

Municipal Services Agreement



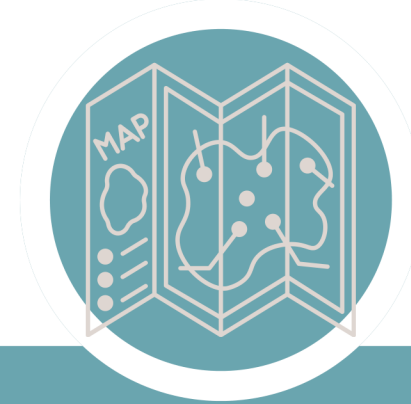
AREAS OF FOCUS



Encourage a favorable business climate



Assist in the creation, development, and support of small businesses



Encourage tourism to Grays Harbor County through advertising, publicity and distribution of information.



Encourage training and retraining of unemployed workers through cooperative efforts

Biz Boost Program



Secured 1.3M in funding from Washington Department of Commerce to provide small business support services across Clallam, Jefferson and Grays Harbor counties

Provided tuition, books, hardware and living stipend to 9 students to attend bookkeeping courses at Grays Harbor College.

Funded over \$250,000 in business services including marketing, legal support, hardware and bookkeeping. Served over 35 biz across the county.

Small Business Training



Hosted first ever Small Business Summit in May 2023

- 45 businesses served
- Local business leaders featured
- Resource providers in attendance

Co-host of Washington State Department of Commerce's Global Entrepreneurship Month Business Summit

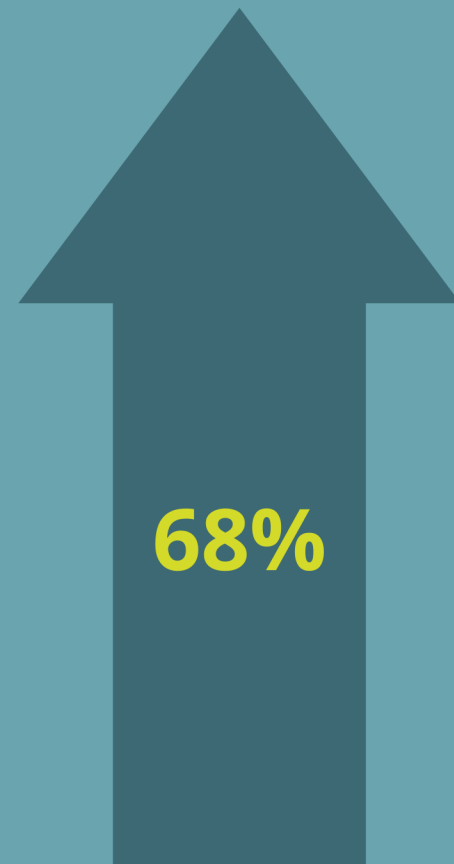
- November 28th
- Aberdeen Rotary Log Pavilion
- FREE



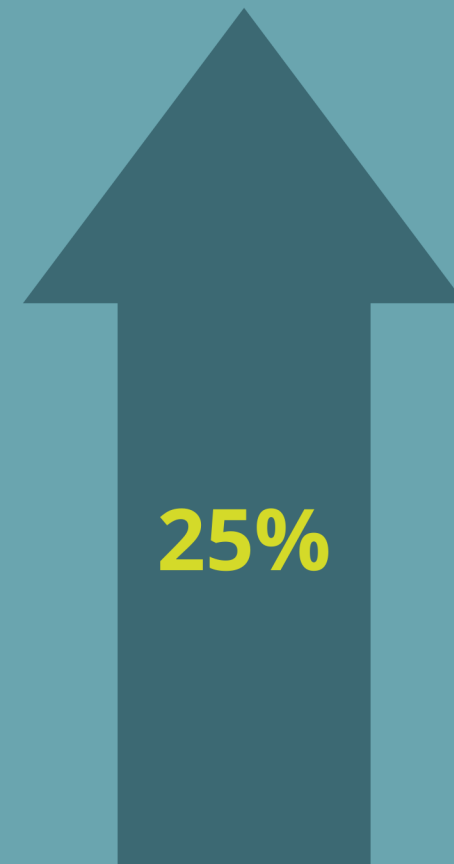
Monthly Business Assistance Briefing featured in Harbor Insider Newsletter

