



August 24,2020

Sharon Hanson
City Administrator
City of Marshall
344 W. Main St.
Marshall, MN 56258

Dear Sharon,

It's very strange to think that Sounds of Summer, our community festival, would be forced to cancel due to a pandemic and guidelines that are out of our control.

We all know that community members are looking to get back out and have fun with friends and family in an atmosphere that is fun, free, and entertaining. Over the last 12 years this event has grown astronomically, the one driving force, or theme that we continue to share, is that our celebration is fun with free events for the entire family. In addition, class reunions, large group gatherings have been planned in the past during our event and we are hoping that the trend will continue, thus bringing people back to the community. As I am sure most people aren't aware of is that events like this are not getting any cheaper to put on. Therefore, we ask that the City of Marshall remain a driving part of our excitement and growth and partner with Sounds of Summer by making a continued investment of \$10,000 towards our community celebration in 2021, and also towards the celebration of the 150th in 2022.

The dates for Sounds of Summer 2021 will be Thursday August 19 – Sunday August 22.

We are enclosing a copy of our most recent financial statements for your review.

Thank you for your consideration of our request.

Sincerely,

Brock Klaith,
Marshall Sounds of Summer Board President

MARSHALL FESTIVALS, INC
 STATEMENTS OF REVENUE AND EXPENSES
 FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	2019	2018
Revenue		
Contributions from the Public	\$ 33,042.53	\$ 28,507.56
In-Kind Contributions	<u>13,533.75</u>	<u>11,975.00</u>
Total Revenue	<u>46,576.28</u>	<u>40,482.56</u>
Expenses		
Program		
Marshall Celebrations - Sounds of Summer	34,914.28	42,186.09
Management and General		
Printing and Postage	147.00	132.00
Insurance	1,544.76	644.00
Office	15.20	-
Professional Fees	500.00	450.00
Dues and Filing Fees	200.00	200.00
Memorials and Contributions	850.00	1,294.73
Volunteer Appreciation	<u>927.15</u>	<u>1,287.45</u>
Total Expenses	<u>39,098.39</u>	<u>46,194.27</u>
Excess of Revenue Over (Under)		
Expenses	7,477.89	(5,711.71)
Net Assets, Beginning	<u>18,396.85</u>	<u>24,108.56</u>
Net Assets, Ending	<u>\$ 25,874.74</u>	<u>\$ 18,396.85</u>

MARSHALL FESTIVALS, INC.
BALANCE SHEET
DECEMBER 31, 2019 AND 2018

	2019	2018
Assets		
Cash	\$ <u>25,874.74</u>	\$ <u>18,396.85</u>
Total Assets	\$ <u><u>25,874.74</u></u>	\$ <u><u>18,396.85</u></u>
Liabilities		
Total Liabilities	\$ -	\$ -
Net Assets, Unrestricted	<u>25,874.74</u>	<u>18,396.85</u>
Total Liabilities and Net Assets	\$ <u><u>25,874.74</u></u>	\$ <u><u>18,396.85</u></u>

2019 Revenues

beginning bal.	1/1/2019	\$18,496.85	
	4/1/2019	\$7,500.00	Deposit Business City of Marshall
	4/21/2019	\$5,000.00	Deposit Schwans
	5/4/2019	\$1,242.00	Deposit Business Residential
	5/21/2019	\$790.00	Deposit SOS Business
	6/3/2019	\$1,060.00	Deposit SOS Residential
	6/3/2019	\$3,125.00	Deposit Business
	6/12/2019	\$225.00	Deposit Residential
	6/12/2019	\$2,400.00	Deposit Business
	6/19/2019	\$25.00	Deposit Residential
	6/19/2019	\$850.00	Deposit Business
	6/26/2019	\$1,601.00	Deposit Business
	7/3/2019	\$4,785.00	Deposit Business \$4500.00 Residential \$10.00
	7/15/2019	\$1,050.00	Deposit Business
	7/15/2019	\$75.00	Deposit Residential
	7/26/2019	\$2,100.00	Deposit Business Chamber/CVB Residential \$100.00
	8/16/2019	\$52.00	Deposit Residential
	8/16/2019	\$300.00	Deposit Business
	8/19/2019	\$105.00	Deposit Cash
	9/9/2019	\$10,657.53	Deposit \$657.52 Checks Rain Insurance \$10,000.00
	11/18/2019	\$100.00	Deposit Residential
Total Deposits		\$61,539.38	

