

Non-Binding Budgetary Estimate



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Q-452899-44978.724KM

Issued: 02/21/2023

Quote Expiration: 02/28/2023

Estimated Contract Start Date: 03/01/2024

Account Number: 478959

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Invoice-611 W Main St 611 W Main St Marshall, MN 56258-3067 USA	Marshall Police Dept. - MN 344 W Main St Marshall, MN 56258-1313 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
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Quote Summary

Program Length	60 Months
TOTAL COST	\$77,476.80
ESTIMATED TOTAL W/ TAX	\$77,476.80

Discount Summary

Average Savings Per Year	\$527.04
TOTAL SAVINGS	\$2,635.20

Payment Summary

Date	Subtotal	Tax	Total
Feb 2024	\$15,495.32	\$0.00	\$15,495.32
Feb 2025	\$15,495.37	\$0.00	\$15,495.37
Feb 2026	\$15,495.37	\$0.00	\$15,495.37
Feb 2027	\$15,495.37	\$0.00	\$15,495.37
Feb 2028	\$15,495.37	\$0.00	\$15,495.37
Total	\$77,476.80	\$0.00	\$77,476.80

Quote Unbundled Price: \$80,112.00
 Quote List Price: \$77,476.80
 Quote Subtotal: \$77,476.80

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B	Fleet 3 Basic	8	60	\$166.90	\$161.41	\$161.41	\$77,476.80	\$0.00	\$77,476.80
Total							\$77,476.80	\$0.00	\$77,476.80

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Basic	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	8	03/01/2024
Fleet 3 Basic	70112	AXON SIGNAL UNIT	8	03/01/2024
Fleet 3 Basic	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	8	03/01/2024
Fleet 3 Basic	72036	FLEET 3 STANDARD 2 CAMERA KIT	8	03/01/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80400	FLEET, VEHICLE LICENSE	8	03/01/2024	02/28/2029
Fleet 3 Basic	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	16	03/01/2024	02/28/2029

Services

Bundle	Item	Description	QTY
Fleet 3 Basic	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	8

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80379	EXT WARRANTY, AXON SIGNAL UNIT	8	03/01/2024	02/28/2029
Fleet 3 Basic	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	8	03/01/2025	02/28/2029

Payment Details

Feb 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	Fleet3B	Fleet 3 Basic	8	\$15,495.32	\$0.00	\$15,495.32
Total				\$15,495.32	\$0.00	\$15,495.32

Feb 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	Fleet3B	Fleet 3 Basic	8	\$15,495.37	\$0.00	\$15,495.37
Total				\$15,495.37	\$0.00	\$15,495.37

Feb 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	Fleet3B	Fleet 3 Basic	8	\$15,495.37	\$0.00	\$15,495.37
Total				\$15,495.37	\$0.00	\$15,495.37

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	Fleet3B	Fleet 3 Basic	8	\$15,495.37	\$0.00	\$15,495.37
Total				\$15,495.37	\$0.00	\$15,495.37

Feb 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	Fleet3B	Fleet 3 Basic	8	\$15,495.37	\$0.00	\$15,495.37
Total				\$15,495.37	\$0.00	\$15,495.37

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This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