Business Assistance Data

Small Business Assistance



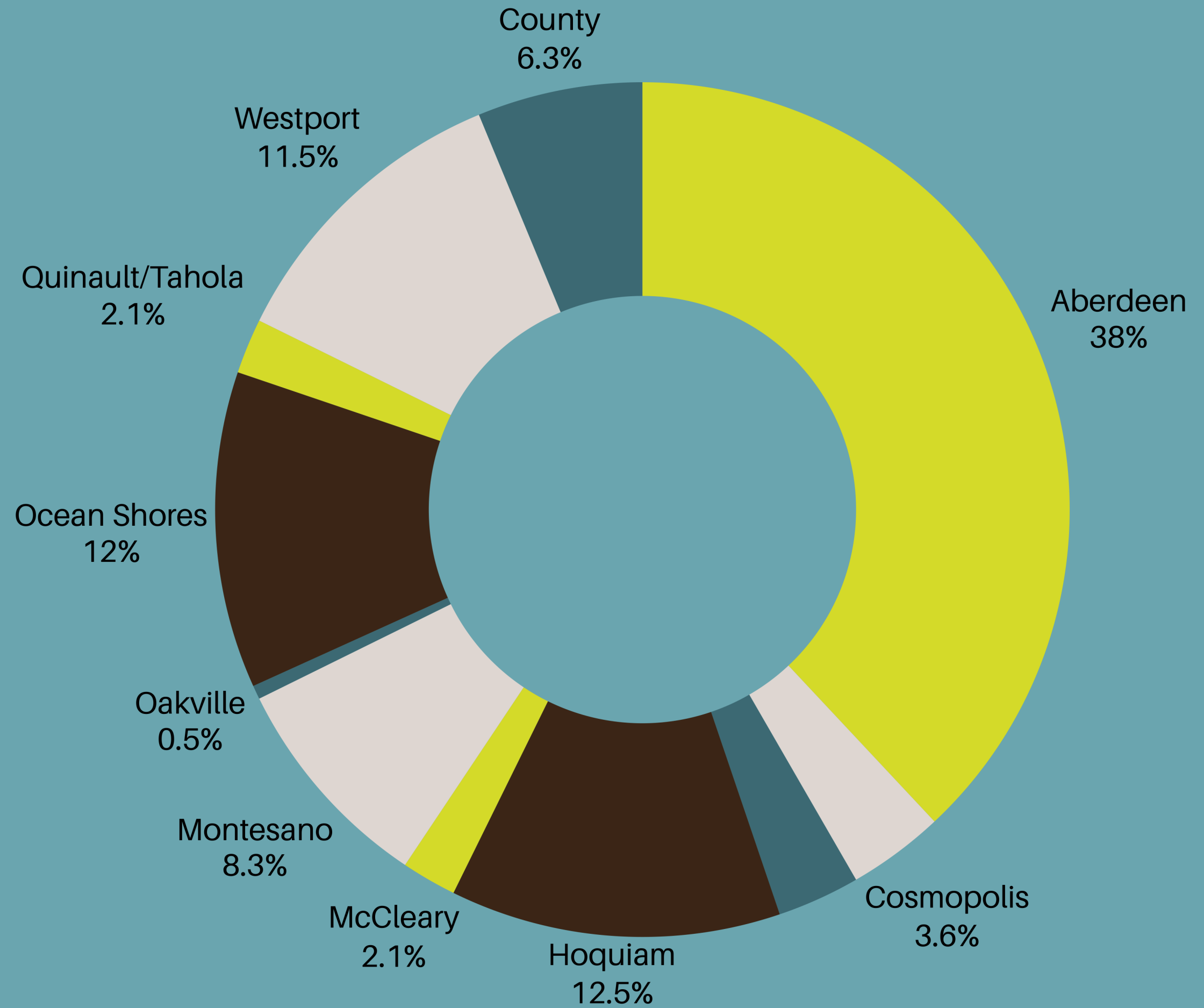
Small Business Training



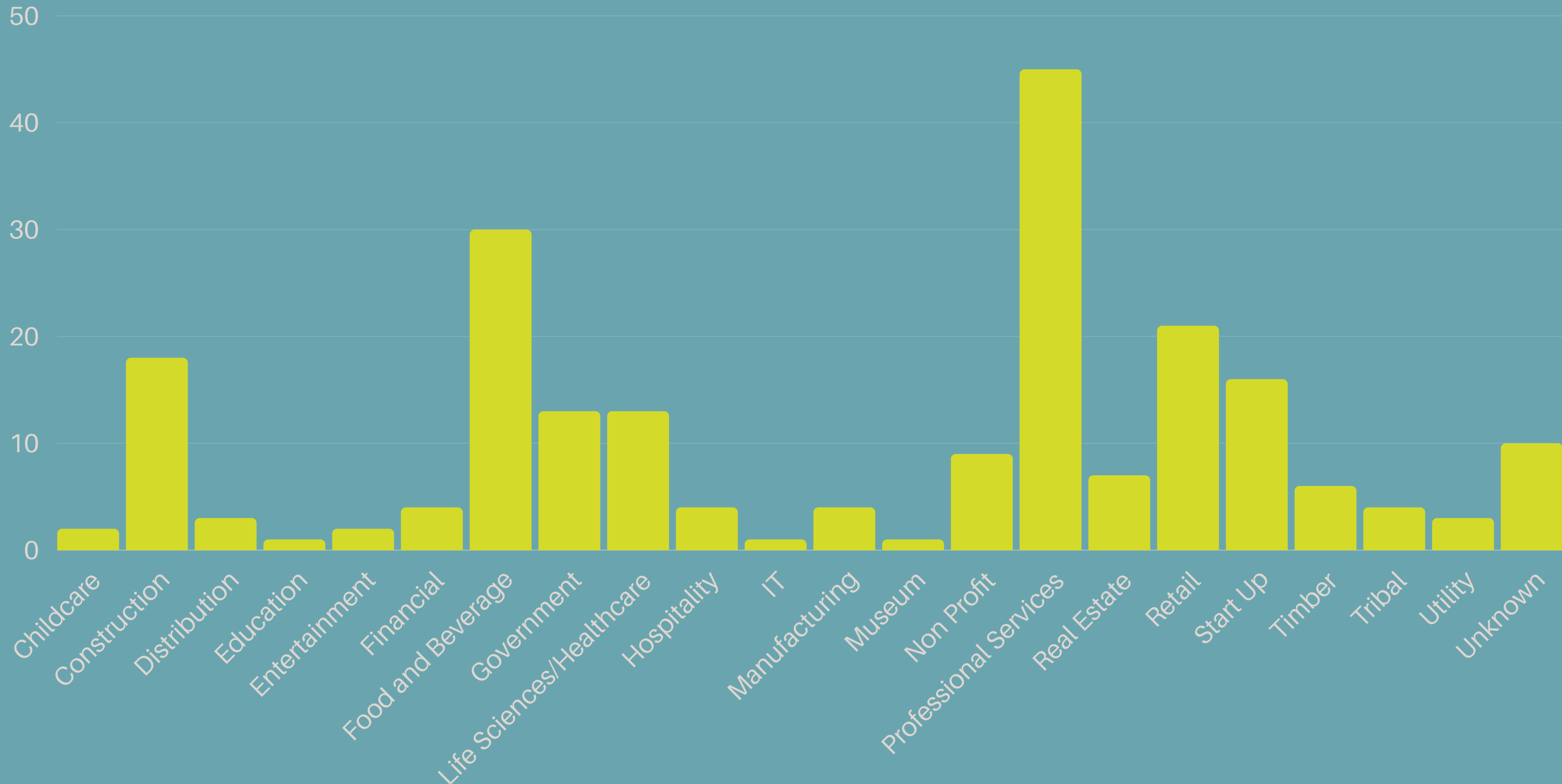
Start Up Support



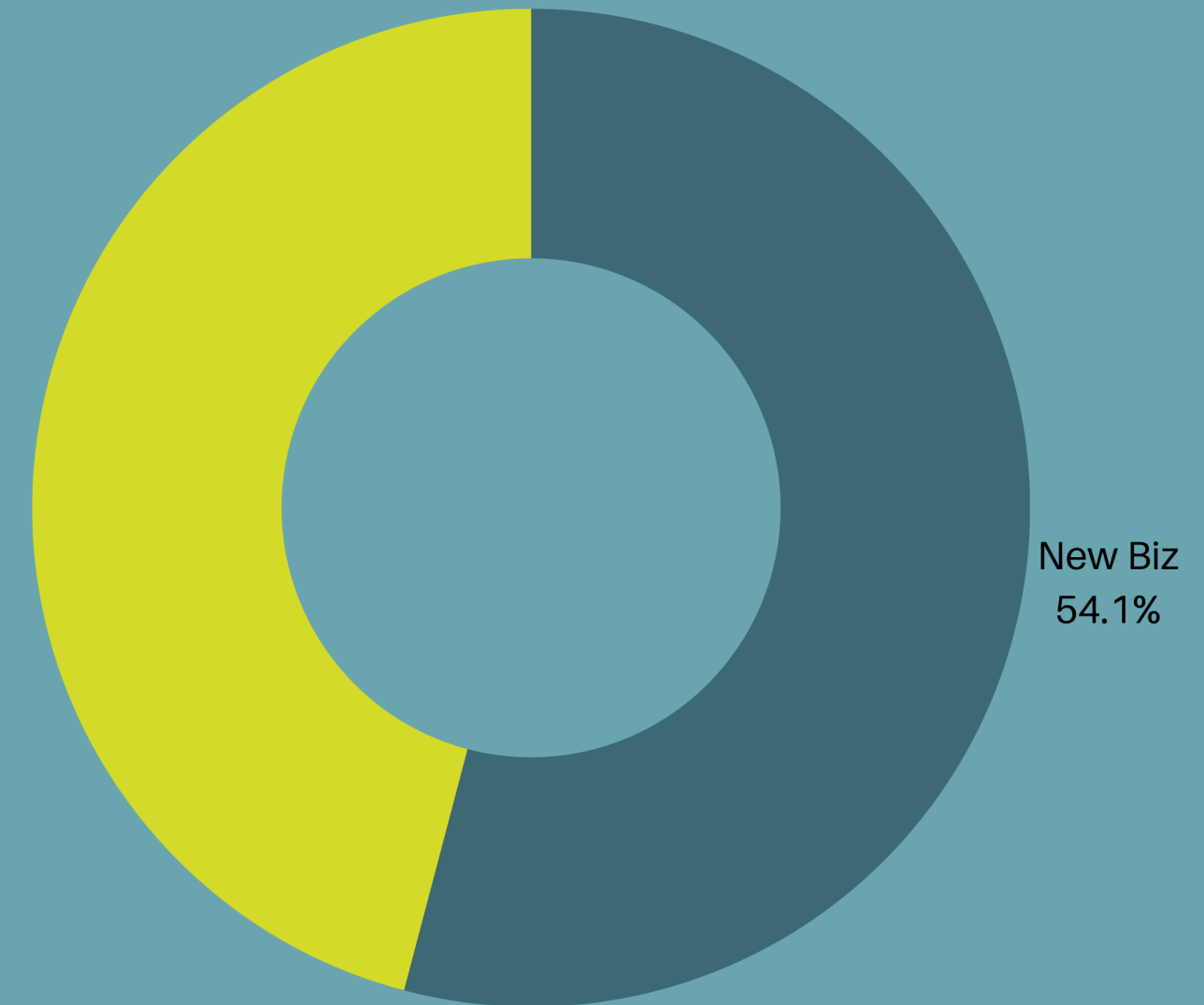
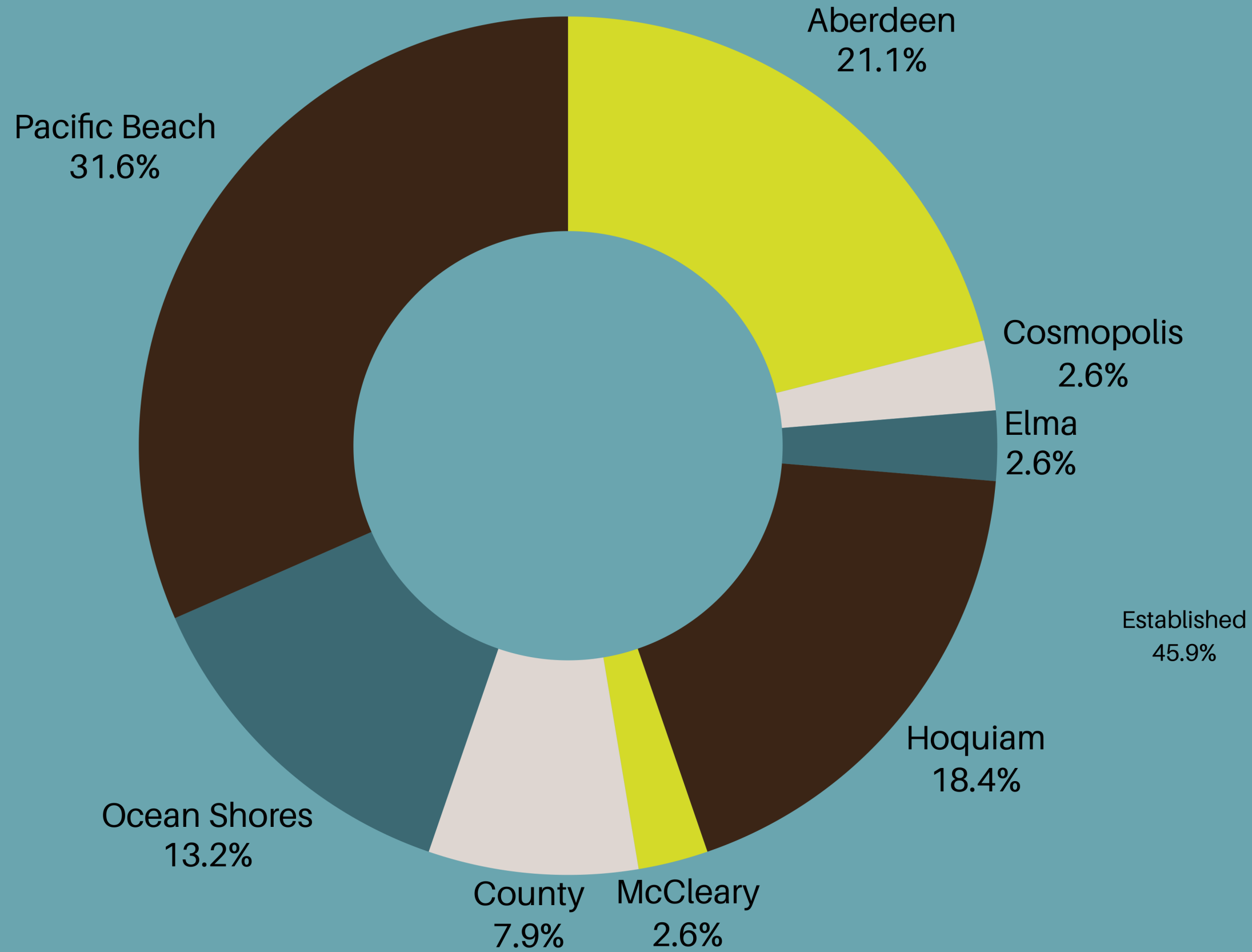
Business Assistance by City



Industry Breakdown



Business Milestones



Workforce Development



Employer Support

- Encourage training and retraining of unemployed workers through cooperative efforts
- Referrals to resource partners for talent recruitment

ACCE Rural Workers Cohort

- ACCE Grant to fund and evaluate pre-apprenticeship and apprenticeship programs with local employers

PacMtn Workforce Development Council

- Incoming Chair
- Business and Sector Engagement
- Grant recipient to assess skill development and training programs.

