

# Proposal

**Sold To:** City of Marshall  
 Sharon Hanson  
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 Marshall, MN 56258  
 United States

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## City of Marshall - Camera, Access, Intrusion PTDQ27218

The following proposal outlines the necessary items to:

Furnish, program and install a (21) Reader Cloud-Hosted Feenics Keep Access Control System with Lockdown. (5) Panic/Lockdown buttons also used to notify PD utilizing Bosch Intrusion Panel communicating via IP with a cellular backup.

Furnish, program and install (22) Interior and (1) Exterior Axis Cameras and Axis Video Management Solution with 30 days of video retention.

Proposal includes (2) training sessions for basic users and advanced users of the system.

Proposal follows state contract S-813(5) guidelines.

This proposal is to provide the City of Marshall with a turnkey solutions and provide you with the security that you need in the City Hall building. With a mix of a cloud solution for access control and an on-premises video capturing system you will have a secure solution that will fit within your requirements.

Date	Quote Valid For
10/12/20	30 days

Quote #	Rep	Terms
PTDQ27218-02	Steve Jacobson	Net 30 days

Line	Qty	Description	Unit Price	Ext. Price
1		<b>CARD ACCESS SYSTEM HARDWARE</b>		
2	21	CARD READERS - WALL MOUNT, SIGNO40, SEOS HIGH SECURITY PROFILE, OSDP/WIEGAND, MOBILE CREDENTIAL READY	\$196.97	\$4,136.37
3	100	ICLASS SEOS CONTACTLESS SMART CARD, 8KB MEMORY COMPOSITE CARD	\$4.24	\$424.00
4	2	POWER SUPPLY & ENCLOSURE KIT WITH SUPPORT FOR UP TO 16 DOORS OF MERCURY HARDWARE, INCLUDES: (1) 10AMP 12VDC BOARD POWER, (1) 10AMP 24VDC LOCK POWER, (2) 8-OUTPUT CIRCUIT BREAKER MODULES AND (1) 16-OUTPUT CIRCUIT BREAKER MODULE	\$880.27	\$1,760.54
5	6	BATTERY, 12V 7.2 AH SEALED LEAD ACID	\$17.05	\$102.30
6	2	BATTERY LEADS, 68 INCH, 18AWG, PAIR, RED AND BLACK	\$6.30	\$12.60
7	2	TAMPER PROOF LIGHT SWITCH - 15 AMP 120/277V INDUSTRIAL GRADE TOGGLE SWITCH - LOCKING	\$26.38	\$52.76
8	3	FINGER DUCT, 4 W X 4 H, 6' LENGTH, PVC, LIGHT GRAY	\$86.32	\$258.96
9	3	PANDUIT DUCT COVER, 4" GRAY PER 6 FOOT LENGTH	\$24.88	\$74.64
10	1	INTELLIGENT CONTROLLER (2 RDRS, 8 INPUTS, 4 OUTPUTS)	\$1,484.85	\$1,484.85
11	10	TWO READER MODULE, 4 DEDICATED INPUTS (DC&REX), 4 AUX INPUTS, 2 DEDICATED OUTPUTS (STRIKES), 4 AUX OUTPUTS	\$603.03	\$6,030.30

