



Dear Mayor and Council Members,

Our company along with other companies in the towing industry have had a significant increase in insurance premiums. The matrix we use to determine our rates shows a 7% to 10% increase would be needed to cover the increased expenses. The increase would put the Marshall towing rate back to what it was in 2016 (\$85 per tow)

Pulver is now the primary service provider for AAA in southwest Minnesota. With that said we have had an increase in business that will help offset the increase on our rates.

We have reviewed the numbers and other factors and have determined that we will be able to leave the towing rate at \$75 per tow.

The most relevant factors in keeping the rate the same:

1. The outstanding relationship that has developed with the Marshall Police and Fire Departments. Both departments have gone above and beyond to ensure our operators are safe when performing their duties. The police department is always quick to provide a squad with lights when we request them. The fire department always makes sure we have a safe zone to load vehicles at accidents.
2. Both agencies have included Pulver in community events and training courses. The professionalism set forth by the departments is second to none. We can truly see that both departments are committed to the community and focused on making Marshall the best place to live and conduct business in.

We truly appreciate what they do to keep us safe when we are providing service.

Thank you,



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