

ORANGE STRIPING (VINYL OR REFLECTIVE)

YELLOW CUSTOMER FURNISHED PRODUCT

GREEN GOLD LEAF

Marshall AAT Tower

SP-LP

FOR

PIERCE

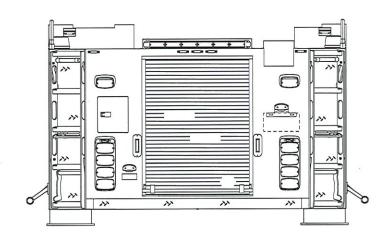
REY DATE BY CH

DECKED BY

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1 or 1

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CUSTOMER APPROVAL

APPROVED BY:_____

NOTE: PLEASE REVIEW CHEVRON COVERAGE AND DOOR MATERIAL PER PULSE OPTIONS. NON-RELATED OR NON-CRITICAL MINOR DEVIATIONS MAY EXIST.

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				JOB NO.
	Diarea	MANUFACTURING II	10	_
	Pierce	MANUFACIURING II	16.	SCALE
				1:24
T T T I E	CHEVRON DRAWING			DRAWN BY
TITLE	-			-
500	Marshall AAT Tower			DATE
FOR	— 1			06MAY22
DWG			SHEET SIZE	SHEET NO.
NO.	CHEVE	RON-CD	A	1 of 1





MINNESOTA ILLINOIS INDIANA MISSOURI NEBRASKA NORTH DAKOTA SOUTH DAKOTA

EM-102

August 10, 2022

Assistant Chief Jake Olsen City of Marshall Fire Department 201 East Saratoga Street Marshall, MN 56258

Subject:

Proposal for one (1) Pierce Enforcer 100' Aerial Tower

Proposal / Bid 1072

Dear Assistant Chief Olsen,

With regard to the above subject, please find attached our completed proposal.

Pricing, is as follows, including 100% prepay option.

Pricing Summary:

Sale Price - \$1,813,107.00*

*Sourcewell Consortium Pricing, Member ID 2315.

100% Performance Bond:

Included in the above price.

100% Prepayment Option:

Should the City of Marshall Fire Department elect to make a 100% prepayment at contract execution, a discount of (\$66,872.00) can be subtracted from the above "Sale Price" resulting in a revised contract price of \$1,746,235.00.

Terms and Conditions:

Taxes -

Not Applicable

Freight -

F.O.B. - Appleton, WI / Shipping to Marshall, MN

Terms -

Net due prior to vehicle(s) release at the Pierce Manufacturing Plant

(Appleton, WI). Net due at Contract signing for Prepay discount to be

applicable.

Delivery -

27 - 31 months from receipt and acceptance of contract.







Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or international conflicts, or other causes beyond our control not preventing, could alter the delivery schedule.

The specifications herein contained, shall form a part of the final contract, and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications.

The attached proposal is valid for thirty (30) days.

