



PUBLIC WORKS DIVISION  
344 WEST MAIN STREET  
MARSHALL, MN 56258-1313  
PHONE: 507-537-6773

May 29, 2024

Mr. Luke Bourassa, PE  
South Region Engineer  
MnDOT Office of Aeronautics  
395 John Ireland Boulevard | Mail Stop 410  
St. Paul, MN 55155-1800  
[Luke.bourassa@state.mn.us](mailto:Luke.bourassa@state.mn.us)

Re: Southwest Minnesota Regional Airport / Ryan Field (MML)  
SFY 2024 Equipment Solicitation Request–Tractor/Loader

Mr. Bourassa:

The City of Marshall hereby requests a grant agreement for State funding for a 2024 Case Maxxum 150 Tractor/Loader for the Southwest Minnesota Regional Airport (MML).

The total equipment cost is \$196,580.76, less a trade-in value of \$51,240.00 for our 2000 John Deere MFD 7410 machine. State funding is requested in the amount of \$101,738.53, which represents a 70% State funding share of the cost for the 2024 Case Maxxum 150 Tractor/Loader after trade-in.

Included with this request letter is a cost breakdown summary that identifies our costs for the purchase of this machine. In addition, we've included the signed quote sheet that was provided by Titan Machinery of Marshall, Minnesota.

Thank you for your consideration. If you have any questions concerning this SFY 2024 grant request, please contact me at 507-537-6773 or [Jason.Anderson@ci.marshall.mn.us](mailto:Jason.Anderson@ci.marshall.mn.us).

Respectfully,

Jason R. Anderson, P.E.  
Director of Public Works/City Engineer

Cc: Dan Sherer, TKDA

Enclosures: Cost Breakdown Summary  
Signed Quote

**Airport:** Southwest Minnesota Regional Airport/Ryan Field

**Ident:** MML

**Sponsor:** City of Marshall

**State Project:**

**State Agreement #:**

**Description:** 2024 Equipment Solicitation Request--Tractor/Loader

**Version Date:** 5/29/2024

Construction	Description	Total	State Funding Rate	State	Local
	2024 Case Maxxum 150 Tractor/Loader	\$ 196,580.76	70%	\$ 137,606.53	\$ 58,974.23
	<b>CONSTRUCTION SUBTOTAL</b>	<b>\$ 196,580.76</b>		<b>\$ 137,606.53</b>	<b>\$ 58,974.23</b>
Engineering	Description	Total		State	Local
		\$ -	0%	\$ -	\$ -
		\$ -	70%	\$ -	\$ -
	2000 John Deere MFD 7410 with Loader	\$ (51,240.00)	70%	\$ (35,868.00)	\$ (15,372.00)
	<b>ENGINEERING SUBTOTAL</b>	<b>\$ (51,240.00)</b>		<b>\$ (35,868.00)</b>	<b>\$ (15,372.00)</b>
Administration	Description	Total		State	Local
		\$ -	0%	\$ -	\$ -
		\$ -	0%	\$ -	\$ -
		\$ -	70%	\$ -	\$ -
	<b>ADMINISTRATION SUBTOTAL</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>
	<b>Grant Amounts</b>	<b>\$ 145,340.76</b>		<b>\$ 101,738.53</b>	<b>\$ 43,602.23</b>
	<b>Grant Percentages</b>	<b>100.00%</b>		<b>70.00%</b>	<b>30.00%</b>

**PROPOSAL A**

TO THE HONORABLE MAYOR AND THE  
COMMON COUNCIL OF THE CITY OF  
MARSHALL, MINNESOTA

May 9, 2024

The undersigned being familiar with all requirements and conditions hereby proposes to FURNISH ONE (1) NEW 2024 MFD TRACTOR WITH LOADER FOR CITY OF MARSHALL (AIRPORT DEPARTMENT) in accordance with the base quote specifications attached hereto for the following price, to-wit:

**The undersigned has completed the attached "MINIMUM SPECIFICATIONS" sheet including explanation of any items which exceed the minimum specifications.**

**BASE BID:** ONE (1) NEW 2024 MFD TRACTOR WITH LOADER

YEAR	<u>2024</u>
MAKE	<u>CASE IH</u>
MODEL	<u>MAXXUM 150 ACTIVE DRIVE 8</u>

**TRADE-IN:** 2000 John Deere MFD 7410 with loader and 7950 hours.

<b>BASE BID AMOUNT*</b>	<u>\$ 196,580.76</u>
<b>LESS TRADE-IN AMOUNT</b>	<u>\$ 51,240.00</u>
<b>SUBTOTAL</b>	<u>\$ 145,340.76</u>
<b>TOTAL BID AMOUNT</b>	<u>\$ 145,340.76</u>

**DELIVERY DATE** 30-45 Days

Contact Public Ways Superintendent Dean Coudron at 507-829-5806 regarding questions on the specifications of the new equipment and viewing of trade-in.

