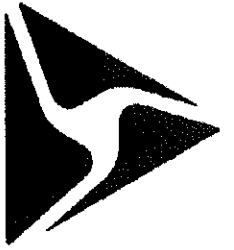


# In Car Cameras

- 1. Officer Safety and Accountability**
  - a. Provides an accurate, unbiased record of traffic stops, pursuits, and arrests.
  - b. Protects officers from false complaints or accusations of misconduct.
  - c. Encourages adherence to policies and best practices during high-stress incidents.
- 2. Pursuit Documentation**
  - a. Captures real-time footage of pursuits, providing clear evidence of driving behaviors, decision-making, and compliance with policy.
  - b. Reduces liability by showing justification for initiating and continuing pursuits.
  - c. Improves training opportunities by reviewing recorded pursuits.
- 3. Evidence Collection**
  - a. Provides high-quality video and audio evidence for criminal cases.
  - b. Enhances prosecutions by showing juries exactly what occurred.
  - c. Reduces reliance on “word vs. word” testimony.
- 4. Transparency and Community Trust**
  - a. Demonstrates a commitment to accountability and transparency in policing.
  - b. Builds public confidence by providing clear, objective records of encounters.
  - c. Helps de-escalate community concerns about pursuits and use of force incidents.
- 5. Risk Management & Liability Protection**
  - a. Reduces lawsuits and claims by providing video evidence that supports officer actions.
  - b. Demonstrates due diligence in adopting industry-standard technology.
  - c. Can lead to lower insurance costs and reduced legal expenses.
- 6. Training and Professional Development**
  - a. Real incidents can be used as training tools for recruits and veteran officers.
  - b. Promotes learning from real-world events rather than simulations alone.
  - c. Encourages better decision-making in future incidents.
- 7. Integration with Axon Ecosystem**
  - a. Works seamlessly with body-worn cameras, evidence.com, and other Axon products.
  - b. Simplifies evidence management, storage, and retrieval.
  - c. Saves administrative time and ensures chain of custody is intact.
  - d. Automatically activated when emergency lights are activated on vehicle or when a high rate of speed is obtained.
- 8. Cost Justification**
  - a. For \$11,348.40 per year (5 cars), the investment protects officers, strengthens prosecutions, reduces liability, and improves public trust.
  - b. The potential savings from a single lawsuit avoided or a successful prosecution can offset the annual cost.
- 9. Other Agencies**
  - a. Multiple other agencies have these cameras.
    - i. Lenawee County Sheriff’s Department
    - ii. Blissfield Police Department
    - iii. Adrian Township Police Department.
- 10. Camera Locations**
  - a. Front Facing
  - b. Rear facing/ Prisoner area.

**Non-Binding Budgetary Estimate**



Axon Enterprise, Inc.  
 17800 N 85th St  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic:(800) 978-2737  
 International: +1.800.978.2737



Q-728139-45894AP  
 Issued: 08/25/2025  
 Quote Expiration:  
 Estimated Contract Start Date: 02/01/2026  
 Account Number: 440533  
 Payment Terms: N30  
 Mode of Delivery: UPS-GND  
 Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Madison Township Police Dept. - MI 4008 S ADRIAN HWY ADRIAN, MI 49221-8808 USA	Madison Township Police Dept. - MI 4008 S ADRIAN HWY ADRIAN MI 49221-8808 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Axa Perez Phone: Email: <a href="mailto:asperez@axon.com">asperez@axon.com</a> Fax:	David Gentner Phone: (517) 263-3130 Email: <a href="mailto:dgentner@madisontwp.com">dgentner@madisontwp.com</a> Fax: 517-263-5074

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$56,742.00</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$56,742.00</b>

**Discount Summary**

Average Savings Per Year	\$2,657.52
<b>TOTAL SAVINGS</b>	<b>\$13,287.60</b>

Non-Binding Budgetary Estimate

Payment Summary

Date	Subtotal	Tax	Total
Dec 2025	\$11,348.40	\$0.00	\$11,348.40
Dec 2026	\$11,348.40	\$0.00	\$11,348.40
Dec 2027	\$11,348.40	\$0.00	\$11,348.40
Dec 2028	\$11,348.40	\$0.00	\$11,348.40
Dec 2029	\$11,348.40	\$0.00	\$11,348.40
<b>Total</b>	<b>\$56,742.00</b>	<b>\$0.00</b>	<b>\$56,742.00</b>

Non-Binding Budgetary Estimate

Quote Unbundled Price: \$70,026.00  
 Quote List Price: \$63,045.00  
 Quote Subtotal: \$56,742.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
Fleet 3 Basic + TAP	Fleet 3 Basic + TAP	5	60	\$233.42	\$210.15	\$189.14	\$56,742.00	\$0.00	\$56,742.00
							\$56,742.00	\$0.00	\$56,742.00
<b>Total</b>									

