



CITY OF MARSHALL AGENDA ITEM REPORT

Presenter:	Jim Marshall
Meeting Date:	Tuesday, March 14, 2023
Category:	NEW BUSINESS
Type:	ACTION
Subject:	Body Worn Camera & Squad Car Cameras
Background Information:	<p>In October of 2019, the City of Marshall implemented the Body-Worn Camera Program for the Marshall Police Department. Many aspects of a BWC program were discussed at that time which included the costs involved, software, data storage costs, release of data and future expenses. The recommendation at that time was to proceed with the proposal from the Watchguard company to supply all the required equipment.</p> <p>In October of 2022, the Motorola Company informed us they had purchased the Watchguard Company and would be transitioning all current Watchguard users into Motorola equipment or their leasing program. We were informed that current warranty work for our Watchguard cameras would be honored but that our cameras would be discontinued, and service would not be provided for equipment outside of warranty coverage. Nearly all our current equipment will be off warranty by the summer of 2023.</p> <p>Police department staff began exploring options and seeking proposals from Motorola and the other leading body camera company AXON. Several meeting with the Lyon County Sheriff's Office (Watchguard customer) and IT staff occurred to see what would serve our current and future needs. IT staff believe that the transition to the cloud-based system is the desired way to store and share data.</p> <p>AXON and Motorola submitted proposals that would replace all our current body cameras (22) and squad car cameras (8). The Equipment Review Committee reviewed the submitted proposals and voted to move forward with the proposal from AXON. AXON's proposal was the lowest proposal and it meets the needs of the Marshall Police Department. The attachment is the proposal submitted by AXON.</p> <p>AXON is currently estimated to have 70% of the body camera market for police departments in the United States. In 2022, the State of Minnesota entered into an agreement with AXON to provide camera equipment for all state law enforcement agencies.</p>
Fiscal Impact:	\$161,179.00 (5 years)
Alternative/Variations:	
Recommendations:	Approval of the proposal submitted by AXON for the City of Marshall to purchase body-worn camera equipment and squad car camera equipment and utilize their cloud-based storage system. COST: \$161,179.00 (5 years)