



Network  
People

# RFQ 2023-07

10-5-23

## Evaluation and Selection 1-5 (1 being the lowest)

| Selection Criteria  | 1-5 Scale |
|---|-----------|
| Qualifications, staffing, reputation  | 5         |
| Understanding of the scope of services/work   | 5         |
| Demonstrated ability to meet requirements   | 4         |
| Experience and expertise, municipal clients   | 4         |
| Client/end user satisfaction  | 4         |
| Quality assurance control program and policies  | 3         |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 4         |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 5         |
| Location of firm and response time  | 5         |
| <b>Total</b>  | <b>39</b> |

### NOTES:

- In Up the street South of CLK
- 2 cities
- met requirements
- lots of experience - diverse IT backgrounds
- security focus
- has law enforcement agency support if needed
- '96

# RFQ 2023-07

10.5.23

Inter Dev

Rz

## Evaluation and Selection 1-5 (1 being the lowest)

| Selection Criteria  | 1-5 Scale      |
|---|----------------|
| Qualifications, staffing, reputation  | 5              |
| Understanding of the scope of services/work   | <del>4</del> 5 |
| Demonstrated ability to meet requirements   | 4              |
| Experience and expertise, municipal clients   | 4              |
| Client/end user satisfaction  | 3              |
| Quality assurance control program and policies  | 3              |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 3              |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 3              |
| Location of firm and response time ?  | 2              |
| <b>Total</b>  | <b>32</b>      |

### NOTES:

- well qualified
- detailed scope of services - good network & security
- GA clients & location of firm
- various smaller cities
- good to present?

Robin I Gomez

10-5-23

# RFQ 2023-07

Ry

UDT

## Evaluation and Selection 1-5 (1 being the lowest)

| Selection Criteria  | 1-5 Scale      |
|---|----------------|
| Qualifications, staffing, reputation  | 5              |
| Understanding of the scope of services/work   | 4              |
| Demonstrated ability to meet requirements   | 4              |
| Experience and expertise, municipal clients   | <del>4</del> 3 |
| Client/end user satisfaction  | <del>3</del> 2 |
| Quality assurance control program and policies  | <del>4</del> 3 |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | <del>3</del> 2 |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 3              |
| Location of firm and response time  | 4              |
| <b>Total</b>  | 30             |

### NOTES:

Overall quite good - very qualified + experienced  
 \$15,717.00 / month → security 1,708.33 / month  
 3 yr

- larger clients - City of Miami - Lee County  
 Orange County

- Miramar FL  
 '95

1. Robin I Gomez
2. Marci Forbes
3. Tom Roeder
4. Hunt Brand

← attendees' list

Advizex

# RFQ 2023-07

10-5-23

Ry

## Evaluation and Selection 1-5 (1 being the lowest)

| Selection Criteria  | 1-5 Scale |
|---|-----------|
| Qualifications, staffing, reputation  | 3         |
| Understanding of the scope of services/work   | 5         |
| Demonstrated ability to meet requirements   | 4         |
| Experience and expertise, municipal clients   | 2         |
| Client/end user satisfaction  | 3         |
| Quality assurance control program and policies  | 2         |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 2         |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 2         |
| Location of firm and response time  | 2         |
| <b>Total</b>  | <b>25</b> |

### NOTES:

- not local - only account executive
- large firm - well staffed
- non-government industries
- did not list qual/resumes of any staff
- good graphics in RFA response

# RFQ 2023-07

10-5-23

Rj

Cendien

## Evaluation and Selection 1-5 (1 being the lowest)

| Selection Criteria  | 1-5 Scale |
|---|-----------|
| Qualifications, staffing, reputation  | 3         |
| Understanding of the scope of services/work   | 4         |
| Demonstrated ability to meet requirements   | 3         |
| Experience and expertise, municipal clients   | 3         |
| Client/end user satisfaction  | 2         |
| Quality assurance control program and policies  | 2         |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 2         |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 2         |
| Location of firm and response time  | 1         |
| <b>Total</b>  | <b>22</b> |

### NOTES:

- 95% remote - TX
- Arisma Group LLC
- No local in Texas
- a little minimal on staff + firm quals
- budget of \$189,540
- mostly remote support
- deals

mg 4/16

# RFQ 2023-07

## Evaluation and Selection 1-5 (1 being the lowest)

Network People

Marci Forbes

| Selection Criteria  | 1-5 Scale |
|---|-----------|
| Qualifications, staffing, reputation  | 5         |
| Understanding of the scope of services/work   | 5         |
| Demonstrated ability to meet requirements   | 4         |
| Experience and expertise, municipal clients   | 5         |
| Client/end user satisfaction  | 3         |
| Quality assurance control program and policies  | 3         |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 3         |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 4         |
| Location of firm and response time * close by *   | 5         |
| <b>Total</b>  | <b>37</b> |

### NOTES:

- 1996
- should references be called
- would have liked examples in the references of issue / solution

# RFQ 2023-07

## Evaluation and Selection 1-5 (1 being the lowest)

Inter Dev

Marci Forbes

| Selection Criteria   | 1-5 Scale |
|--|-----------|
| Qualifications, staffing, reputation   | 5         |
| Understanding of the scope of services/work  | 4         |
| Demonstrated ability to meet requirements  | 4         |
| Experience and expertise, municipal clients * Not specifically discussed just listed   | 3         |
| Client/end user satisfaction   | 3         |
| Quality assurance control progma and policies  | 4         |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements * None for Florida | 3         |
| Respondent demonstrates understanding of the city of Madeira Beach business operations   | 3         |
| Location of firm and response time * Not clear on in person  | 3         |
| <b>Total</b>   | <b>32</b> |