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic + TAP	101675	AXON FLEET - ERICSSON CRADLEPOINT R880-5GD-A-6YR NETCLOUD	5	1	01/01/2026
Fleet 3 Basic + TAP	101924	AXON FLEET - TAAGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	5	1	01/01/2026
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	5	1	01/01/2026
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	5	1	01/01/2026
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	5	1	01/01/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	5	02/01/2026	01/31/2031
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	10	02/01/2026	01/31/2031

Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	5
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	5

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	5	01/01/2027	01/31/2031
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	5	01/01/2027	01/31/2031

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	4008 S ADRIAN HWY	ADRIAN	MI	49221-8808	USA

Payment Details

Dec 2025		Qty	Subtotal	Tax	Total
Invoice Plan	Item				
	Fleet3B+TAP	5	\$11,348.40	\$0.00	\$11,348.40
Year 1					
	Fleet 3 Basic + TAP			\$0.00	\$11,348.40
Total			\$11,348.40	\$0.00	\$11,348.40

Dec 2026		Qty	Subtotal	Tax	Total
Invoice Plan	Item				
	Fleet3B+TAP	5	\$11,348.40	\$0.00	\$11,348.40
Year 2					
	Fleet 3 Basic + TAP			\$0.00	\$11,348.40
Total			\$11,348.40	\$0.00	\$11,348.40

Dec 2027		Qty	Subtotal	Tax	Total
Invoice Plan	Item				
	Fleet3B+TAP	5	\$11,348.40	\$0.00	\$11,348.40
Year 3					
	Fleet 3 Basic + TAP			\$0.00	\$11,348.40
Total			\$11,348.40	\$0.00	\$11,348.40

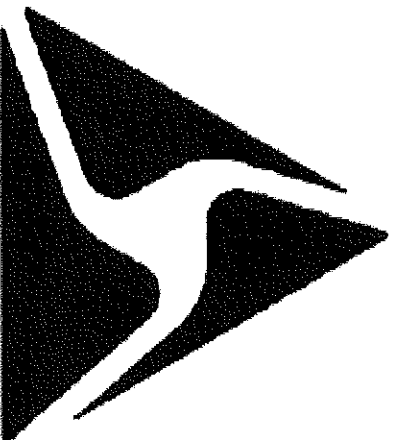
Dec 2028		Qty	Subtotal	Tax	Total
Invoice Plan	Item				
	Fleet3B+TAP	5	\$11,348.40	\$0.00	\$11,348.40
Year 4					
	Fleet 3 Basic + TAP			\$0.00	\$11,348.40
Total			\$11,348.40	\$0.00	\$11,348.40

Dec 2029		Qty	Subtotal	Tax	Total
Invoice Plan	Item				
	Fleet3B+TAP	5	\$11,348.40	\$0.00	\$11,348.40
Year 5					
	Fleet 3 Basic + TAP			\$0.00	\$11,348.40
Total			\$11,348.40	\$0.00	\$11,348.40

**Non-Binding Budgetary Estimate**

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.



## 1. Officer Safety and Accountability

- Provides an accurate, unbiased record of traffic stops, pursuits, and arrests.
- Protects officers from false complaints or accusations of misconduct.
- Encourages adherence to policies and best practices during high-stress incidents.

## 2. Pursuit Documentation

- Captures real-time footage of pursuits, providing clear evidence of driving behaviors, decision-making, and compliance with policy.
- Reduces liability by showing justification for initiating and continuing pursuits.
- Improves training opportunities by reviewing recorded pursuits.

## 3. Evidence Collection

- Provides high-quality video and audio evidence for criminal cases.
- Enhances prosecutions by showing juries exactly what occurred.
- Reduces reliance on “word vs. word” testimony.

## 4. Transparency and Community Trust

- Demonstrates a commitment to accountability and transparency in policing.
- Builds public confidence by providing clear, objective records of encounters.
- Helps de-escalate community concerns about pursuits and use of force incidents.

## 5. Risk Management & Liability Protection

- Reduces lawsuits and claims by providing video evidence that supports officer actions.
- Demonstrates due diligence in adopting industry-standard technology.
- Can lead to lower insurance costs and reduced legal expenses.

## 6. Training and Professional Development

- Real incidents can be used as training tools for recruits and veteran officers.
- Promotes learning from real-world events rather than simulations alone.
- Encourages better decision-making in future incidents.

## 7. Integration with Axon Ecosystem

- Works seamlessly with body-worn cameras, evidence.com, and other Axon products.
- Simplifies evidence management, storage, and retrieval.
- Saves administrative time and ensures chain of custody is intact.
- Automatically activated when emergency lights are activated on vehicle or when a high rate of speed is obtained.

## **8. Cost Justification**

- For \$11,348.40 per year (5 cars), the investment protects officers, strengthens prosecutions, reduces liability, and improves public trust.
- The potential savings from a single lawsuit avoided or a successful prosecution can offset the annual cost.