



A2Z Cleaning Professionals Inc
PO Box 1948
Elma WA 98541

January 01, 2022

City of McCleary
100 S 3rd Street
McCleary WA
98557

DEAR Lindsay,

Due to L&I evaluated cost of living increase and inflation costs, we are requesting an increase to our monthly charges, reflected in the attached proposed change order for the year 2022.

Sincerely,

Randy Arnold



A2Z Cleaning Professionals Inc
PO Box 1948
Elma WA 98541

January 01, 2022

Change Order for
City of McCleary
100 S 3rd Street
McCleary WA 98557

Lindsay Blumberg
(360) 495-3667
lindsayb@cityofmcclary.com

**EXHIBIT A
JANITORIAL SERVICES – BID SHEET**

Name of Company: A2Z Cleaning Professionals Inc
Street Address: 50 Arnold Ln, Elma WA 98541
Mailing Address: PO Box 1948 Elma WA 98541

Contracts/Cleaning Services: Randy Arnold CEO • rarnold@cleaninga2z.com • (360) 550-0167
Finances/Admin: Kim Kearney CFO • kkearney@cleaninga2z.com • (206) 919-2284

Insurance Carrier and Policy #
Duncan & Associates
Liberty Mutual, Ohio Security Insurance Company
#BKS (20) 58 660 44 08

Bonding Company and Policy #
Duncan & Associates
Lexon Insurance Company
#SCP3960

Contracts/Cleaning Services: Randy Arnold | CEO | Regional Manager | rarnold@cleaninga2z.com | (360) 550-0167
Cleaning Services: Angela Courts | Assistant Regional Manager | acourts@cleaninga2z.com
Finances/Admin: Kim Kearney | CFO | kkearney@cleaninga2z.com | (206) 919-2284



***COST FOR SERVICES (PER MONTH):**

	2021 Pricing		2022 Pricing	
City Hall Building	\$193.00	6.5 hrs./month	\$221.00	6.5 hrs./month
Public Works Office Building	\$101	3.4 hrs./month	\$115.50	3.4 hrs./month
Public Works Break Room	\$101	3.4 hrs./month	\$115.50	3.4 hrs./month
Light and Power Office	\$129	4.34 hrs./month	\$150.00	4.4 hrs./month
Fire Department Office	\$97	3.25 hrs./month	\$110.50	3.25 hrs./month
Police Department	\$119	4.0 hrs./month	\$136.00	4.0 hrs./month
Treatment Plant Office	\$104	3.5 hrs./ month	\$119.00	3.5 hrs./ month
Library Building	\$517.00	17.38 hrs./month	\$592.00	17.4 hrs./month
Community Center	\$ 259.00	8.69 hrs./month	\$ 295.50	8.7 hrs./month
TOTAL COST PER MONTH	\$1620.00	54.55 hrs./month	\$1855.00	54.55 hrs./month

Successful Bidder will perform hard surface floor treatment (Strip wax, seal and apply wax to all linoleum and tiled floor), Wash mini blinds, and wash windows (inside and outside) on the following buildings. The number of times per year will be dependent on the cost per occurrence.

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COST FOR SERVICES (PER OCCURRENCE):

	2021 Wash windows inside and outside	2022 Wash windows inside and outside	2021 Wash mini blinds	2022 Wash mini blinds
Library Building	\$42.00	\$45.00	\$48.00	\$58
City Hall Building	\$260.00	\$275.00	\$96.00	\$140
Community Center	\$60.00	\$85.00	\$48.00	\$58
Treatment Plant Office	\$31.00	\$35.00	\$48.00	\$58
Total Cost per Occurrence	\$393.00	\$440	\$240.00	\$256

	2021 Strip and Wax	2022 Strip and Wax	2021 Carpet Clean	2022 Carpet Clean
****Library Building	\$0	\$0	\$245.00	\$263
****City Hall Building	\$465.00	\$495	\$370.00	\$395
****Community Center	\$745.00	\$800	\$0	\$0
****Treatment Plant Office	\$455.00	\$495	\$0	\$0
Total Cost per Occurrence	\$1665.00	\$1790	\$615.00	\$658

**** Cost increase due to increase to materials/equipment

Addendum suggestions per A2Z Cleaning Professionals:

2022 Cost for unscheduled cleaning: \$34.75 per hour

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January 01, 2022

State mandated wage and benefit increases initiated on January 1 of each year.

COMMENTS OR CLARIFICATIONS

Submitted By (print):	<u>Randy Arnold</u>
Signature:	_____
Title:	<u>President/CEO</u>
Date:	<u>11/10/2022</u>

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