



LIGHTING PROPOSAL



Prepared For:
Mauston City Hall
303 Mansion St.
Mauston, WI 53948

Presented By:
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Proposal Date: April 22, 2026



ABOUT US

Unlike the many companies who were forced to consider green practices to remain viable in today's marketplace, yellowblue was founded on ecology driven principles. Since the beginning, we realized that eco technologies would serve as the primary resource of the future. That knowledge provided a significant lead in research and development that has placed our company at the forefront of the green industry.

Today, as consumers become more educated about safer and sustainable energy alternatives, they prefer dealing with concentrated green technology companies. Having an investigative and implemental jump on new technologies and practices ensures that we can deliver products and services that are not only green but cost-effective. Green is not just a trend or a wave of the future—it is the future.

OBJECTIVES & BENEFITS

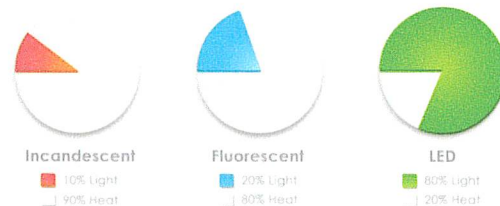
Objectives

1. Maximize savings while improving lighting output
2. Provide uniform light that maintains output over time
3. Justify the improvement with reasonable payback

Benefits

- Consumes 80% less energy than incandescent and 50% less energy than fluorescent
- Lower maintenance costs - most fixture applications rated for 50,000 hours (15 years)
- No harmful mercury and low heat emission = lower cooling cost
- Color rendering and consistency is near perfect
- Emits few greenhouse gases and almost all components are 100% recyclable

Energy Efficiency:
Incandescent vs Fluorescent Tubes vs LED



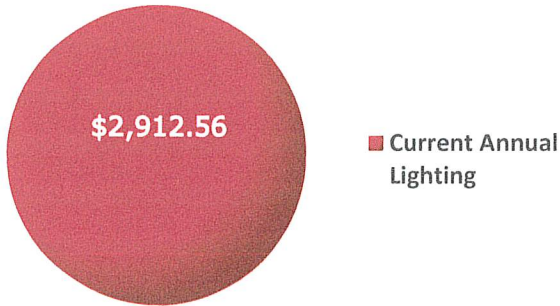
LED Lamp

The light-emitting diode (LED) is one of today's most energy-efficient and rapidly-developing lighting technologies. Quality LED light bulbs last longer, are more durable, and offer comparable or better light quality than other types of lighting. The high efficiency and directional nature of LEDs makes them ideal for many industrial uses.



Crossover Analysis

Current Lighting Expense



Proposed Lighting Expense

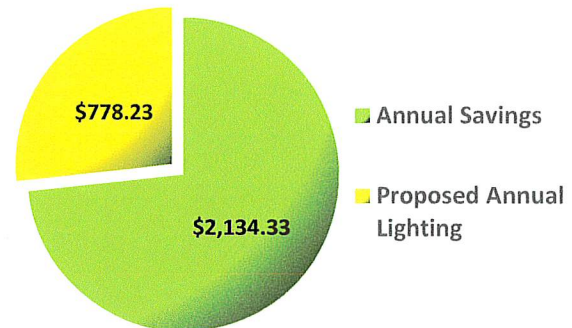


Chart Data

Energy and Savings	Current Lighting Expense	\$2,912.56
	Proposed Lighting Expense	\$778.23
	Annual Savings	\$2,134.33
	Existing kWh Use	23,679
	Proposed kWh Use	6,327
	Annual kWh Savings	17,352
	kWh Load Reduction	67.30%
	Annual Maintenance/AC Savings	\$658.59
Return	Total Monthly Savings <small>(Savings = Energy, Maintenance, AC)</small>	\$232.74
	Total Savings Over 1 Year	\$2,792.91
	Total Savings Over 5 Years	\$13,964.57
	Total Savings Over 10 Years	\$27,929.14
	Total Savings Over 20 Years	\$55,858.29

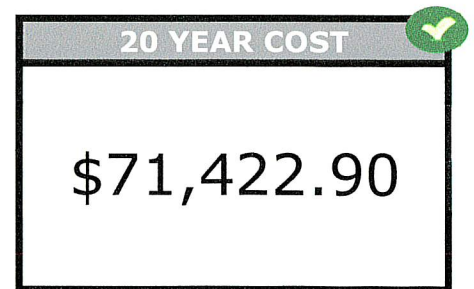
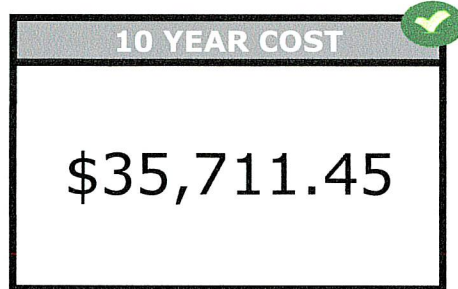
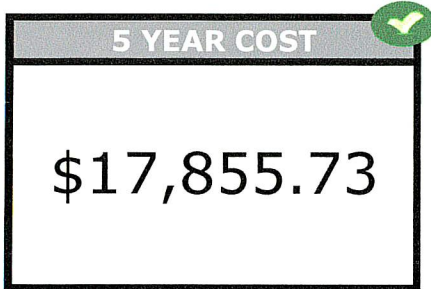
Rebates and Incentives

