

From: [Shawn Horstman](#)
To: [Daron J. Haugh](#)
Subject: Exchange Email Platform Modernization: Strategic Overview
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Hello Daron,

The City of Mauston's current Exchange 2019 email solution has reached End of Life support, meaning Microsoft no longer provides security patches or bug fixes. This leaves the system increasingly vulnerable to cyberattacks and operational instability. Upgrading to a supported Exchange platform ensures:

- Access to critical security updates
- Improved performance and reliability
- Enhanced features for modern communication

Upgrade Options -

Microsoft now offers two supported paths:

1. Exchange Server Subscription Edition (SE) – On-Premises
 - Annual Licensing Cost: \$216 per user × 50 users = \$10,800
 - Estimated Email Security Cost: \$60 per user/year × 50 users = \$3,000
 - Total Estimated Annual Cost: \$13,800
 - *Note: Hardware maintenance and replacement costs are not included*
2. Exchange Online – Cloud-Based
 - One-Time Migration Fee: \$4,500
 - Annual Microsoft Subscription: \$7,500 for 50 mailboxes
 - Email Security & Awareness Training: Included via 3RT Networks
 - Managed services include spam/malware filtering and BullPhish Security Awareness platform

Recommendation: We recommend Exchange Online for its lower total cost of ownership, built-in security, and alignment with Microsoft's long-term roadmap. It offers a secure, modern platform with simplified management and reduced infrastructure risk.

Best regards,

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