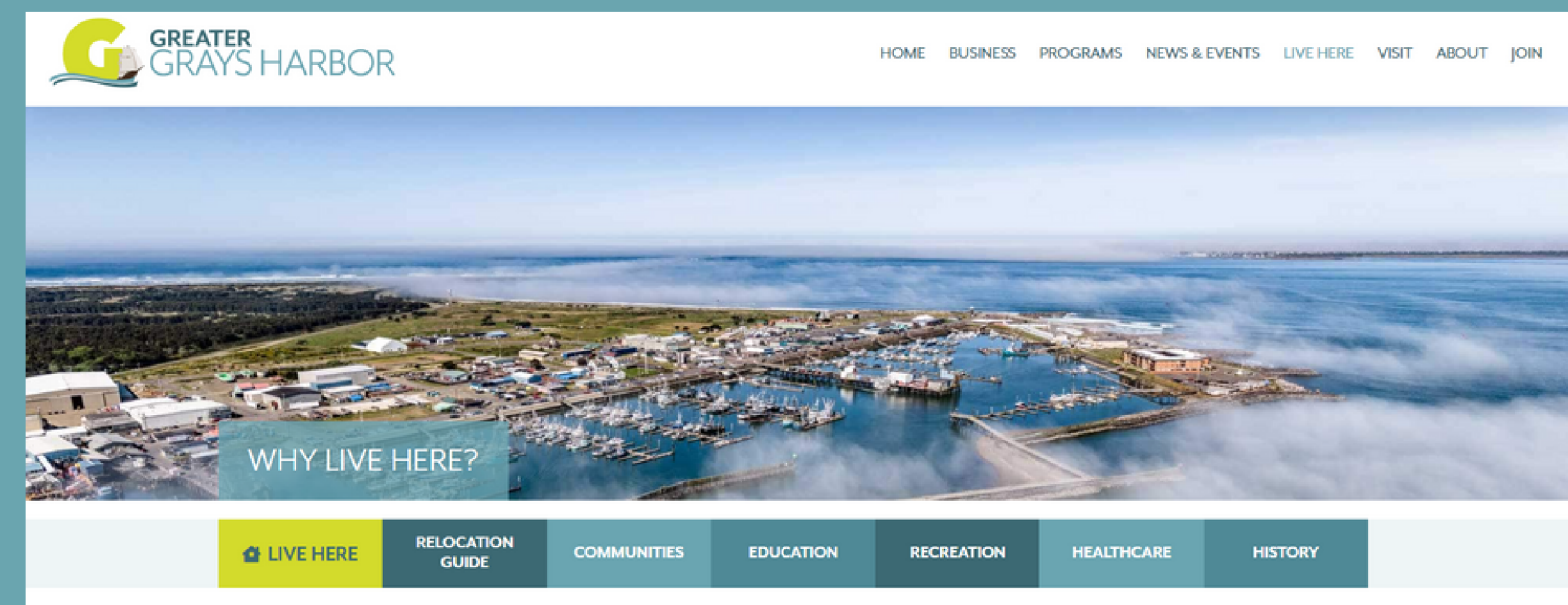
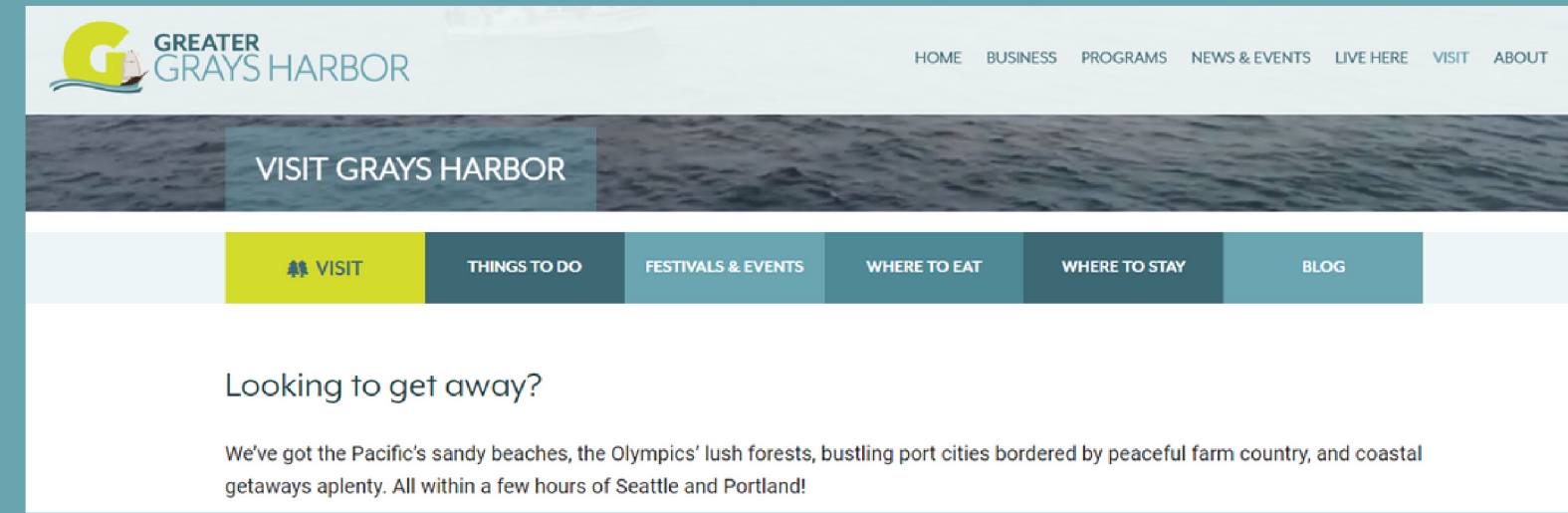
Future of Work

