

## Sharon Hanson

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**From:** Sharon Hanson  
**Sent:** Thursday, September 10, 2020 10:23 PM  
**To:** Cassi Weiss  
**Cc:** Robert Byrnes; Scott VanDerMillen  
**Subject:** Red Baron Contract

Cassi,

Please let this email serve as the 30 day notice of the City's intention to amend the Red Baron contract as per Section 9. When we met, we discussed the reduction in food beverage and lodging tax due to COVID and that reduction equaled approximately 40% in the months of April and May.

Although not finalized with Council, I propose the following:

- 1). The Red Baron contract be reduced per month in relation to the reduction in food beverage and lodging tax (i.e. 40% reduction for \$7,000 monthly equals \$2,800)
- 2). If the reduction in food beverage is marginal (not defined) going forward (June on forward), I propose we maintain the contracted monthly payment of \$7,000.

We also discussed the potential of the CVB assisting the City further with Red Baron in the area of scheduling. I am not sure what value that is in terms of monthly dollars, but we would be interested in finding out from you if part of the city's proposed reduction in monthly contract payments could be offset by your additional work.

I hope to formalize this email via an amended contract for your Board to review and can finish that prior to your next CVB Board meeting.

Please let me know if you have any further questions. Thank you-

Sharon Hanson  
City Administrator