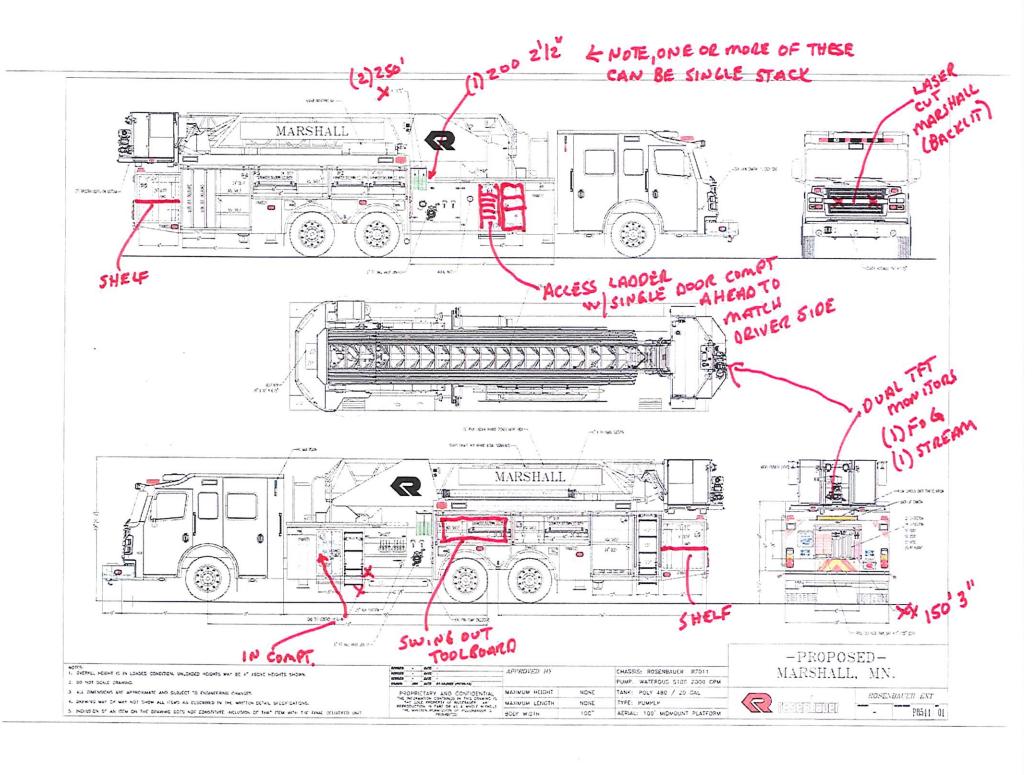
We trust the above and the enclosed to be full and complete at this time; however, should you have any questions or require additional information, please do not hesitate to contact me at 507-272-2360 or tom.soland@macqueengroup.com.

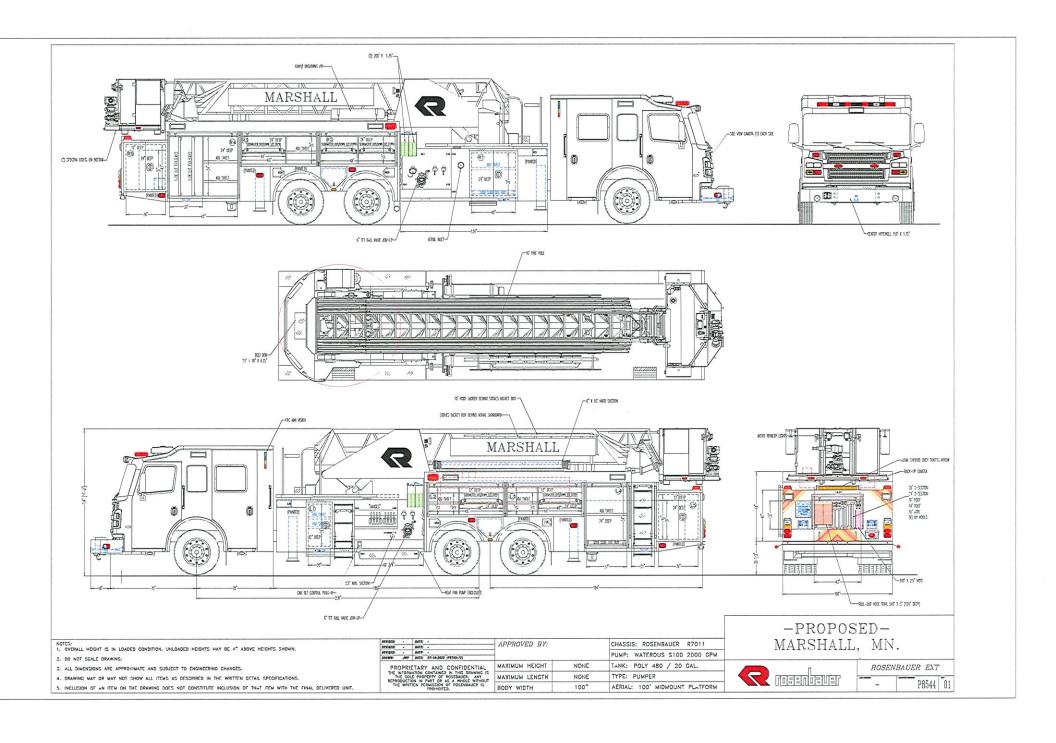
We wish to thank the City of Marshall Fire Department for the opportunity to submit our proposal.

