

KRUSE FORD LINCOLN, INC.

1651 E. College Dr.
Marshall, MN 56258
(507) 537-0313

July 26, 2019
Jeff Wenker
City of Marshall

Please see attached bids for a new 2020 Ford Int. Utility AWD.

MSRP:	\$39,565
YOUR BID PRICE:	\$32,980
NUMBER OF UNITS:	1
GRAND TOTAL FOR ALL UNITS:	\$32,980

Bid price is subject to Ford price increases. Bid price good for 30 days. This price does not include tax or license. Thank you for allowing us to provide you with a bid on this new vehicle. Please feel free to give me a call if you have any questions.

DELIVERY DATE: TBD

WARRANTY: Factory Warranty

Sincerely,



Stacey Bloemke
Sales Manager

**Daytime running lights cannot be ordered on vehicles that include courtesy disable lights.

VIRTC1DP #

CNGP530

VEHICLE ORDER CONFIRMATION

07/26/19 10:19:04

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Dealer: F58702

2020 EXPLORER 4-DOOR

Page: 1 of 1

Order No: 0000 Priority: L1 Ord FIN: QY737 Order Type: 5B Price Level: 020
Ord Code: 500A Cust/Flt Name: CITY OF MARSH PO Number:

		RETAIL			RETAIL
K8A	4DR AWD POLICE	\$40615		60R	NOISE SUPPRESS \$100
	.119" WHEELBASE			68G	RR DR/LK INOP 75
UM	AGATE BLACK			76R	REVERSE SENSING 275
9	CLTH BKTS/VNL R			86T	RR TAILLAMP HSG 60
6	EBONY			92R	SOLAR TINT 2ND 85
500A	EQUIP GRP				FLEX-FUEL
	.AM/FM STEREO			153	FRT LICENSE BKT NC
99B	3.3L V6 TI-VCT (3530)				SP FLT ACCT CR
44U	10SPD AUTO TRAN	NC			FUEL CHARGE
	JOB #2 ORDER				DEST AND DELIV 1095
425	50 STATE EMISS	NC		TOTAL	BASE AND OPTIONS 39565
47A	ENGINE IDLE	260		TOTAL	39565
51P	DRV SPT LMP PRP	140		*THIS IS NOT AN INVOICE*	
55F	KEYLESS - 4 FOB	340			
59E	KEY CODE 1435X	50			

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC03269

V1DP0169

2,6

BASE PRICE	\$34,780.56
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Police Interceptor Utility AWD K&A S

AWD 3.3L V6 Direct-Injection Hybrid Engine System with 10-Speed Automatic Transmission (136-MPH Top Speed)	99W	STD	-	
99W/44B S				
AWD 3.3L V6 Direct-Injection FFV with 10-Speed Automatic Transmission (136-MPH Top Speed)				
Note: Deletes Regenerative Braking and Lithium-Ion Battery Pack; adds 250-Amp Alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon tank	99B	(3,318.00)	x	\$(3,318.00)
99B				
AWD 3.0L V6 EcoBoost® with 10-Speed Automatic Transmission – (148-MPH Top Speed)				
Note: Deletes Regenerative Braking and Lithium-Ion Battery Pack; adds 250-Amp Alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon tank	99C	743.00	-	
99C				
Medium Brown Metallic	BU	N/C	-	
Arizona Beige Metallic Clearcoat	E3	N/C	-	
Vermillion Red	E4	N/C	-	
Blue Metallic	FT	N/C	-	
Smokestone Metallic	HG	N/C	-	
Kodiak Brown Metallic	J1	N/C	-	
Dark Toreador Red Metallic	JL	N/C	-	
Iconic Silver Metallic	JS	N/C	-	
Norsea Blue Metallic	KR	N/C	-	
Dark Blue	LK	N/C	-	
Royal Blue	LM	N/C	-	
Light Blue Metallic	LN	N/C	-	
Silver Grey Metallic	TN	N/C	-	
Sterling Grey Metallic	UJ	N/C	-	

