



July 25, 2019

Sharon Hanson  
City Administrator  
City of Marshall  
344 W. Main St.  
Marshall, MN 56258

Dear Sharon,

Who would have thought that Sounds of Summer, our community festival, would be celebrating its 11<sup>th</sup> year in 2019! First and foremost, without the continued support from businesses/individuals/organizations in our area, this celebration would not have had the success and growth we've experienced.

Residents are now experiencing some of the same things that our area communities have been celebrating for many, many years. A community celebration that brings people to Marshall for good fellowship and fun. The one driving force, or theme that we continue to share, is that our celebration is fun with free events for the entire family. In addition, class reunions are now being planned during the same time of Sounds of Summer, thus bringing people back to the community.

The dates for Sounds of Summer 2020 will be Thursday, August 13 – Sunday, August 16. Therefore, we ask that the City of Marshall remain a part of our excitement and growth and partner with Sounds of Summer by making an investment of \$10,000 towards our community celebration in 2020.

We are enclosing a copy of our most recent financial statements for your review.

Thank you for your consideration of our request.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brock Klaith and Marc Klaith'.

Brock Klaith and Marc Klaith  
Marshall Sounds of Summer Board President and Treasurer

MARSHALL FESTIVALS, INC.  
BALANCE SHEET  
DECEMBER 31, 2018 AND 2017

	2018	2017
Assets		
Cash	\$ <u>18,396.85</u>	\$ <u>24,108.56</u>
Total Assets	\$ <u><u>18,396.85</u></u>	\$ <u><u>24,108.56</u></u>
Liabilities		
Total Liabilities	\$ -	\$ -
Net Assets, Unrestricted	<u>18,396.85</u>	<u>24,108.56</u>
Total Liabilities and Net Assets	\$ <u><u>18,396.85</u></u>	\$ <u><u>24,108.56</u></u>

MARSHALL FESTIVALS, INC  
STATEMENTS OF REVENUE AND EXPENSES  
FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	2018	2017
Revenue		
Contributions from the Public	\$ 28,507.56	\$ 36,265.58
In-Kind Contributions	<u>11,975.00</u>	<u>11,572.00</u>
Total Revenue	<u>40,482.56</u>	<u>47,837.58</u>
Expenses		
Program		
Marshall Celebrations - Sounds of Summer	42,186.09	38,957.34
Management and General		
Printing and Postage	132.00	125.00
Insurance	644.00	772.76
Office	-	68.65
Professional Fees	450.00	400.00
Dues and Filing Fees	200.00	200.00
Memorials and Contributions	1,294.73	650.00
Volunteer Appreciation	<u>1,287.45</u>	<u>255.00</u>
Total Expenses	<u>46,194.27</u>	<u>41,428.75</u>
Excess of Revenue Over (Under)		
Expenses	(5,711.71)	6,408.83
Net Assets, Beginning	<u>24,108.56</u>	<u>17,699.73</u>
Net Assets, Ending	<u>\$ 18,396.85</u>	<u>\$ 24,108.56</u>

**2018 Revenues**

	<b>1/1/2018</b>	
beginning bal.	<b>\$24,108.56</b>	
5/14/2018	\$8,250.00	Deposit Business
6/1/2018	\$5,000.00	Deposit Schwans
6/22/2018	\$2,220.00	Deposit Business
7/9/2018	\$1,808.00	Deposit SOS Residential
7/9/2018	\$260.00	Deposit SOS Residential
7/9/2018	\$3,525.00	Deposit Business
7/11/2018	\$1,700.00	Deposit Business
7/11/2018	\$110.00	Deposit Residential
7/16/2018	\$95.00	Deposit Residential
7/16/2018	\$1,300.00	Deposit Business
7/31/2018	\$290.00	Deposit Residential
7/31/2018	\$1,100.00	Deposit Business
8/8/2018	\$280.00	Deposit Business \$250.00 Residential \$30.00
8/13/2018	\$1,000.00	Deposit Business Runnings
8/13/2018	\$65.00	Deposit Residential
8/18/2018	\$100.00	Deposit Residential
8/21/2018	\$530.56	Deposit RES. \$100.00 Independent Candy \$430.56
8/21/2018	\$120.00	Deposit Craft Fair
8/30/2018	\$75.00	Deposit
9/30/2018	\$250.00	Deposit Hockey \$250.00
10/1/2018	\$429.00	Deposit Remb. Independent Ad Money
<b>Total Depsits</b>	<b>\$52,616.12</b>	