Respectfully,

Tom Soland

Tom Soland Apparatus Sales MacQueen Equipment LLC DBA MacQueen Emergency Group







Date

Signature:

PURCHASE ORDER

		Purchaser			SUPPLIER	
Purchasei	r: City of Mars	shall		Contract #	FS12-19 For Years 2	019-2023
	1: 344 West N			Supplier	: Rosenbauer Minneso	ta. LLC
Address 2		ium ou cot		Address 1	5180 260th Street	id, LLO
City, State, Zip		N 56258			PO Box 549	
Oity, Otato, Eip	J. Waronan, W	11 00200			: Wyoming, MN 55092	
				only, orano, Esp	11) 01111119, 11111 00002	
Purchase Or	rder Number:			Delivery in Cale	ndar Days:	600
	Date:	9/7/2022		HGAC Pr	oduct Code	FS19YA08
		The amount in th	nie proposal shall remain firm t	for a period of 30 days from the da	ate of same	
		THE amount in u	ns proposar snan remain inni	ior a period of 50 days from the da	ite of same.	
Quantity			Description		Price	Price (Extended)
1	One (1) Ros	senbauer Aerial, comp	olete with Rosenbauer C	ommander chassis and	\$1,470,838.00	\$1,470,838.00
	Rosenbaue	r Cobra Platform per a	attached specifications.		ψ1,110,000.00	ψ1,170,000.00
						,
	Note: HGA	C administration fee in	ncluded in price			
					1.1.1047.075.00	
				rival at our plant in Minnesota,		
	*No	te: If aerial amount of \$4	451,664.00 is paid upon an	rival at our plant in Minnesota,	deduct \$8,802.00 each	
					1	04 470 000 00
		TC	OTAL			\$1,470,838.00
NOTES:						
Decemb	and Dealer	Canaral Cafaty Fire	Annorotus		٦	*
Rosenn	auer Dealer :	General Safety Fire	Apparatus		-	
	Salesperson:	Steve Harris				
			1			
	Signature:					
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		ı			٦	
	Purchaser	City of Marshall				
	i uronaser.	only of marshall			1	
	Print Name:					
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APPENDIX C CHANGE ORDER POLICY

This change order policy is intended to reflect the increased cost of changes which result in delayed deliveries, confused paperwork, poor production flow and increased potential of trucks being built to incorrect specifications. With your cooperation, changes can be kept to a minimum which means we will be able to reduce lead times, increase production and maintain costs which will benefit all of us.

Our objective is accurate, high quality and on-time deliveries exceeding our customer expectations.

Changes any time after the order is received may delay the quoted delivery date. Significate design or component changes will have the largest impact on the schedule and quoted delivery date. Changes that occur later in the process will also have the largest impact on the schedule and quoted delivery date.

All time fences are reference to contract execution date if not otherwise stated.

Change Window #1

All changes will be priced at standard pricing and specials will be priced through our normal process. Significant changes made to the vehicle during this time period may result in a delivery extension.

RBM Chassis	0-60 days	
RBA Aerial	0-60 days	
Rosenbauer Body	0-60 days	

Change Window #2

All changes are subject to a 25% mark-up, as well as a \$250.00 change order processing fee. All changes are subject to factory review and may be denied due to engineering or lead time issues.

RBM Chassis	61-75 days
RBA Aerial	61-75 days
Rosenbauer Body	61-120 days

Change Window #3

All changes are subject to a 50% mark-up, and 50% restocking fee on deleted items, as well as a \$250.00 change order processing fee. All changes are subject to factory review and may be denied due to engineering or lead time issues. No major components can be changed at this time; major components are considered engine, transmission, axles, suspension, cab, frame (wheelbase), seats, water pump and water tank.

RBM Chassis	76-120 days
RBA Aerial	76-120 days
Rosenbauer Body	121-180 days

Change Window #4

Changes are not recommended at this time. Any changes requested will be priced on a time and material basis, as well as a \$500.00 change order processing fee. Any changes requested, and that are quoted to the customer, must be approved by the customer within three days or they will not be valid.

RBM Chassis	After 120 days
RBA Aerial	After 120 days
Rosenbauer Body	After 180 days

*Note: Any late change orders that are factory driven will be done at cost and no additional mark up or penalties will apply.

BUYER INITIALS:	