Agate Black	UMI	N/C	x	N/C
Medium Titanium Metallic	YG	N/C	-	
Oxford White	YZ	N/C	-	

Police Interceptor Utility Police Interceptor Utility Interior Color Charcoal Black				
Cloth Front Buckets / Vinyl Rear				
Front – Unique Heavy-Duty Cloth, Front Bucket				
Seats Driver 6-way Power track				
(fore/aft.up/down, tilt with manual recline, 2-way manual lumbar)	96	N/C	x	N/C
Passenger – 2-way manual track (fore/aft. with manual recline)				
Rear – 35/30/35 Split Vinyl.				

Cloth Front Buckets / Cloth Rear				
Front – Unique Heavy-Duty Cloth, Front Bucket				
Seats Driver 6-way Power track				
(fore/aft.up/down, tilt with manual recline, 2-way manual lumbar).	F6	57.00	-	
Passenger – 2-way manual track (fore/aft. with manual recline)				
Rear – 35/30/35 Split Cloth				

EQUIPMENT GROUP

Interior Upgrade Package				
• 1st and 2nd Row Carpet Floor Covering				
• Cloth Seats – Rear				
• Center Floor Console less shifter w/unique Police console finish plate				
• Includes Console and Top Plate with 2 cup holders				
• Floor Mats, front and rear (carpeted)				
• Deletes the standard console mounting plate (85D)	65U	367.00	-	

<ul style="list-style-type: none"> • SYNC® 3² – Enhanced Voice Recognition Communications and Entertainment System – 4.2" Color LCD Screen Center-Stack "Smart Display" – AppLink® – 911 Assist® <p>Note: SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink® software.</p> <p>Note: Not available with options: 67H, 67U, 85R</p>		
<p>Front Headlamp Lighting Solution</p> <ul style="list-style-type: none"> • Includes LED Low beam/High beam headlamp, Wig-wag function and Red/Blue/White LED side warning lights (driver's side White/Red / passenger side White/Blue) • Includes pre-wire for grille LED lights, siren and speaker (60A) • Wiring, LED lights included. Controller "not" included <p>Note: Not available with option: 67H</p> <p>Note: Recommend using Ultimate Wiring Package (67U)</p>	<p>66A</p> <p style="text-align: right;">841.00</p>	<p style="text-align: right;">-</p>
<p>Tail Lamp / Police Interceptor Housing Only</p> <ul style="list-style-type: none"> • Pre-existing holes with standard twist lock sealed capability (does not include LED strobe) (eliminates need to drill housing assemblies) <p>Note: Not available with options: 66B and 67H</p>	<p>86T</p> <p style="text-align: right;">57.00</p>	<p style="text-align: right;">x</p> <p style="text-align: right;">\$57.00</p>
<p>Tail Lamp Lighting Solution</p> <ul style="list-style-type: none"> • Includes LED lights plus two (2) rear integrated hemispheric lighthouse white LED side warning lights in taillamps • LED lights only. Wiring, controller "not" included <p>Note: Not available with option: 67H</p> <p>Note: Recommend using Ultimate Wiring Package (67U)</p>	<p>66B</p> <p style="text-align: right;">404.00</p> <p>66C</p> <p style="text-align: right;">428.00</p>	<p style="text-align: right;">-</p> <p style="text-align: right;">-</p>
<p>Rear Lighting Solution</p> <ul style="list-style-type: none"> • Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / passenger side 		

