

Nathaniel Lee Spriggs

nate102552@yahoo.com • (717) 877-2075

<https://www.linkedin.com/in/nathaniel-spriggs-143228112>

Mechanicsburg, PA. 17055

Strategic and resourceful leader with a proven track record of leading operational excellence, strategic growth, and profitability across diverse industries.

Adept at overseeing large-scale operations, business development, financial management, and compliance. Well-versed in delivering sustainable improvements, while maintaining rigorous safety and regulatory standards. I am skilled in P&L oversight, capital project management, and cross-functional leadership. Known for consistently exceeding financial targets, enhancing operational efficiency, and cultivating high-performance teams. Demonstrated success in navigating complex regulatory environments and delivering exceptional customer and stakeholder satisfaction. Proficient in building collaborative teams, optimizing processes, and fostering a culture of safety and continuous improvement.

Leadership Skills:

- Critical -Thinking
- Project / Portfolio Management
- Strategic Operations Management
- Integrity and Transparency
- Bold Vision
- Business/Team Development
- Entrepreneur Spirit
- Regulatory Compliance
- Full P&L Responsibility

Professional Experience:

Business Unit President – (Mid-Atlantic Region)

Nexus Water Group – Sugarland, Texas

10/2023 – 7/2025

The BU President has full accountability of nine water and wastewater companies in four states (PA, NJ, VA and MD). Steer strategic direction and oversight across operations and financial functions to enhance customer, stakeholder(s), and employee engagement. Govern all aspects of business in the Mid-Atlantic region, encompassing operations, finance, business development, safety, KPI's, compliance, facilities, regulatory matters, and customer experience. Administer comprehensive profit and loss accountability, lead operations initiatives, craft and implement business development strategies, and guide staff to drive growth and profitability.

Achievements:

- Principal in merger, acquisitions, and divestment efforts for the Mid-Atlantic region, resulting in \$350 million dollars in EBITDA revenue in one year.
- Consistently achieve and surpass P&L and EBIDTA benchmarks.
- Built a safety culture that produces zero OSHA recordable safety-related incidents.

Regional Director of Equipment – (Facilities and Fleet Operations)

Pennsy Supply (A CRH Company) - Harrisburg, PA

10/2022-10/2023

Directs the operations for the stone aggregate (asphalt manufacturing) facilities, paving equipment, yellow iron equipment, transportation and logistics, concrete (Redi-mix) mixer trucks, roadway construction equipment, fleet operations, heavy equipment mechanics, operators, and mechanical engineering teams. Oversee the operations and safety of the residential, commercial, fleet and aggregate mining facilities and equipment. Develop and manage an annual operations budget of more than 100 million dollars (Capex of 72 million dollars). Oversee the operations of thirty (aggregate mining) fleet repair facilities in ten counties throughout Pennsylvania and Delaware.

Achievements:

- I Conducted a full review of operating expenses, assets, and liabilities. Made the determination that the department was overspending on equipment, fleet vehicles, and reserve equipment. We sold the excessive equipment, resulting in \$5 million dollars of (unexpected) earned EBIDTA revenue for the year.
- Reduced driver safety related accidents, injuries and insurance claims through the implementation of vehicle monitoring equipment (CMMS) and safety cameras (AI).

Director of Public Works

City of Harrisburg – Harrisburg, PA.

7/2005-7/2017 & 9/2021-7/2022

Plans, organizes, implements and directs the activities of the Bureau of Neighborhood Services (which includes asphalt paving, roadway construction, demolition, Bureau of sanitation and traffic engineering, Bureau of Vehicle/Fleet Management, Bureau of Water, Bureau of Sewerage and Bureau of Facilities). Hires, disciplines and performs related personnel activities of employees who supervise bureaus. Provides technical advice to the Mayor, Harrisburg City Council, and other department heads concerning infrastructure and engineering projects. Supervises the design of public works projects and works with consulting engineers in the design of such projects. Oversee the construction and maintenance of streets, highways, and sewers. Manage the maintenance of sanitary and storm sewers. Follows-up with departmental activities through periodic reports by subordinates and conducting regular inspections. Supervises the compilation of cost data and estimates. Prepares departmental operating budget and confers with the Mayor, Chief of Staff and Director of the Department of Building and Housing Development on formulating the City's capital improvement programs.

Achievements:

- Led a \$20 million dollar capital infrastructure improvement project consisting of roadway resurfacing (Asphalt Paving), traffic signal replacement, electrical infrastructure upgrades, and was the lead for Pennsylvania's Rt.581 eminent domain project.
- Supervise the Citywide LED Street lighting replacement project. The replacement project resulted in a projected \$1 million-dollar yearly energy savings beginning in year four, with a projected unit replacement in year number ten.
- Manage and complete all capital projects at or below budget, ensuring financial discipline and project success.
- Enhance operational efficiency by implementing comprehensive maintenance programs and employee training.

Director of Public Works

Susquehanna Township – Harrisburg, PA.

7/2017 – 9/2021

Plans, organizes, implements and supervise the activities of the department, subject to the general direction of the Township manager and Board of Supervisors (Elected Officials). The Director is responsible for determining departmental policies for planning long-term programs, resolving difficult administrative problems and managing the departmental budget. The position delegates considerable authority for the performance of technical and day-to-day administrative activities to the Bureau Directors within the Department of Public Works. This position involves responsibility for administration, operation, human resources, street maintenance and regulatory compliance of public work programs. Represents the Township with other governmental agencies (regulatory) on a wide variety of issues pertaining to public works and utilities.

Achievements:

- Oversee the Susquehanna Township and Sewer Authority “Uptown water and sanitary sewer infrastructure replacement project”. The project was completed within the two-year window as originally planned and finished near the \$23.5 million dollar allocated budget.
- Sewer Authority Board Member

Education:

Master of Business Administration (MBA) - Eastern University, St. David’s, Philadelphia, PA

Bachelor of Science in Business Management - Wilson College, Chambersburg, PA

Associate of Arts in Marketing Management / Real Estate - Harrisburg Area Community College, Harrisburg, PA

Certifications & Memberships:

DELTA MU DELTA - International Honor Society in Business

Realtor – Pennsylvania commercial and residential real-estate license

Work Zone Safety Certification – International Municipal Signal Association (IMSA)

Waste Water Treatment Certification(s) – University of California, Sacramento

Six Sigma Training

Labor Management Negotiations (15 years)

Project Management Institute (PMI)

American Public Works Association (APWA)

International City/County Management Association (ICMA)