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CAREER SUMMARY

- *Chief executive and executive director with over 20 years of experience leading mission-driven organizations supporting corporate-aligned community investment, economic development, and place-based impact initiatives.*
- *Trusted partner to corporate executives and boards, with experience guiding strategy, governance, and oversight for organizations managing multimillion-dollar operating budgets and philanthropic portfolios.*
- *Demonstrated record of scaling organizations and funding pipelines, strengthening financial controls, and improving accountability frameworks to support long-term sustainability and brand stewardship.*
- *Proven leader in cross-sector collaboration, advancing initiatives with corporate partners, government agencies, and nonprofit stakeholders that produce measurable workforce, economic, and community outcomes.*
- *Brings private-sector discipline from insurance, real estate, and regulated environments, applying risk management, compliance, and performance metrics to the strategic deployment of philanthropic capital.*

CORE COMPETENCIES

- Corporate Foundation Leadership
- Board & Executive Relations
- Philanthropic Strategy
- ESG-Aligned Giving
- Budget & Grant Oversight
- Fiduciary Stewardship
- Risk & Compliance Management
- Impact Measurement & Reporting
- Corporate–Community Partnerships
- Public–Private Collaboration
- Workforce & Economic Mobility
- Place-Based Investment
- Organizational Scaling
- Brand & Reputation Stewardship

PROFESSIONAL WORK EXPERIENCE

MT. PLEASANT NOW CDC – CLEVELAND, OH (HYBRID)

Executive Director

2017 – current

- Led strategic direction, financial stewardship, and external engagement for a community development corporation.
- Partnered with the Board on governance, fiduciary oversight, and long-term organizational strategy.
- Tripled the annual operating budget through operational modernization and diversified funding.
- Directed partnerships with corporate, government, and nonprofit stakeholders to advance neighborhood revitalization.
- Oversaw deployment of philanthropic and public funds with clear performance metrics and reporting.

THE PRESIDENTS' COUNCIL – CLEVELAND, OH (HYBRID)

President & CEO

2022 – 2025

- Led a community development corporation focused on entrepreneurship, youth development, and economic mobility.
- Partnered with the Board on governance, fiduciary oversight, and long-term strategy.
- Designed and executed a multi-year transformation to strengthen operations and financial sustainability.
- Increased the funding pipeline by 40% through redesigned donor, corporate, and stakeholder engagement.
- Built cross-sector partnerships with corporate, nonprofit, and public entities to expand program reach and impact.

PINKNEY-PERRY INSURANCE AGENCY, INC. – CLEVELAND, OH (HYBRID)

Vice President

2011 – 2017

- Led operational and financial management for a privately held insurance agency
- Oversaw a \$5.3M portfolio with responsibility for performance, reporting, and client retention
- Modernized workflows and systems to improve efficiency and decision support
- Strengthened risk management and compliance practices across client portfolios
- Sustained a 92% annual client retention rate through disciplined service strategy

Claims Director**2000 – 2011**

- Led claims operations in a regulated environment with responsibility for risk mitigation, compliance, and performance oversight
- Implemented process improvements and automation to reduce cycle times and improve consistency
- Strengthened internal controls, documentation, and reporting to support audit readiness
- Partnered with clients and internal teams to improve outcomes and sustain long-term retention.

TRUE APPRAISAL GROUP, LLC – CLEVELAND, OH (REMOTE)**President & Chief Appraiser****2005 – 2016**

- Founded and led a real estate appraisal firm, standardizing processes to ensure quality, compliance, and client confidence.
- Secured long-term vendor relationships, improved turnaround times through workflow optimization, and delivered consistent, audit-ready valuation services.

EDUCATION***Strategic Perspective in Nonprofit Management*** | Harvard Business School – Executive Continuing Education***Bachelor of Political Science*** | Central State University