12	1	PLYWOOD, FIRE RESISTANT TREATED, 4' X 4' X 3/4" CDX	\$75.00	\$75.00
13	19	DOOR CONTACT, RECESSED, 1 INCH DIAMETER, WIDE GAP, CLOSED LOOP, UL FIRE RATED, GREY, FOR STEEL DOORS	\$10.75	\$204.25
14	19	REX REQUEST TO EXIT DETECTOR, PIR, SOUNDER, LIGHT GRAY	\$71.28	\$1,354.32
15	5,500	CABLE, PLENUM, ALL-IN-ONE COMPOSITE ACCESS CONTROL YELLOW JACKET	\$1.35	\$7,425.00
16		<b>CAMERA SYSTEM</b>		
17	11	FOCUSED CAMERAS - FIXED DOME, LIGHTFINDER 2.0, OPTIMIZED IR, WDR, FORENSIC CAPTURE, VANDAL RESISTANT	\$515.31	\$5,668.41
18	10	360 CAMERAS - 12MP, 180/360 PANORAMIC DOME, FORENSIC WDR, LIGHTFINDER, OPTIMIZED IR	\$755.61	\$7,556.10
19	1	ELEVATOR CAMERA - 3MP, COMPACT VANDAL RESISTANT CORNER-MOUNTED CAMERA WITH 1.8MM LENS	\$533.11	\$533.11
20	1	OUTSIDE CAMERA - FIXED DOME IP CAMERA, 8 MP, 360 IR, 4 VARIFOCAL LENSES, WDR, LIGHTFINDER	\$1,200.61	\$1,200.61
21	1	PENDANT KIT FOR IP CAMERA, 1.5-INCH NPS THREAD	\$79.21	\$79.21
22	1	WALL BRACKET. FOR USE WITH AXIS P55-SERIES, AXIS Q60-SERIES PTZ DOME NETWORK CAMERAS, AXIS P33 SERIES PENDANT KIT, AXIS P33-VE SERIES PENDANT KIT, AXIS 225 PENDANT KIT AND AXIS 216/P3301 PENDANT KIT. INCLUDES MOUNTING PLATE. WHITE.	\$74.76	\$74.76
23	23	SURFACE MOUNT BOX, 1-PORT, IVORY, QUICKPORT LEVITON	\$3.18	\$73.14
24	23	CAT6 QUICKPORT CONNECTOR JACK IVORY, LEVITON	\$13.62	\$313.26
25	46	CAT6 PATCH CABLE 3FT YELLOW SLIM BOOT	\$1.89	\$86.94
26	6,000	CABLE, CAT6, YELLOW	\$0.44	\$2,640.00
27	1	AXIS CAMERA STATION S2224 APPLIANCE IS A TWENTY-FOUR CHANNEL CLIENT/SERVER FOR RACK-MOUNTING INCLUDING AN INTEGRATED MANAGED POE SWITCH VALIDATED AND TESTED WITH AXIS PRODUCTS. PRELOADED WITH AXIS CAMERA STATION SOFTWARE WITH PRECONFIGURED AXIS CAMERA STATION SETTINGS AND ALL OTHER NECESSARY SOFTWARE E.G. WINDOWS 10 IOT. INCLUDES 12 TB STORAGE, CORE LICENSES FOR 24 DEVICES	\$4,004.11	\$4,004.11
28	2	SURVEILLANCE HARD DRIVE 6TB IS A 3.5-INCH INTERNAL DRIVE DESIGNED AND TESTED FOR 24/7 RELIABLE VIDEO SURVEILLANCE. IT IS OPTIMIZED FOR HIGH-DEFINITION CONTINUOUS OR EVENT TRIGGERED RECORDINGS AND HIGH WRITE-CYCLE WORKLOADS. SUITABLE FOR STORAGE EXPANSION OF COMPATIBLE APPLIANCES	\$319.51	\$639.02
29		<b>PANIC SYSTEM TO CALL PD AND ALSO TRIP A LOCKDOWN IN ACCESS CONTROL SYSTEM</b>		
30	1	BOSCH COMM KIT (1) B4512, (1) B10, (1) CX4010, (1) B920	\$288.00	\$288.00
31	1	BOSCH CONETTIX PLUG-IN CELLULAR COMMUNICATOR, VERIZON 4G LTE	\$243.36	\$243.36
32	1	BATTERY, 12V 7.2 AH SEALED LEAD ACID	\$17.05	\$17.05
33		<b>PANIC BUTTONS MOUNTED UNDER DESK - (2) COUNCIL CHAMBERS, (2) MAIN LEVEL CUSTOMER SERVICE DESKS, (1) UPPER LEVEL CUSTOMER SERVICE DESK</b>		
34	5	PANIC SWITCH, HOLD-UP ALARM KEY RESET, RED BUTTON, SS	\$24.15	\$120.75
35	1,500	CABLE, 18/4, PLENUM, STRANDED, NON-SHIELDED	\$0.17	\$255.00
36	1	MISC	\$3,501.12	\$3,501.12
37				
38		<b>IMPLEMENTATION SERVICES</b>		
39	304	STATE CONTRACT- INSTALLATION AND PROGRAMMING	\$102.00	\$31,008.00
40	38	PROJECT MANAGEMENT - SCHEDULE, MOBILIZE, AND QC	\$88.00	\$3,344.00
41	20	ENG DESIGN SERVICES	\$88.00	\$1,760.00
42	10	CAD DESIGN SERVICES - DRAWINGS AND DOCUMENTATION AND SYSTEM DESIGN	\$88.00	\$880.00
43	38	PER DIEM - REF GSA GUIDELINES	\$182.00	\$6,916.00
44		Running SubTotal		\$94,597.84