In submitting this proposal, it is understood that the right is reserved by the City to reject any or all proposals, and to waive any informalities, and accept the quote or quotes that are in the best interest of the City.

Respectfully Submitted,

Joe Swenhaugen

OFFICIAL ADDRESS  
TITAN MACHINERY

1201 HWY.59 NORTH

MARSHALL, MN 56258

**MINIMUM SPECIFICATIONS FOR  
ONE (1) NEW 2024 MFD TRACTOR WITH LOADER  
FOR CITY OF MARSHALL (AIRPORT DEPARTMENT)  
MARSHALL, MINNESOTA**

MINIMUM SPECIFICATION		Meets Min. Spec? If "Yes", mark w/ "X"	Comments for Items  Exceeding Minimum Specifications
1)	Base machine weight 14,200 LBS minimum	X	
2)	150 Rated Hp ( Engine )	X	
3)	125 PTO Hp	X	
4)	540 / 1000 rpm PTO	X	
5)	30 GPM hydraulic pump	X	39.6 GPM
6)	Radial Agricultural lug tires front and rear	X	
7)	Standard tire size to match unit.	X	
8)	20 speed auto shift transmission	X	23 SPEED
9)	MFD front axle.	X	
10)	Front fenders	X	
11)	Bar style rear axle. For adjusting wheel widths.	X	
12)	Rear differential lock	X	
13)	Rear 3-point hitch with center link ball ends	X	
14)	Rear drawbar style hitch	X	
15)	Quick attach loader self-leveling	X	
16)	Single point hydraulics	X	
17)	8' quick attach dirt bucket with bolt on cutting edge.	X	
18)	3 SCV valves on rear	X	
19)	Foot throttle	X	
20)	Panorama roof window.	X	
21)	Full cab with heat and ac.	X	
22)	Air ride Cloth seat	X	
23)	Tilt and telescopic steering	X	
24)	Full instrumentation	X	
25)	12 Volt electrical system	X	
26)	120 Amp charging system	X	
27)	LED lighting with flashers	X	
28)	LED Strobe light	X	
29)	AM / FM radio with Bluetooth	X	
30)	Auto-trac with display	X	
31)	Large outside mirrors	X	
32)	Rear view mirror	X	
33)	65 Gallon Fuel capacity.	X	
34)	Fuel tank guard.	X	
35)	SMV sign	X	
36)			

Also included is all equipment normally advertised as standard equipment on the make and model bid on proposal. All other items advertised as standard equipment shall be included in the bid and furnished by the successful bidder.

**Pre-Delivery:** Prior to delivery, new vehicle shall be completely serviced by vendor in accordance with the standard. New care and "Make Ready" and manufacturer's recommendations. FOB City of Marshall Street Department.



# Equipment Sales Agreement

ESA# : ES0018191

Date : 05/20/2024

<b>Customer:</b> MARSHALL, CITY OF Address: CITY OF MARSHALL 344 W MAIN ST MARSHALL MN 56258-1313  County: LYON                      PO: Phone: 507-537-6763  Sales Tax Possession / Receiving Location: <b>MN, LYON, MARSHALL</b>	<b>Seller:</b> TITAN MACHINERY-MARSHALL Address: 1201 HWY 59 N MARSHALL MN 56258-2710  Phone: 507-532-5783 SWENHAUGEN, JOSEPH F.
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**NOTICE TO PURCHASER**

1. Read this contract before you sign it.
2. You are entitled to an exact and completely filled in copy of this contract when you sign it. Keep it to protect your legal rights.
3. Purchaser acknowledges receipt of a fully completed copy of this contract and Purchaser waives notice of the acceptance or rejection of this order by the seller.
4. The Acknowledgments and Additional Terms and Conditions are a part of this contract and are incorporated herein by reference.

**Purchased Equipment Information**

Type	Product	PDI	Warranty	Unit #	Serial Number	Sales Price
New	CASE IH, MAX150, TRACTOR 2WD	No	STANDARD FACTORY	E00167159		177,826.96
New	CASE IH, L115, LOADER-AG	No	STANDARD FACTORY	E00224028		18,753.80
Addendum Subtotal Price						<b>0.00</b>

<b>Trade-In Equipment Information</b>	<b>1. Total Sales Price</b>	<b>196,580.76</b>
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I (we) offer to sell, transfer and convey the following item(s) at or prior to the time of delivery of the above product, as a "trade-in" to be applied against the cash price. Such items shall be free and clear of all security agreements, liens, and encumbrances at the time of transfer to you. The following is a description and the price allowed for each item.