<p>blue) mounted to inside liftgate glass</p> <ul style="list-style-type: none"> • Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / Passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open) • LED lights only. Wiring, controller "not" included <p>Note: Not available with option: 67H</p> <p>Note: LED lights only – does "not" include wiring or controller</p> <p>Note: Recommend using Ultimate Wiring Package (67U)</p>		
<p>Ready for the Road Package:</p> <p>All-in Complete Package – Includes Police Interceptor Packages: 66A, 66B, 66C, plus</p> <ul style="list-style-type: none"> • Whelen Cencom Light Controller Head with dimmable backlight • Whelen Cencom Relay Center / Siren / Amp w/Traffic Advisor control (mounted behind 2nd row seat) • Light Controller / Relay Cencom Wiring (wiring harness) w/additional input/output pigtails • High current pigtail • Whelen Specific WECAN Cable (console to cargo area) connects Cencom to Control Head • Pre-wiring for grille LED lights, siren and speaker (60A) • Rear console plate (85R) – contours through 2nd row; channel for wiring • Grille linear LED Lights (Red / Blue) and harness • 100-Watt Siren / Speaker • Hidden Door-Lock Plunger w/Rear-door controls inoperable (locks, handles and windows) (52P) <p>Note: Not available with options: 66A, 66B, 66C, 67U and 65U</p>	<p>67H</p> <p>3,379.00</p>	<p>-</p>
<p>Ultimate Wiring Package</p> <p>Includes the following:</p> <ul style="list-style-type: none"> • Rear console mounting plate (85R) – contours through 2nd row; channel for wiring • Pre-wiring for grille LED lights, siren and speaker (60A) • Wiring harness I/P to rear cargo area (overlay) • Two (2) light cables – supports up to six (6) LED lights (engine compartment/grille) • One (1) 10-amp siren/speaker circuit engine cargo area • Rear hatch/cargo area wiring – supports up to six (6) rear LED lights 	<p>67U</p> <p>527.00</p>	<p>-</p>

<ul style="list-style-type: none"> • Does "not" include LED lights, side connectors or controller – Recommend Police Wire Harness Connector Kit 67V <p>Note: Not available with options: 65U, 67H</p>									
<ul style="list-style-type: none"> • Police Wire Harness Connector Kit – Front/Rear <p>For connectivity to Ford PI Package solutions includes:</p> <ul style="list-style-type: none"> • Front – (2) Male 4-pin connectors for siren – (5) Female 4-pin connectors for lighting/siren/speaker – (1) 4-pin IP connector for speakers – (1) 4-pin IP connector for siren controller connectivity – (1) 8-pin sealed connector – (1) 14-pin IP connector • Rear – (2) Male 4-pin connectors for siren – (5) Female 4-pin connectors for lighting/siren/speaker – (1) 4-pin IP connector for speakers – (1) 4-pin IP connector for siren controller connectivity – (1) 8-pin sealed connector – (1) 14-pin IP connector <p>Note: Note: See Upfitters guide for further detail www.fordpoliceinterceptorupfit.com</p>		67V		174.00					
KEY EXTERIOR OPTIONS									
Engine Block Heater		41H		85.00					
License Plate Bracket – Front		153		N/C					N/C
<i>Lamps / Lighting</i>									
Dark Car Feature – Courtesy lamps disabled when any door is opened		43D		24.00					\$24.00
Daytime Running Lamps		942		42.00					-
Switchable Red/White Lighting in Cargo Area (deletes 3rd row overhead map light)		17T		48.00					-

Front Warning Auxiliary LED Lights (Driver side – Red / Passenger side – Blue)
 Note: Requires 60A

21L 518.00

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Front Interior Visor Light Bar (LED)

- Super low-profile warning LED light bar fully integrated into the top of the windshield near the headliner – fully programmable. (Red/Red or Blue/Blue operation. White “take down” and “scene” capabilities)

96W 1,076.00

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Note: Recommend using Ready for the Road Package (67H) or Ultimate Wiring Package (67U) (when not ordering the Interior Upgrade Package [65U])

Note: Front Console Plate no longer required; can be ordered with Interior Upgrade Package (65U)

Pre-wiring for grille LED lights, siren and speaker 60A O / P-66A / P-67H / P-67U

60A 48.00

-

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Rear Quarter Glass Side Marker LED Lights (Driver side – Red / Passenger side – Blue)