Estimated Utility Rebate	\$1,007.45
Estimated Tax Incentive <small>(Consult your tax advisor.)</small>	\$2,787.86
Payback Period in Years Before Rebates and Incentives	5.11
Payback Period in Years After Rebates and Incentives	3.76

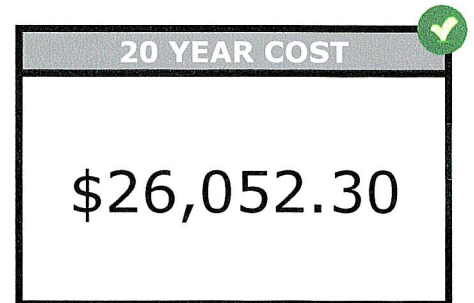
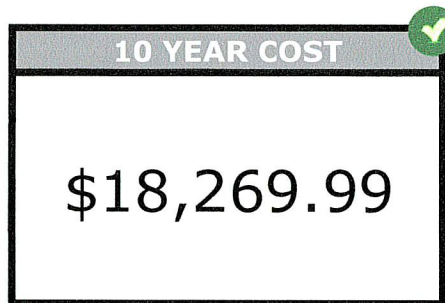
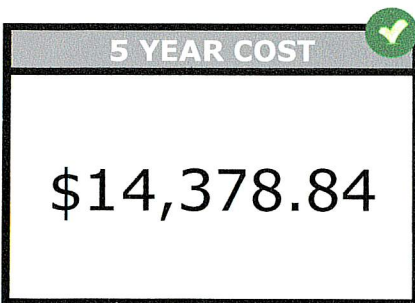
**DID YOU
KNO** 

LED Lighting consumes 80% less energy than incandescent and 50% less energy than fluorescent and it is one of very few green products that actually produces cost savings

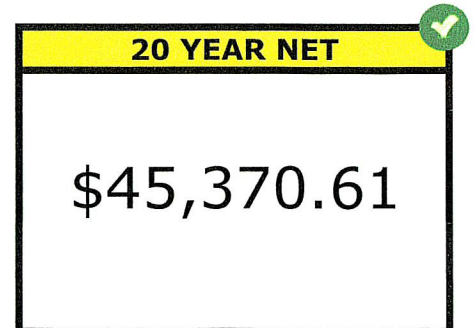
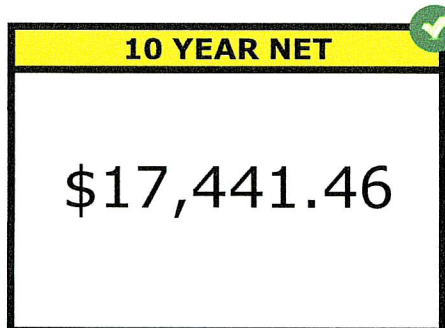
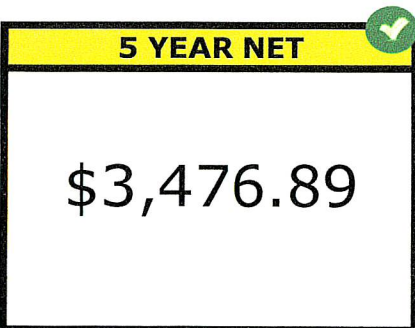
OPTION 1 CURRENT LIGHTING



OPTION 2 PROPOSED LIGHTING



Lost Profits



***Figures or percentages indicated in this proposal are considered to be generated on the best efforts basis, based on certain stipulated conditions concerning blended kWh electricity rate; hours of operation; existing lighting system data, and proposed lighting system data. All calculations or figures are estimates or based on estimated information.*

CUSTOMER ACKNOWLEDGMENTS

- Pricing Valid for 30 days
- Figures or percentages indicated in this proposal are considered to be generated on the best efforts basis, based on certain stipulated conditions concerning blended kWh electricity rate; hours of operation; existing lighting system data, and proposed lighting system data. **All calculations or figures are estimates or based on estimated information.**
- HVAC operating hours source: Controlling Energy Consumption in Single Buildings, U.S. Department of the Navy, Naval Civil Engineering Lab, CR82.028, 1982
- HVAC savings calculated using formulas created by Rundquist Associates, using data from ASHRAE, validated by DOE-2 Computer modeling. Available at <http://www.lightsearch.com/resources/lightguides/hvac.html>

PROPOSAL ACCEPTANCE

Mauston City Hall

Investments

Total Proposed Amount of Project	\$14,283.00
Includes all Product, Shipping, Handling and Delivery, Estimated	
Installation, Equipment Rental, Disposal, Recycling and Extras	
Estimated Rebate	\$1,007.45
Estimated Net Cost	\$13,275.55

yellowblue LED, LLC proposes hereby to furnish materials and services as specified herein:

Cash

- Standard cash payment is due with approval and customer purchase order. With regard to miscellaneous project costs and change orders (if any), a final invoice will be issued and due on receipt of invoice. All major credit cards accepted.