- Annual regional conference to support employers in skill training and talent recruitment.

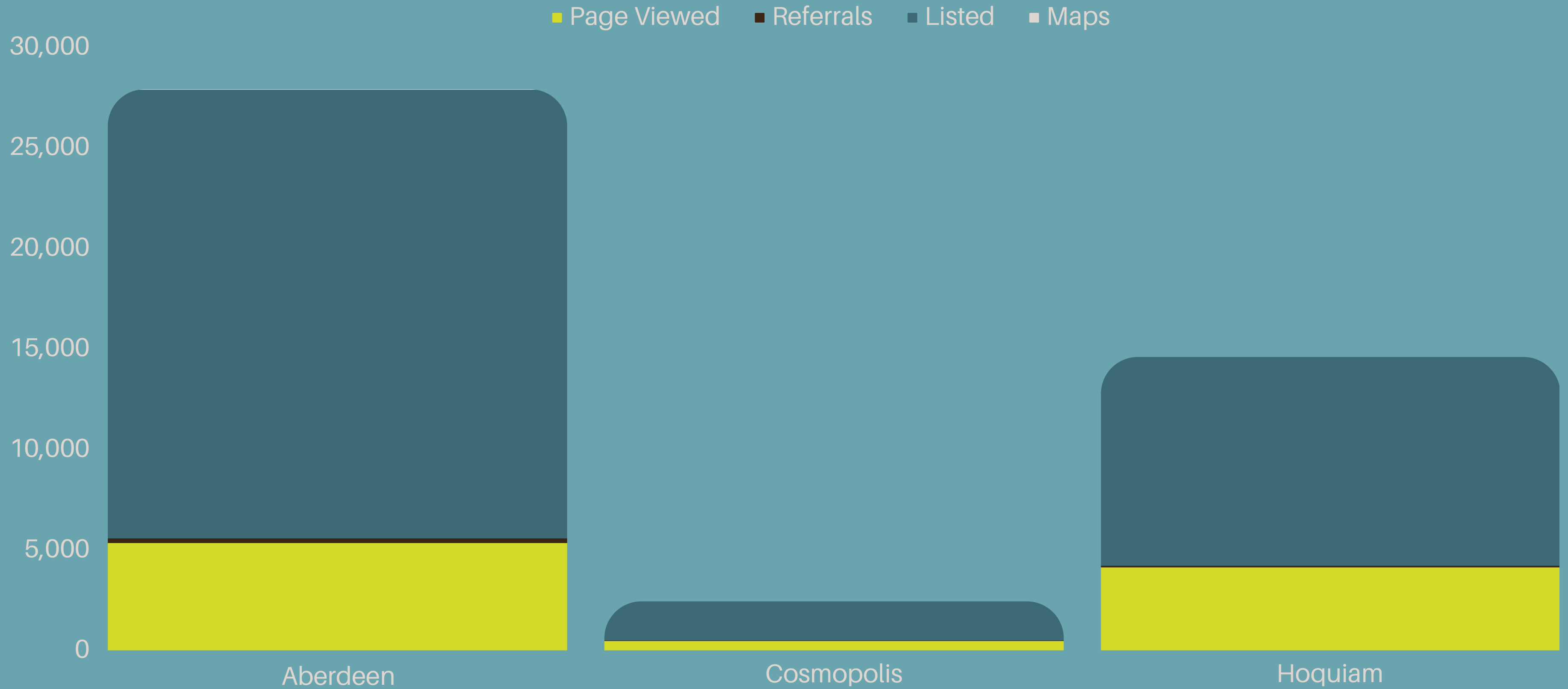
Encourage Tourism Economic Development

Feature tourism industry businesses regardless of membership status.