Check No.	Date	Amount	Expense
1416	1/21/2018	\$549.35	Hitching Post Meal for Committee Members
1417	2/17/2017	\$1,000.00	John Riggs Dueling Pianos
1418	3/12/2018	\$1,138.42	Lumber for Carts for Picnic Tables
1419	3/15/2018	\$160.00	Pallet Jack for Picnic Tables
1420	4/9/2018	\$2,500.00	GPO Band Deposit
1441	4/4/2018	\$250.00	Kracker Jack Drumline
1442	5/1/2018	\$25.00	State of Mn filing fee
1443	5/1/2018	\$450.00	Hoffman & Brobst Audit of Finances
1444	5/14/2018	\$50.00	USPS stamps
1545	6/5/2018	\$1,000.00	City of Marshall
1546	6/12/2018	\$3,424.43	Henle Printing Company
1547	7/9/2018	\$500.00	Area Senior Center for Band
1548	7/9/2018	\$1,000.00	Shades of the Past for car show
1549	7/21/2018	\$850.00	Rainbow Country Experience carriage rides
1550	7/26/2018	\$30.00	Mikes Café lunch with Brad Strootman radio station Manager
1551	7/31/2018	\$69.65	Hitching Post
1552	7/31/2018	\$300.00	Little Peddlers
1553	7/31/2018	\$300.00	Jessica Kestellot
1554	7/31/2018	\$150.00	Crystal Stensrud poster design
1555	8/1/2018	\$219.78	Henle Printing Company
1556	8/8/2018	\$644.00	Town & Country Insurance
1557	8/13/2018	\$429.00	Independent advertsing
1558	8/18/2018		void
1559	8/18/2018	\$2,000.00	GPO Band balance of payment
1560	8/18/2018	\$650.00	Stacy Varpness Kiddie Train Ride
1561	8/18/2018	\$200.00	Sharla Bengston clowns
1562	8/21/2018	\$150.00	Legion Color Guard
1563	8/21/2018	\$150.00	Don Brewers forklift rental
1564	8/21/2018	\$121.03	Russ Labat meal expense for workers
1565	8/21/2018	\$500.00	Marshall Music Boosters marching band
1566	8/21/2018	\$350.00	MAHA setting picnic tables & taking down inflatabales
1567	9/1/2018	\$1,186.00	Ace Inflatables rental
1568	9/1/2018	\$2,086.20	City of Marshall blackout expense for parking lot.
1569	9/1/2018	\$457.84	Hitching Post drink tickets for corperate sponsors
1570	9/1/2018	\$1,250.00	SMSU Athletics watch inflatables donation
1571	9/10/2018	\$762.31	SW Sanitation garbage & Porta Pots
1572	9/10/2018	\$82.00	USPS PO Box rental
1573	9/10/2018	\$1,321.36	Runnings candy
1574	9/31/2018	\$3,750.00	Daniel Lucas Rand for 2019 demnsit

1575	10/1/2018	\$605.07	Henle Printing Company bannar for stage
1576	10/7/2018	\$175.00	Chamber of Commerce dues
1577	10/8/2018	\$288.00	Hitching Post Meal for Committee Members
1578	10/12/2018		void
1579	10/12/2018	\$1,500.00	Marshall Broadcasting radio advertsing
1580	10/22/2018	\$500.00	Light Up the Nights
1581	12/17/2018	\$480.00	Running Timers for Light up the Nights
1582	12/17/2018	\$450.00	Hitching Post meal for Marshall Fire Department
1583	12/21/2018	\$64.73	HyVee flowers For Karen Cole Memorial for Bill
1584	12/21/2018	\$100.00	Memorial to Hospice Bill Cole

**Total** \$34,219.17

<b>In Kind</b>			
Independent		\$5,000.00	
Marshall Radio		\$4,500.00	
City of Marshall Police		\$1,775.00	
Viking Coke		\$500.00	
D&G		\$200.00	
<b>Total In Kind</b>		\$11,975.00	