Check No.	Date	Amount	Expense
1585	1/6/2019	\$100.00	Heart To Heart Donation for Arron Strooutman
1586	2/11/2019	\$140.94	Jarred Sanow Website
1587	2/17/2019	\$145.00	Independent advertising
1588	3/18/2019	\$900.00	Rainbow Experience Carrage Rides
1589	3/28/2019	\$250.00	Stage Rental Lyon County
1590	4/22/2019	\$70.00	Hitching Post Meal with Corporate Sponsors

*The highlighted meals were meetings with Sponsors
 Meals for volunteers, end of the year wrap up*

1591		4/21/2019	\$203.00	Marc Klaitch Rooms at Ramada Inn
1592		6/1/2019	\$25.00	Attorney General
1693		5/9/2019	\$2,470.00	Henle Printing mailing for Business & Residential
1694		6/12/2019	\$55.00	Postage Stamps
1695		6/19/2019	\$350.00	Scrap Iron Express
1696		6/27/2019	\$2,500.00	Horizon Talent Deposit for Jonny Holm 2020 Band
1597	Void			Void
1598		7/23/2019	\$54.00	Hitching Post Meal with Corporate Sponsors
1599		8/5/2019	\$1,000.00	Shades of the Past prize money
1600		7/23/2019	\$350.00	Area Senior Center Band
1601		7/25/2019	\$500.00	Hoffman Brobst Audit
1602		8/6/2019	\$150.00	Crystal Stensrud poster design
1603		8/6/2019	\$944.00	Ramada Inn Rooms for Bands
1604		8/9/2019	\$395.17	Henle Printing Posters and Signs for Cars
1605		8/9/2019	\$300.00	Jessica Kesteloot Face Painting
1606		8/15/2019	\$65.00	Missy Klaitch meal for workers setting up at the parking lot
1607		8/15/2019	\$1,200.00	Nelly Inflatables
1608		8/15/2019	\$650.00	Stacy Varpness Train Rides
1609		8/15/2019	\$200.00	Sharla Bengston clowns
1610		8/15/2019	\$150.00	Legion Color Guard
1611		8/15/2019	\$150.00	Don Brewers forklift rental
1612	Void			Void
1613		8/15/2019	\$600.00	MAHA setting picnic tables & taking down inflatabales
1614		8/15/2019	\$500.00	Marshall Music Boosters
1615		8/15/2019	\$2,500.00	Wright Sound
1616		8/15/2019	\$2,685.80	Total Music Service
1617		8/15/2019	\$3,750.00	Daniel Lucas Band for
1618		8/15/2019	\$2,463.58	Runnings candy for parade
1619		8/19/2019	\$370.85	Marshall Inn rooms for band
1620		8/20/2019	\$1,544.76	Town & Country Insurance rain insurance
1621		8/23/2019	\$1,500.00	Smsu Athletics donation to supervise inflatables
1622		8/23/2019	\$300.00	Wright Sound
1623		8/27/2019	\$82.84	Hitching Post meeting with Schwans meal
1624		8/27/2019	\$399.00	Hitching Post Drink tickets for corporate sponsors

1625	9/9/2019	\$53.94	Henle Printing signs for parade
1626	9/9/2019	\$92.00	USPS Box rent
1627	9/9/2019	\$506.00	Radio Works advertising radio
1628	9/9/2019	\$1,500.00	Marshall Radio advertising radio
1629	9/12/2019	\$845.38	Southwest Sanitation garbage removal
1630	9/12/2019	\$750.00	KISD radio advertising
1631	10/7/2019	\$287.00	Hitching Post meal for committee members end of year meeting
1632	10/11/2019	\$175.00	Chamber of Commerce dues
1633	11/5/2019	\$750.00	Light up the nights sponsorship
1634	11/18/2019	\$574.77	Hitching Post meal for Marshall Fire Department for helping on his event
Total		\$35,548.03	
In Kind			
Independent		\$6,018.75	
Marshall Radio		\$4,500.00	
City of Marshall Police		\$1,775.00	
Viking Coke		\$500.00	
D&G		\$200.00	
Marshall Mini Storage		\$540.00	
Total In Kind		\$13,533.75	