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## **Statement of Work**

- 1. PTD to furnish and install (21) Card Readers, (19) REX Motions and (19) Door Contacts. (1) card reader is inside elevator and only controls access to basement. Floor 1 and 2 are always free access.
2. PTD to furnish and install (23) Axis Cameras and (1) Axis Server for recording cameras. Cameras to be powered off integrated POE switch on recorder.
3. PTD to furnish and install Bosch Alarm System and wire (5) panic and lockdown buttons as zones. Panel to communicate to USA Central Station via IP with cell backup.
4. PTD to wire other side of panic/lockdown buttons to Feenics inputs. When lockdown buttons are pressed, doors will be programmed to lock and an e-mail notification will go to client.
5. PTD to program video solution to record on motion and target up to 45 days of retention.
6. PTD to provide (1) 2-hour basic and (1) 4-hour advanced training session.
7. PTD to provide (100) cards for client to distribute. Badge printing not included.

## **Exclusions**

1. Client to supply electrician to hardwire power supplies in head end room.
2. Client to supply all electronic locking door hardware. PTD to power electronic hardware and assumes each lock set draws 500ma or less
3. Client to supply IP addresses for control panels and camera system.
4. Proposal assumes no lift is necessary. If needed, client to provide.
5. Elevator company responsible to button programming and terminating wire to control access to the lower level.
6. Client to supply e-mail address to send panic buttons notifications to. Rather than single person, PTD suggests a distribution mailbox, ie securityalerts@marshall.com.

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Thank you again for giving me the opportunity to provide you with this information. If you should need any further clarification or assistance, don't hesitate to contact me! To proceed with the proposal, please sign the Proposal Acceptance portion of the proposal and return to me.

Thank you,

Steve Jacobson  
Account Manager  
5929 Baker Rd Ste 400  
Minnetonka, MN 55345  
Cell: (612) 475-8680

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# PROPOSAL ACCEPTANCE

## City of Marshall - Camera, Access, Intrusion PTDQ27218

PTDQ27218-02      10/12/2020

City of Marshall

Sharon Hanson  
344 W Main St.  
Marshall, MN 56258  
United States

### City of Marshall

Printed Name and Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

PO# / Reference # (optional): \_\_\_\_\_

### Pro-Tec Design, Inc.

Printed Name and Title:      Steve Jacobson      Account Manager

Signature: \_\_\_\_\_ Date:      10/14/2020

# Standard Terms and Conditions

## FINANCIAL

1. No provisions of this Proposal/Contract shall serve to void our rights under Mechanics' Lien Laws.
2. We do not accept back charges that have not been previously agreed to by us in writing.
3. Late payments of 60 days or more will bear interest at the standard prevailing commercial rate
4. Unless otherwise specified, you will be billed for 30% of the project total immediately after the receipt of an order. Prompt payment is required to order parts and cover other costs associated with project start-up.
5. Progress billings will be issued monthly and unless specified in a separate contract all payments are due net 30.
6. Nothing in this Proposal/Contract shall be construed to require us to continue performance of work if we do not receive timely payment for properly performed work and suitably stored materials.
7. We retain title to all equipment until installation is complete and all payments due Pro-Tec Design have been paid in full. We reserve the right to retake possession of the same or any part thereof at your cost if default is made by you in any payment. If customer fails to follow the payment schedule(s) above or if Pro-Tec Design anticipates Customer may be unable to perform hereunder, Pro-Tec Design may terminate this contract, defer, discontinue or suspend work, or demand adequate assurance of Customer's performance. If a Customer's account must be placed with an attorney for collection, whether a lawsuit is filed or otherwise, or if the services of an attorney are required to protect Pro-Tec Design's interest, Customer agrees to pay all collection costs, including reasonable attorney's fees.
8. Alterations or modifications of the original quotation or specifications, including changes in quantity, material, design or other features, must be communicated in writing by Customer to Pro-Tec Design and accepted by Pro-Tec Design in writing, it being understood any change may increase prices. Customer shall be liable for an reimburse Pro-Tec Design for any and all work in process at the time of Pro-Tec Design's receipt of notice of changes.

## SITE CONDITIONS AND WORK PERFORMANCE

9. We are not responsible for protection of our work in place.
10. We will dispose of debris created by our work into Owner-furnished trash bins or container at the site.
11. You shall furnish and make available to us at the site reasonable storage and parking facilities, and convenient delivery access to our work.
12. You shall provide uncluttered and safe access for us to perform our work. The schedule of any other contractors involved in this project shall be made in consultation with us, and unless otherwise agreed to, shall provide time for us to perform our work on an 8-hour day, 40-hour week basis. This Proposal/Contract does not include provision for our being required to perform overtime work for any reasons unless otherwise stated. An additional charge to the contract shall be made for any mutually agreed upon overtime.
13. We are not responsible for delays or defaults that are occasioned by causes of any kind beyond our control, including but not limited to delays or defaults of Architects, the Owner, the Contractor, any Subcontractors, other third parties, civil disorders, labor disputes, and Acts of God. We shall be entitled to equitable adjustment for delays caused by any Architect, Engineer, Contractor, or Owner.
14. If any drawings, Illustrations, or descriptive matter are furnished with this Proposal/Contract, they are approximate and submitted only to show the general style, arrangement, and dimensions of equipment offered.
15. All work will be done during standard business hours, Monday through Friday unless otherwise noted.

