



January 26, 2024

Mr. Jason Anderson  
Director of Public Works / City Engineer  
344 West Main Street  
Marshall, Minnesota, 56258

Re: Southwest Minnesota Regional Airport  
Snow Removal Equipment (SRE) Facility  
Contract Award Recommendation  
FAA AIP No. 3-27-0056-020-2024  
State Project No. A4201-107  
TKDA Project No. 18338.002

Dear Mr. Anderson:

Bids on the above-referenced project were received and opened at 2:00 PM on January 23, 2024. Five bidders submitted a bid as follows for the Base Bid, which was the basis of award:

Sussner Construction, LLC	\$2,872,200.00
Brennan Construction of MN, Inc.	\$2,908,630.01
APX Construction Group	\$3,098,000.00
Terwisscha Construction Inc.	\$3,187,000.00
Voss Plumbing & Heating/Concrete & Masonry	\$3,395,500.00

The Engineer's Estimate for this construction was \$3,373,345.00 for the Base Bid, as shown on the attached bid tabulation. We have reviewed the bids and found no improprieties in the bid proposal from the low bidder, Sussner Construction. The individual bids vary by 18.2% from low to high, and the low bid is 17.4% below the Engineer's Estimate.

Sussner Construction was the only responsive bidder to provide Disadvantage Business Enterprise (DBE) Utilization documentation, Buy American Certification, and Affirmative Action Certification within 2 business days of the bid opening. Sussner is utilizing one DBE subcontractor but has indicated they will not meet the goal of 2.3% established for the Project. They have provided documentation demonstrating good faith efforts were made toward meeting the DBE goal.

The Base Bid provides for the construction of the SRE Facility. The Base Bid will be funded utilizing Federal Airport Improvement Program (AIP) funds, FAA Airport Infrastructure Grant (AIG) funds, and State Airport Funds (SAF). The City of Marshall also has the option to award the Bid Alternate that was included in the bid, to be awarded based on availability of funds. The Bid Alternate was \$40,900 and provides for landscaping, concrete patio, and outdoor furnishings and results in a total construction cost of \$2,913,100.00. The resulting funding shares for the overall project, including Base Bid and Bid Alternate, are estimated to be 47.67% Federal, 33.92% State, and 19.41% Local. The resultant local share for the overall construction project is therefore estimated to be \$646,911.92, subject to approval of FAA and State grants.

We therefore recommend that a contract be awarded to Sussner Construction of Marshall, Minnesota, the lowest responsible bidder, for the Base Bid and all Bid Alternate. The resulting contract value for the SRE Facility construction would total \$2,913,100.00

Please contact us at your convenience with any related questions or comments.

Sincerely,

Daniel A. Sherer, PE  
Project Manager

Enclosures

c: Luke Bourassa, MnDOT Aeronautics, elec. w/encl.  
Kyle Sebesta, FAA, elec. w/encl.