

Dear City Commissioners,

January 11, 2026

I am writing to express my interest in the City Manager position for the City of Madeira Beach, Florida. I bring extensive executive-level municipal experience encompassing financial administration, capital and infrastructure project management, public safety oversight, community engagement, and economic development. My background aligns well with the multifaceted leadership responsibilities required to serve the residents, businesses, and visitors of Madeira Beach.

Throughout my career, I have successfully managed complex municipal budgets, ensured fiscal responsibility, and implemented long-term financial strategies that support sustainable growth while maintaining high levels of service delivery. I have overseen large-scale capital improvement and redevelopment projects from planning through completion, emphasizing transparency, accountability, and on-time, on-budget performance.

Public safety has been a core component of my leadership experience. I have provided direct oversight of police operations, working collaboratively with command staff to support effective law enforcement, policy compliance, and community-oriented policing. I value professionalism, accountability, and trust-building between public safety departments and the communities they serve.

Equally important to my approach is strong community relations. I have worked closely with elected officials, residents, business owners, and civic organizations to address concerns, build consensus, and advance shared goals. I believe effective local government depends on open communication, responsiveness, and respect for diverse perspectives.

In the area of economic development, I have partnered with stakeholders to encourage responsible growth, revitalize commercial districts, and enhance the overall quality of life while preserving community character. I understand the importance of balancing tourism, residential needs, and coastal stewardship—particularly in a vibrant waterfront community such as Madeira Beach.

I am enthusiastic about the opportunity to bring my experience, leadership, and commitment to public service to Madeira Beach. I would welcome the opportunity to further discuss how my skills and background can support the City Commission's vision and the community's continued success.

Thank you for your time and consideration.

Respectfully,

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RP

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OBJECTIVE

Seeking Senior leadership role that allows my creative and energetic skills to lead an organization to the next phase of their growth and expansion objectives.

Highly Driven Professional with a diverse career background in CPG, Healthcare and Government Industries. Consistently exceed expectations and objectives of the organization. Bring exceptional interpersonal and negotiation skills, and ability to lead large multi-departmental operations with an entrepreneurial spirit.

SKILLS

- Project Mgt.
- MS Office
- Office 365
- Teams
- SharePoint
- Yammer
- EMR Systems
- Adobe Acrobat
- Salesforce
- ERP Software
- Public Speaking

EXPERIENCE

GOVERNMENT: SILVER SPRING TOWNSHIP, PA (2017- Present)

Township Manager

- TWP Funds exceed \$45 Million, the fastest growth in the County.
- Personnel; 6 Direct reports including Chief of Police.
- Developed investment strategy earning over \$3 Million.
- Business approach to Operations resulting in \$5 million savings.
- Lead negotiations for Police CBA; 6-year \$1.2 million in savings.
- Negotiated 5-year trash haulers contract, \$1.5 Million annual savings.
- Redesigned Employee Healthcare program; \$1M in savings.
- Developed employee Wellness plan resulting in a reduction of Health Insurance costs by \$600K and the lowest coverage rates in 10 years.
- Business Advisory Council member; LL Bean & Costco.
- Economic Development, largest in Central PA \$500 million.
- Developed highest level PA State contacts; Governor, PA Economic Team, County Commissioners, CAEDC, DCED, DCNR, PennDOT & DEP.
- No tax increases for over 15 years; Fastest growing Municipality.
- Implemented new ERP Financial system, Website Design & Payroll
- Aggressive Grant process awarded over 20 million dollars.
- MS4 Stormwater 5-year permit compliance.

HEALTHCARE: MOUNTAINSIDE – CANAAN, CT (2009-2015)

GENERAL MANAGER

- Responsible for entire operations; “BIC residential experience”.
- CARF and JCAHO Accreditation & Implementation Team.
- Project Mgr. for \$20-million-dollar Detox facility.
- Opened Extended Care facility and **all state compliance**.
- Opened Mountainside Café work program and operational process.
- Designed all Operational SOP processes for the organization.
- Named “Best in Class” Manager 3 consecutive years.
- GM- 24/7; 150 staff and 1200 Mountainside Clients.

EXPERIENCE

CPG: BEST FOODS, UNILEVER, PEPSI BOTTLING GROUP (1984-2007)

MGR. SALES OPERATIONS, TRADE MARKETING, ACCOUNT LEADER, GM

- Top performer in sales and profit performance; double digit growth.
- Named TOP SALES MANAGER of the Year, Florida, Ohio, Northeast.
- Full P&L Responsibilities.
- Responsible for all KPI; Sales, Profits, Distribution & Safety.
- Achieved top safety award - 5 years “no lost time”.
- Iconic brands; THOMAS ENGLISH MUFFINS, DOVE, PEPSI, AXE.
- 3 Year Sales Contract; drove double digit growth; \$200 Million Bus.
- Trade Planning, Logistics and Operational Excellence-Team Leader
- Creative Planogram and Distribution enhancements; 18% growth
- Sector Experience; C&G, CLUB, DRUG, FOOD & MILITARY
- “TOP TO TOP” Executive Presentations; COSTCO, WAL-MART, AHOLD

EDUCATION BACHELOR OF ARTS • ST. LEO UNIVERSITY, FL. (1980-1984)

- Named Business Student of the Year.
- President of the Fraternity Council.
- Played Collegiate Baseball.
- Graduated from Bishop Guilfoyle High School.

VOLUNTEER EXPERIENCE OR LEADERSHIP

- Completed 12 Marathons.
- Completed 30 plus ½ Marathons and Several Triathlons.
- Fleet Feet, River Runners Club.
- Volunteer for Habitat for Humanity.
- Cumberland Perry Vocational School Advisory Member.
- Board Member of Cumberland County Affordable Housing Authority.
- President of Cumberland County Officials.
- Committee member for the BAC-Business Advisory Council.
- Chestnut Hill Cemetery – Treasurer Board Member.
- St Joseph’s Catholic Church member.
- Coached Youth & High School Football.
- Joel Cohen Blanket Award winner – Bishop Guilfoyle.

Public Records Exemptions

Enclosed please find a copy of the response documents for your public records request. The following information is provided to explain the process employed to review and produce the response documents.

Reason	Description	Pages
119.071(4)(d)2h		1, 3