



CITY OF MARSHALL AGENDA ITEM REPORT

Presenter:	Quentin Brunsvold
Meeting Date:	Tuesday, October 25, 2022
Category:	NEW BUSINESS
Type:	INFO/ACTION
Subject:	Aerial Apparatus Replacement
Background Information:	<p>The Marshall Fire Department currently owns a 1994 Pierce aerial apparatus ladder truck. The aerial apparatus was refurbished in 2012 and was initially scheduled to be replaced as part of the 2020 Capital Improvement Plan. A decision was made to extend the life of the aerial apparatus for replacement in 2025.</p> <p>In 2022, fire department staff formed a committee to evaluate the needs and how best the aerial apparatus could be used for both fire purposes and technical rescue purposes. Specifications were determined with the goal to ensure the apparatus could fit inside the existing fire hall without modifications to the building. The committee evaluated and operated aerial trucks from different cities in Minnesota and determined a middle-mounted platform would meet all the requirements.</p> <p>Two bid proposals were received for the build of the aerial apparatus. Both companies are part of cooperative purchasing organizations recognized by the State of Minnesota. (Sourcewell Consortium Pricing & HGACBuy Cooperative Purchasing Program)</p> <ol style="list-style-type: none"> 1. MacQueen Equipment LLC: (Pierce): \$1,813,107 Estimated Delivery: December 2024 to April 2025 (27-31 months) 2. General Safety Fire Apparatus: (Rosenbauer): \$1,470,838 Estimated Delivery: April 2024 (600 days) <p>The Equipment Review Committee listened to a presentation from Fire Chief Brunsvold and Deputy Fire Chief Olson and reviewed the specifications and options. It was agreed upon by all parties to move forward with the General Safety Fire Apparatus (Rosenbauer) bid proposal. The recommendation was to work with city administration/finance to determine funding options that could be brought before City Council.</p> <p>Both bid proposals provide discounts for prepayment, ranging from 3.68% (MacQueen) to 4.16% (General Safety). After meetings with city administration on funding, it was determined that prepayment is not a viable option. Proposed bonding would take place in 2024 when the apparatus is scheduled to be completed.</p> <p>Additional funding could come through the following sources:</p> <ol style="list-style-type: none"> a) American Firefighter Grant (FEMA) b) American Rescue Plan Act (Lyon County) c) Sale of current aerial apparatus

Fiscal Impact:	\$1,470,838.00 to be bonded for in 2024
Alternative/ Variations:	None
Recommendations:	Consider awarding bid for construction of aerial apparatus to General Safety Apparatus (Rosenbauer) for \$1,470,838.00.