Description of Trade In	Unit #	Serial Number	Amount
JOHN DEERE, 7410, TRACTOR 2WD	E00417769	RW7410R051414	51,240.00
Addendum Subtotal Price			<b>0.00</b>

Tax Breakdown	Amount	2. Total Trade In Allowance	51,240.00
		<b>3. Balance</b>	145,340.76
		4. Total Tax	0.00
		5. Other Options, Charges, Fees	0.00
		6. Trade Payoff / Pre Barter	0.00
<b>Total Taxes</b>	0.00	<b>7. Total Due</b>	145,340.76
<b>Other Options, Charges, Fees</b>	Amount	<b>SETTLEMENT</b>	
FINANCE FEES	0.00	8. Cash Payment	145,340.76
		9. Cash Due:	0.00
		10. Retail Installment Contract	0.00
Addendum Subtotal Price	0.00	<b>11. Total Settlement</b>	145,340.76
<b>Total Other Options, Charges and Fees</b>	<b>0.00</b>		

**It is understood that this is the entire agreement between the parties**

Customer: \_\_\_\_\_ Date: \_\_\_\_\_ Salesperson: Joe Swenhaugen  
 \_\_\_\_\_ Date: \_\_\_\_\_ Accepted By: SWENHAUGEN, JOSEPH F.

## AVAILABILITY / PRICING

I (We), the undersigned, hereby order from you the Product described on the previous page, to be available as shown. This order is subject to your ability to obtain such Product from the manufacturer and you shall be under no liability if delivery of the Product is delayed or prevented due to labor disturbances, transportation difficulties, or for any reason beyond your control. The price shown is subject to your receipt of the Product prior to any change in price by the manufacturer. It is also subject to any new or increased taxes imposed upon the sale of the Product after the date of this order. Product to be available on or after .

## WARRANTY

### New, New Demo/Rental Equipment

Applicable new equipment warranty is available to the customer by a separate statement of Manufacturer's Warranty and Limitation of Liability. Please read it carefully. **YOUR RIGHTS AND REMEDIES PERTAINING TO THIS PURCHASE ARE LIMITED AS SET FORTH IN THE WARRANTY AND THIS CONTRACT. IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS ARE NOT MADE AND ARE EXCLUDED UNLESS SPECIFICALLY PROVIDED IN THE MANUFACTURER'S WARRANTY.** Remaining new equipment warranty on demo/rental units will be provided per Manufacturer's policy. The customer signature below acknowledges receipt of the warranty statement.

### Used Equipment Warranty

Used Equipment is sold AS-IS, WITH NO REPRESENTATIONS OR WARRANTIES unless otherwise noted in warranty column of Purchased Equipment. If extended or Powertrain warranty is noted for used equipment, that warranty will expire based on the Terms and Conditions set forth on the Warranty Contract.

Warranty is defined as a failure or defect in parts and/or workmanship. Upgrades, improvements, wear items, tires, maintenance parts, service call mileage and trucking are excluded. Warranty parts and labor must be purchased from Titan Machinery Inc. dealerships.

## ACKNOWLEDGMENTS

I (We) promise to pay the balance due shown on the reverse (line 7 and 8) in cash, or to execute a Time Sale Agreement (Retail Installment Contract), or a Loan Agreement, for the purchase price of the Product, plus additional charges shown thereon or execute a Lease Agreement on or before delivery of the Product ordered herein. Despite physical delivery of the Product, title shall remain in the Seller until one of the foregoing is accomplished. This is a cash transaction. If the Purchaser so requests prior to acceptance, the unpaid balance will be handled as a Time Sale Agreement (Retail Installment Contract), subject to available financing and credit approval.

## ADDITIONAL TERMS AND CONDITIONS

1. When trade-in equipment is not to be delivered to the Seller until delivery of the equipment purchased by this order, the trade-in equipment may be reappraised at the time and such reappraisal value shall determine the allowance made for such trade-in equipment. When the reappraised value is less than the original trade-in allowance shown on this form, the purchaser may terminate this order; however, this right of termination must be exercised prior to delivery of the equipment by Seller and surrender of the trade-in equipment to Seller.
2. In the event the dealer's price is changed prior to delivery, the purchase price shall be adjusted accordingly. If such price change results in an increase, purchaser has the option of canceling this order in writing immediately on being notified thereof.
3. No delivery of above goods to be made until full settlement is received.
4. Seller and manufacturer make no representations or warranties, express or implied (including the implied warranties of merchantability and fitness) except as provided on the Manufacturer's Warranty and Limitation of Liability Statement.
5. The Seller assumes no liability for non-shipment, delay in shipment or other circumstances beyond its control.
6. If any balance is owed under this Agreement, customer hereby grants to Seller, to secure the payment of the balance, a security interest in the Purchased Equipment described on page 1. Customer authorizes Seller to file any document necessary to perfect, continue, amend, or terminate its security interest in the collateral.

Purchaser(s) Initials: \_\_\_\_\_

\_\_\_\_\_