



## MEMORANDUM

**Date:** Jan 25, 2023  
**To:** Board of Commissioners  
**From:** Robin I. Gomez, City Manager  
**Subject:** DISCUSS STATE LOBBYING SERVICES

### **Background**

The City has utilized professional services for State of Florida lobbying consulting and government relations for the past few years and is desirous to continue said services to obtain future State funding.

### **Discussion**

The City has been utilizing the services of Shumaker Advisors, a Tampa, FL, firm, to provide professional lobbying services for State of Florida executive and legislative branch matters including favorable municipal legislation and funding for specific capital projects.

Most recently in the 2022 legislative session the City received two (2) grants totaling \$2.556 Million for John's Pass waterway dredging and road resurfacing projects mainly through the work performed by Shumaker Advisors. The City will again in the 2023 State legislative session seek funding for capital projects including:

- a. City Public Works Building
- b. Multi-Modal Transportation Facility (parking)
- c. Flooding & Resiliency Mitigation

The City has and continues to be very pleased with Shumaker's performance. At the Feb 8 Commission Regular Meeting, staff will be requesting to continue utilizing Shumaker at a cost of \$4,500 per month, plus up to \$250 per month for out of pocket expenses.

Per City Code Section 2.194, Personal and Professional Services, listed professional services may be obtained without competitive bidding. A copy of the Services Agreement between Shumaker and the City is enclosed.