### NOTES:

- limited FL experience
  - not much examples of solution/issue
  - didn't seem to know much about Madeira itself
- 
- 
- 
- 
- 
- 
- 
- 
- 
-



# RFQ 2023-07

## Evaluation and Selection 1-5 (1 being the lowest)

UDT

Marci Forbes

| Selection Criteria  | 1-5 Scale        |
|---|------------------|
| Qualifications, staffing, reputation  | 5                |
| Understanding of the scope of services/work   | 4                |
| Demonstrated ability to meet requirements   | 4                |
| Experience and expertise, municipal clients   | 4                |
| Client/end user satisfaction <i>good clients; not smaller examples + no satisfaction</i>                                      | <del>4</del> / 2 |
| Quality assurance control program and policies  | 4                |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 3                |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 2                |
| Location of firm and response time  | 3                |
| <b>Total</b>  | <b>31</b>        |

### NOTES:

- adequate staffing + experience
- 1995
- very large clients, Orange County + Lee County Schools, City of Miami
- provided incident management
- provided pricing

# RFQ 2023-07

## Evaluation and Selection 1-5 (1 being the lowest)

Advizex

Marci Forbes

| Selection Criteria  | 1-5 Scale |
|---|-----------|
| Qualifications, staffing, reputation <i>x not really provided</i>   | 2         |
| Understanding of the scope of services/work   | 2         |
| Demonstrated ability to meet requirements <i>* certs listed but not tied to municipal applications specific</i>               | 2         |
| Experience and expertise, municipal clients <i>, none specifically discussed</i>  | 2         |
| Client/end user satisfaction  | 2         |
| Quality assurance control progma and policies   | 3         |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 2         |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 2         |
| Location of firm and response time  | 4         |
| <b>Total</b>  | <b>22</b> |

### NOTES:

- over 20 yrs experience
- Assigned a PM w/ sales
- 233 employees / helpdesk layout
- escalation matrix
- no municipal client references
- some notes

# RFQ 2023-07

## Evaluation and Selection 1-5 (1 being the lowest)

Cendien

Marci Forbes

| Selection Criteria  | 1-5 Scale |
|---|-----------|
| Qualifications, staffing, reputation  | 3         |
| Understanding of the scope of services/work   | 2         |
| Demonstrated ability to meet requirements   | 2         |
| Experience and expertise, municipal clients   | 2         |
| Client/end user satisfaction  | 2         |
| Quality assurance control progma and policies   | 2         |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 2         |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 2         |
| Location of firm and response time  | 1         |
| <b>Total</b>  | <b>18</b> |

### NOTES:

- Out of state / NO FL references
- 95% remotely ??
- included costs
- initial assessment / no <sup>6</sup> staff listed
- limited to no municipal experience

Evaluation and Selection 1-5 (1 being the lowest)

| Selection Criteria  | 1-5 Scale |
|---|-----------|
| Qualifications, staffing, reputation  | 5         |
| Understanding of the scope of services/work   | 5         |
| Demonstrated ability to meet requirements   | 5         |
| Experience and expertise, municipal clients   | 4         |
| Client/end user satisfaction  | 4         |
| Quality assurance control program and policies  | 4         |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 4         |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 5         |
| Location of firm and response time  | 5         |
| <b>Total</b>  |           |

36

NOTES:

Know what they are like. Knew staff. They know us  
 Location, Location, Location

INTERDEV

# RFQ 2023-07

Tom R

## Evaluation and Selection 1-5 (1 being the lowest)

| Selection Criteria  | 1-5 Scale |
|---|-----------|
| Qualifications, staffing, reputation  | 4         |
| Understanding of the scope of services/work   | 4         |
| Demonstrated ability to meet requirements   | 3         |
| Experience and expertise, municipal clients   | 1         |
| Client/end user satisfaction  | 3         |
| Quality assurance control program and policies  | 3         |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 2         |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 2         |
| Location of firm and response time  | 1         |
| <b>Total</b>  |           |

23

### NOTES:

Clients in GA mainly. Unknown



Evaluation and Selection 1-5 (1 being the lowest)

| Selection Criteria  | 1-5 Scale |
|---|-----------|
| Qualifications, staffing, reputation  | 2         |
| Understanding of the scope of services/work   | 2         |
| Demonstrated ability to meet requirements   | 1         |
| Experience and expertise, municipal clients   | 2         |
| Client/end user satisfaction  | 1         |
| Quality assurance control program and policies  | 2         |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 2         |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 1         |
| Location of firm and response time  | 1         |
| <b>Total</b>  |           |

14

NOTES:

Unknown, out of state, basic statements, minimums

---



---



---



---



---



---



---



---



---



---

Advize

RFQ 2023-07

Tom R

Evaluation and Selection 1-5 (1 being the lowest)

| Selection Criteria  | 1-5 Scale |
|---|-----------|
| Qualifications, staffing, reputation  | 3         |
| Understanding of the scope of services/work   | 3         |
| Demonstrated ability to meet requirements   | 2         |
| Experience and expertise, municipal clients   | 2         |
| Client/end user satisfaction  | 1         |
| Quality assurance control progrma and policies  | 2         |
| Applicable Contract References that reflect and demonstrate the Firm's past performance on other local government engagements | 1         |
| Respondent demonstrates understanding of the city of Madeira Beach business operations  | 2         |
| Location of firm and response time  | 1         |
| <b>Total</b>  |           |

17

NOTES:

Unknown - out of state - not involved with governments.

---

---

---

---

---

---

---

---

---

---

pg 16 of 16