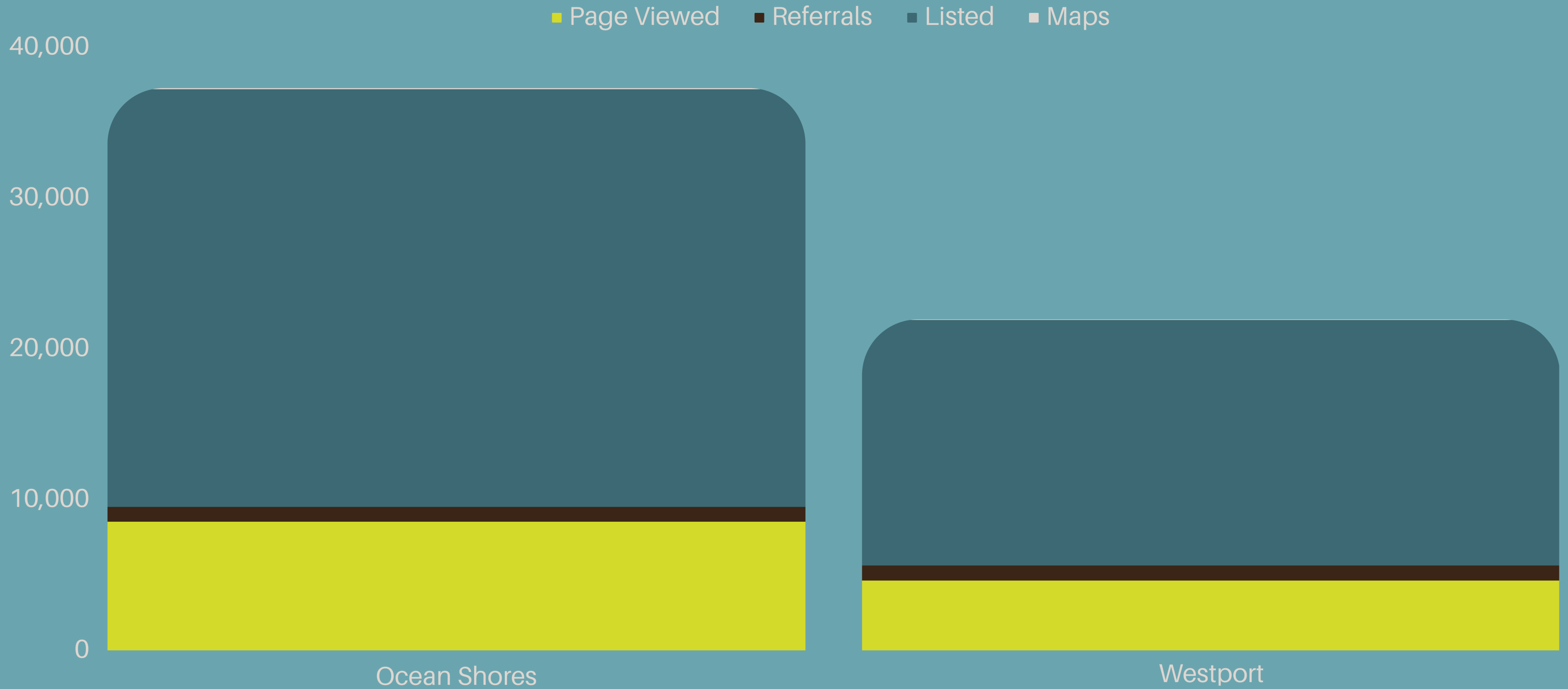
- Discover Grays Harbor assets
 - www.graysharbor.org/visit
 - Relocation Resources
 - Discover Grays Harbor Facebook and Instagram
- Originally created content including creative, blog posts and community calendar
- Web design elements highlighting each city and relevant enterprises.
- Where to Stay, Where to Eat, Where to Shop, What to Do.



Encourage Tourism Economic Development



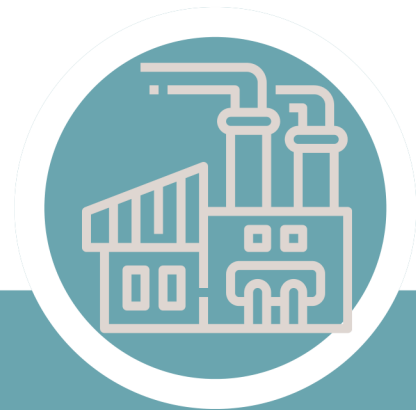
Encourage Tourism Economic Development



Encourage Tourism Economic Development



AREAS OF FOCUS



Encourage competitive and appropriate sites for business location and/or expansion



Find and encourage investment of capital in new and/or expanded business facilities and equipment



Identify new inventions, innovations, markets and/or marketing potentials, and bring to fruition



Identify, attract and assist relocation of new business to Grays Harbor County



Assist to correct problems which may hinder or prevent business existence, expansion or creation



Assist the municipality in identifying and carrying out its responsibilities and function in a cooperative and planned approach to economic development.

