



CITY OF MARSHALL AGENDA ITEM REPORT

Presenter:	Preston Stensrud
Meeting Date:	Tuesday, January 28, 2025
Category:	AWARD OF QUOTES
Type:	INFO/ACTION
Subject:	Authorization to Purchase (2) Toro 3500-D Striping Mowers for the Parks Department from MTI Distributing of Brooklyn Park, MN and declare (2) existing Toro 3500-D Striping Mowers surplus.
Background Information:	<p>The replacement of these two Toro mowers are included in the CIP. One was budgeted in 2024, and one is 2025. Both were budgeted at \$32,500 after trade-in allowance.</p> <p>These mowers are critical to maintaining our performance ball fields and allow for lower mower heights and a superior cut than a typical mower.</p> <p>MTI Distributing is the state contract holder for commercial grade Toro turf equipment and are the only dealer that can provide this piece of equipment. The pricing shown is from the 2023 State Contract and MTI has agreed to hold that pricing due to the long lead times on these mowers.</p> <p>Pricing for trade-in and purchase outright are both included in the packet. Staff is confident we can sell equipment for more than trade-in value offered and would like to explore the sale of the two existing units. With the current allowed trade-in, the purchase of both mowers would be under budget. A sale exceeding the pricing of the trade-in would be a cost savings to the City of Marshall.</p>
Fiscal Impact:	Cost to purchase both outright would be \$91,601.28 less the sale price of both existing units.
Alternative/ Variations:	None Recommended
Recommendations:	Authorize the purchase of (2) new Toro 3500-D Mowers for the Parks Department in the amount of \$91,601.28 and declare the (2) existing Toro mowers surplus.