63L 540.00

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Rear Spoiler Traffic Warning Lights (LED)

- Fully integrated in rear spoiler for enhanced visibility
- Provides red/blue/amber directional lighting – fully programmable

96T 1,405.00

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Note: Rear Console Plate no longer required; can be ordered with Interior Upgrade Package (65U)

Note: Recommend using Ready for the Road Package (67H) or Ultimate Wiring Package (67U) (when not ordering the Interior Upgrade Package [65U])

Side Marker LED – Sideview Mirrors (Driver side – Red / Passenger side – Blue)

- Located on exterior mirror housing
- LED lights only. Wiring, controller “not” included

63B 273.00

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Note: Recommend using Ready for the Road Package (67H) or Ultimate Wiring Package (67U)

Spot Lamp Prep Kits

Spot Lamp Prep Kit, Driver Only

Note: Does not include spot lamp housing and bulb

51P 131.00

x

\$131.00

Spot Lamp Prep Kit, Dual Driver and Passenger

Note: Does not include spot lamp housing and bulbs

51W 263.00

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Spot Lamp – LED Bulb:

Driver Only (Unity)	51R	371.00	-
Driver Only (Whelen)	51T	395.00	-
Dual (driver and passenger) (Unity)	51S	585.00	-
Dual (driver and passenger) (Whelen)	51V	625.00	-
<i>Body</i>			
Glass – Solar Tint 2nd Row door glass, Rear Quarter and Liftgate Window (Deletes Privacy Glass)	92G	113.00	-
Glass – Solar Tint 2nd Row Only door glass, Privacy Glass on Rear Quarter and Liftgate Window	92R	80.00	x \$80.00
Underbody Deflector Plate (engine and transmission shield)	76D	315.00	-
<i>Wheels</i>			
Wheel Covers (18" Full Face Wheel Cover)	65L	57.00	-
Note: Only available with the standard Police wheel, not available with 64E			
18" Painted Aluminum Wheel	64E	446.00	-
Note: Spare wheel is an 18" conventional (Police) black steel wheel. Not available with 65L.			
<i>Audio / Video</i>			
Rear View Camera displayed in rear view mirror (Includes Electrochromic Rear View Mirror)	87R	N/C	-
Note: This option replaces the standard display in the center stack area.			
Note: Camera can only be displayed in the center stack (std) "OR" the rear view mirror (87R)			
☑Rear Camera On-Demand – allows driver to enable rear camera on-demand NEW OPTION Rear Camera On-Dem	19V	216.00	-
<i>Doors / Locks</i>			
Hidden Door-Lock Plunger w/Rear-door controls inoperable (locks, handles and windows)	52P	151.00	-
Note: Not available with 68G.			
Note: Can manually remove window or door disable plate with special tool			
Note: Locks/windows operable from driver's door switches			
Rear-Door controls Inoperable / Locks Inoperable (locks, handles and windows)	68G	70.00	x \$70.00
Note: Not available with 52P.			
Note: Can manually remove window or door disable plate with special tool			

Note: Locks/windows operable from driver's door switches

Global Lock / Unlock feature (Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates overhead console liftgate unlock switch and 45-second timer. Also eliminates the blue liftgate release button if ordered with Remote Keyless)

18D	N/C	x	N/C	
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Remote Keyless-Entry Key Fob (w/o Keypad, less PATS) – (includes 4-key fobs)
 Note: Available with Keyed Alike, however, key fobs are "not" fobbed alike when ordered with Keyed-Alike

55F	319.00	x		\$319.00
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Keys (Note: Can be ordered with Remote Keyless-Entry – 55F)

Keyed Alike – 1435x	59E	48.00	x	\$48.00
Keyed Alike – 1284x	59B	48.00	-	
Keyed Alike – 0135x	59D	48.00	-	
Keyed Alike – 0576x	59F	48.00	-	
Keyed Alike – 1111x	59J	48.00	-	
Keyed Alike – 1294x	59C	48.00	-	
Keyed Alike – 0151x	59G	48.00	-	