Finance

- Customer will approve and sign off on payment being made by Finance Company to yellowblue LED, LLC upon availability of funds.

***Acceptance of proposal:** The prices, specifications and terms contained herein are satisfactory and are hereby accepted. **I accept and agree to the items selected above and understand that best effort practices were used in the evaluation of my property. I accept that if some product was missed in the initial review and count of my property, I will be expected to pay for any additional product I choose to add during the installation process.** yellowblue LED, LLC is authorized to proceed with the project and to provide the products and services as specified. Payments will be made as outlined above. I have read and agree to the terms, conditions, and statements contained herein. yellowblue LED, LLC is not affiliated with, nor represents, any utility company. Any and all presented rebate programs and rebate amounts are estimated and solely based on information given to yellowblue LED, LLC from the utility company. **All rebate matters are handled directly between the customer and the utility company. Yellowblue installation includes replacing existing fixtures only and wiring from structure to new fixture only. All other installation requirements must be on a separate, itemized bid and is the sole responsibility of the customer. All final payments are due within 15 days of receiving final invoice. All outstanding invoices over 30 days will incur a 1% per month late fee.**

Payment Notes:

Purchase Order#

Check #

CC#

Exp

CVV/CVC

Zip

Remit Payments to Yellowblue LED 1300 Metro East Drive, Suite 132, Pleasant Hill, IA 50327

Customer Signature:

Date:

Name:

Email:

Title:

LED Rep Signature:

Yellow Blue Signature:

Name:




Date:

DID YOU
KNO ?

LED lighting not only reduces operating costs and lasts longer, it uses 80% less energy than traditional lighting and has a higher color rendering than fluorescent.

Proposal Prepared For:









Mauston City Hall

MONTHLY SAVINGS 	MONTHLY PAYMENT 	NET MONTHLY COST 
\$232.74 Monthly Excess utility payment.	\$396.76 Monthly No money down.	\$164.01 Monthly

Terms: _____ Months at _____ %APR

Finance your LED lighting retrofit using a portion of the monthly energy savings as the payments. The remaining savings become immediate cash flow to your business's bottom line.

Program Benefits:

-  MONTHLY PAYMENT FROM THE ENERGY SAVINGS
-  NOTHING OUT-OF-POCKET
-  NO ADDITIONAL COLLATERAL
-  FAST AND EASY APPLICATION PROCESS
-  COMPREHENSIVE RATES, TERMS, AND MINIMUMS
-  CLEAR & CONCISE DOCUMENTATION
-  PERSONAL SERVICE
-  ALL THE LED BENEFITS RIGHT AWAY

CUSTOMER

Mauston City Hall
 303 Mansion St.
 Mauston, WI 53948

Paul Bugenhagen

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PRODUCT SUMMARY

<i>No.</i>	<i>Location</i>	<i>Item Description</i>	<i>Quantity</i>
140-010-CS-KL	8 hr Flo	4 foot T8 selectable 10 watt	72
140-010-CS-KL	24 hr Flo	4 foot T8 selectable 10 watt	11
140-010-CS-KL	6 hr Flo	4 foot T8 selectable 10 watt	4
140-010-CS-KL	5 hr Flo	4 foot T8 selectable 10 watt	40
140-010-CS-KL	1 hr Flo	4 foot T8 selectable 10 watt	17
140-010-CS-KL	2 hr Flo	4 foot T8 selectable 10 watt	8
140-010-CS-KL	24 hr LED	4 foot T8 selectable 10 watt	6
140-010-CS-KL	6 hr LED	4 foot T8 selectable 10 watt	4
140-010-CS-KL	3 hr 18w LED	4 foot T8 selectable 10 watt	33
140-010-CS-KL	5 hr 18w LED	4 foot T8 selectable 10 watt	6
140-010-CS-KL	8 hr 18w LED	4 foot T8 selectable 10 watt	31
140-010-CS-KL	4 hr 32w Flo	4 foot T8 selectable 10 watt	114
140-010-CS-KL	3hr 28w Flo	4 foot T8 selectable 10 watt	3
02939-01	Metal Halide front light	6 inch down light 12 watt	4

PRODUCT SUMMARY

<i>No.</i>	<i>Location</i>	<i>Item Description</i>	<i>Quantity</i>
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Retro Fit Kit
Photo Eye
Shoebox Mount
Occupancy Sensor
Surface Mount Kit
Tombstones

Only products on this page are included in your estimate. It's possible, in fact likely, that the actual counts will differ. If we use less product to complete your job, you will be refunded 100% of the difference. If we miscounted and need more product, you will be contacted with an estimate of the extra parts/labor needed and it will be your choice at that point on how to proceed.

Person to contact for changes: _____

Contact Info: _____

Customer Signature: _____