## WARRANTY

16. No liquidated damages will be due.
17. THERE ARE NO WARRANTIES THAT EXTEND BEYOND PRO-TEC DESIGN'S STATED SPECIFICATIONS. PRO-TEC SPECIFICALLY EXCLUDES ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY, IMPLIED WARRANTY OF FITNESS, IMPLIED WARRANTY OF DESIGN, AND ALL OTHER IMPLIED WARRANTIES. Customer's sole remedy in any action at law based hereunder (other than an action based on breach of warranty, which warranties are expressly excluded except as set forth herein) shall be limited to the repair or replacement of nonconforming goods or parts, or, at Pro-Tec Design's option, refund of the applicable quote. IN NO EVENT SHALL PRO-TEC DESIGN BE RESPONSIBLE FOR ANY CONSEQUENTIAL OR ECONOMIC DAMAGES OR LOSS, LOST PROFITS OR CONSEQUENTIAL DAMAGES FOR PERSONAL INJURY. CUSTOMER AGREES THAT THIS PROVISION IS CONSCIONABLE.
18. Pro-Tec Design will warranty the labor and materials covered under this quotation for one year from the date of first beneficial use of the system provided the Owner is current in their payments to Pro-Tec Design, Inc. Accounts that are not current shall not receive warranty work until said accounts are made current. Pro-Tec Design will respond during normal business hours Monday through Friday. Weekends, Holidays and after hours warranty support will be billable at standard overtime rates. Warranty does not include replacement or repair of equipment damaged by Misuse, Negligence, Over or Under Voltage, or "Acts of God" such as lightning or other weather related incidents. Warranty only covers the repair or replacement of any parts supplied by Pro-Tec and any labor and travel to and from the site to execute said repairs for one (1) year from the date the Owner has beneficial use of the system. No warranty is extended to not in contract (NIC) equipment. NIC equipment is defined as any equipment not supplied by Pro-Tec or existing equipment that is re-used. The troubleshooting, repair or replacement of NIC equipment will be provided by Pro-Tec at a time and materials basis.
19. Pro-Tec Design is not an insurer of Customer's risks and exposures, Pro-Tec shall not be liable for any failure to perform under this Agreement due to any "Act of God," "Force Majeure," or of another cause beyond Pro-Tec Design's control. Pro-Tec Design shall not be liable for any loss or damage caused in whole or in part from negligence, fault, or wrongful act of Customer or of any third persons or parties. Services provided under this Agreement are for the sole benefit of the Customer and no rights are, or may be, conferred on any other party as a third-party beneficiary, by transfer or assignment, or otherwise. Pro-Tec Design's total liability is limited to the contract price; as matter of law, this limitation does not apply to fraud, willful injury, or willful violation of the law.

## OTHER

20. This Proposal/Contract, including the provisions printed above and any specifications or other provisions attached hereto, when accepted by you and Pro-Tec Design shall constitute the Contract between us, and all prior representations or agreements not incorporated herein are superseded. Any terms or conditions contained in any Customer proposal/contract/purchase order are expressly rejected and shall not bind Pro-Tec Design or affect or invalidate any terms contained herein. Terms and conditions herein shall not be modified except upon Pro-Tec Design's express written agreement.
21. This Proposal/Contract shall be interpreted and governed by the laws of the State of Minnesota. Any disputes arising out of business conducted hereunder shall be venued in the district court of the State of Minnesota. In case of dispute, the prevailing party shall be awarded reasonable attorney's fees.
22. The design and/or intent of the items listed in this system specification is considered intellectual property and owned by Pro-Tec Design and will not be disclosed to any party other than those intended by Pro-Tec Design. Disclosure of this design/intent will subject the discloser to Consultant Fees equivalent of the above listed design/build quotation.
23. Customer agrees that during the term of this contract and for two years following termination, they will not directly or indirectly solicit for hire nor contract for services any employee who performs services hereunder without Pro-Tec Design's written consent