Site Promotion, Investment & Opportunities



Re-establish and expansion of Economic Development District

- Thurston, Mason, Pacific and Grays Harbor counties
- Regional Community Economic Development Strategy (CEDS) submitted 11/1



6 Recruitment Projects

- 1B in Capex
- 2000+ Jobs



Economic Development (EDA) Re compete Grant Submission

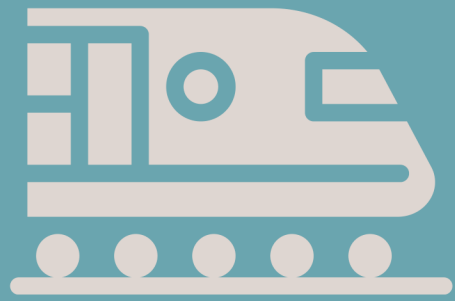
- Strategy (\$500,000)
- Project (\$52.5M)
 - Healthcare Professions
 - Skill Training Center
 - Childcare
 - Public Works Infrastructure



Provide support to actively locating entities

- Seafood Re-Processor
- Pellet Manufacturing Plant

Municipality Support, Innovations & Investments



Rail Separation

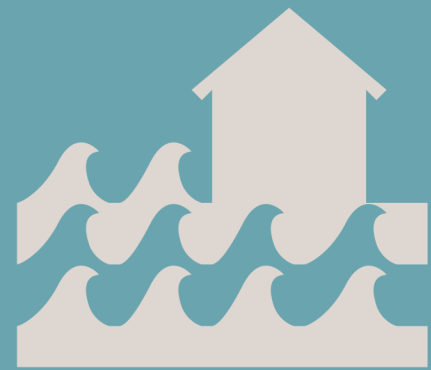
\$72.6M



Port

Improvements

\$3.5M



**Flood
Protection
Project**

\$35.5M



Childcare

Funding

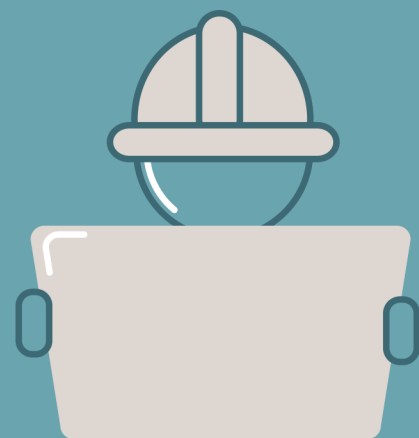
\$1.5M



Dam Removal

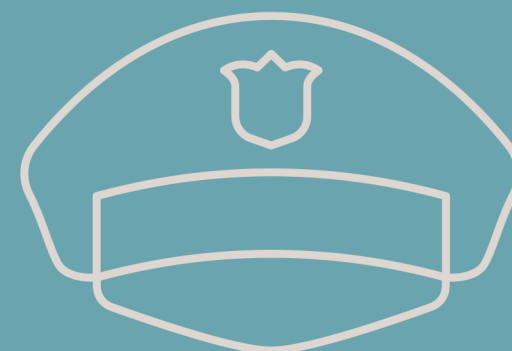
and Drinking

Water Supply



**Site
Development**

\$700,000



Community

Policing and

Emergency

Operations

Innovations & Investments



CDBG Grants

\$75,000

Funded 6 entities



**Department of Commerce
Disaster Relief Grants**

\$244,083

Funded 4 entities



**Evergreen
Manufacturing Growth
Grant**

\$200,000

Funded 1 entity

Regional Promotion and Recruitment

Do Business Here Monthly Newsletter

Showcase Grays Harbor
Westport



Explore Opportunity

October, 2023

Greater Grays Harbor, Inc. (GGHI) would like to welcome you to our monthly **Do Business Here** newsletter. Each issue will focus on commercial properties, the region and exciting things going on in Grays Harbor County.

With virtually no crowds to contend with, plenty of things to do and a moderate cost-of-living, Grays Harbor residents are free to enjoy an outstanding quality of life.

"East Grays Harbor" Edition



Events



Business Forum Luncheons

- Legislative Send-Off
- Annual Meeting - Secretary of State
- Lunch with the Mayors
- Residential Real Estate and Housing
- Legislative Wrap-Up
- State of Grays Harbor
- Future of Jobs
- Infrastructure Investment Briefing
- Aberdeen Mayoral Candidate Forum

More!

- Ocean Shores Business Roundtable
- Business After-Hours
- Membership Appreciation BBQ @ Red Cedar
 - Business Milestones
 - Small Business Summit
 - Member of the Quarter
 - Hoquiam, Cosmopolis, Ocean Shores

Looking Ahead



Policy Agenda



**Improving Membership
Features**



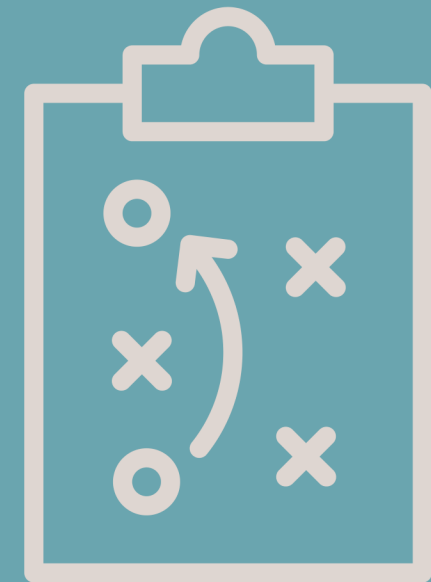
Impacting Worker Training



Launching EDD



Leaders Banquet
Small Business Summit - Ocean Shores
Showcase Grays Harbor



Strategic Plan Initiatives



Thank You
&
Questions