Flooring / Seats

1st and 2nd row carpet floor covering (includes floor mats, front and rear) 16C O / P-65U

16C	118.00	-		
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2nd Row Cloth Seats

88F	57.00	-		
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Power passenger seat (8-way) w/2-way manual recline and lumbar)

87P	306.00	-		
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Front Console Plate – Delete
 Note: Not available with option: 67H, 67U, 85R

85D	N/C	-		
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Rear Center Seat Delete (includes center seat delete tray) **NEW OPTION** Rear Center Seat Delete (includes center seat delete tray) **NEW OPTION** Rear Center S

Note: Not available with 65U or vinyl rear seats

85S	N/C	-		
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Rear Console Plate

Note: Not available with option: 65U, 85D

85R	42.00	-		
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Safety & Security

Ballistic Door-Panels (Level III+) – Driver Front-Door Only1	90D	1,490.00	-
Ballistic Door-Panels (Level III+) – Driver & Pass Front-Doors1	90E	2,980.00	-
Ballistic Door-Panels (Level IV+) – Driver Front-Door Only2	90F	2,270.00	-
Ballistic Door-Panels (Level IV+) – Driver & Pass Front-Door Only2	90G	4,550.00	-
BLIS® – Blind Spot Monitoring with Cross-traffic Alert (Requires 54Z) Note: Includes manual fold-away mirrors, w/heat, w/o memory, w/o puddle lamps	55B	512.00	-
Police Perimeter Alert – detects motion in an approximately 270-degree radius on sides and back of vehicle; if movement is determined to be a threat, chime will sound at level I. Doors will lock and windows will automatically go up at level II. Includes visual display in instrument cluster with tracking. NEW OPTION	68B	634.00	-
Pre-Collision Assist with Pedestrian Detection (includes Forward Collision Warning and Automatic Emergency Braking and unique disable switch for Law Enforcement use) Note: Not available with option 96W NEW OPTION Note: Not available with option 96W NEW OPTION	76P	136.00	-
Mirrors – Heated Sideview Note: Not required when ordering BLIS® (heated mirror is included with BLIS®)	549	57.00	-
Perimeter Anti-Theft Alarm • Activated by Hood, Door or Liftgate; when unauthorized entry occurs, system will flash the headlamps, parking lamps and sound the horn NEW OPTION headlamps, parking lamps and sound the horn NEW OPTION • Requires Keyless-Entry Key Fob (55F)	593	113.00	-
Police Engine Idle feature • This feature allows you to leave the engine running and prevents your vehicle from unauthorized use when outside of your vehicle. Allows the key to be removed from ignition while vehicle remains idling.	47A	245.00	x \$245.00
Reverse Sensing System	76R	258.00	x \$258.00

Misc

Aux Air Conditioning						
Note: Now available with Cargo Storage Vault						
		17A	573.00			
Badge Delete						
<ul style="list-style-type: none"> Deletes the "Police Interceptor" badging on rear liftgate Deletes the "Interceptor" badging on front hood (EcoBoost®) 		16D	N/C			
Cargo Storage Vault (includes lockable door and compartment light)						
Note: Now available with Aux Air Conditioning						
		63V	230.00			
Rear Auxiliary Liftgate Lights						
Class III Trailer Tow Lighting Package (4-pin and 7-pin connectors and wiring) NEW OPTION		43A	371.00			-
		52T	75.00			-
H8 AGM Battery (900 CCA/92-amp) NEW OPTION		19K	103.00			-
Noise Suppression Bonds (Ground Straps)		60R	94.00		x	\$94.00
100 Watt Siren/Speaker (includes bracket and pigtail)		18X	296.00			-
Rear Bumper Step Pad		16P	89.00			-

TOTAL PER UNIT COST \$32,788.56