

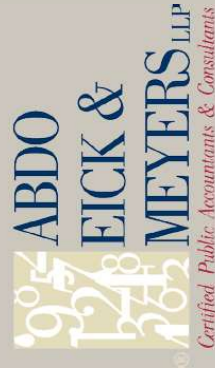


**ABDO
EICK &
MEYERS** LLP
Certified Public Accountants & Consultants

**City of
Marshall**

**2018
Financial
Statement
Audit**

Introduction



Audit Opinion and Responsibility

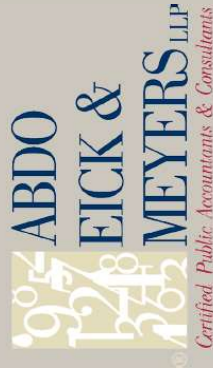
General Fund Results

Other Governmental Funds

Enterprise Funds

Ratios

Audit Results



Auditor's Opinion

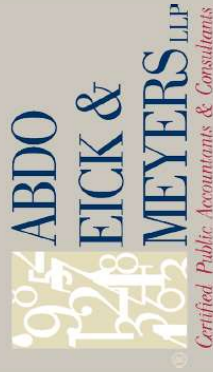


Minnesota Legal Compliance



Audit Results

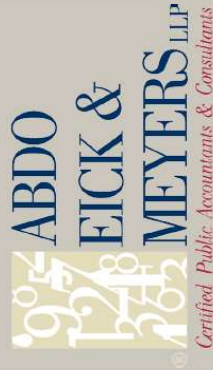
2018 Audit Findings



Preparation of Financial Statements

- Internal Control Finding

Results from Prior Year

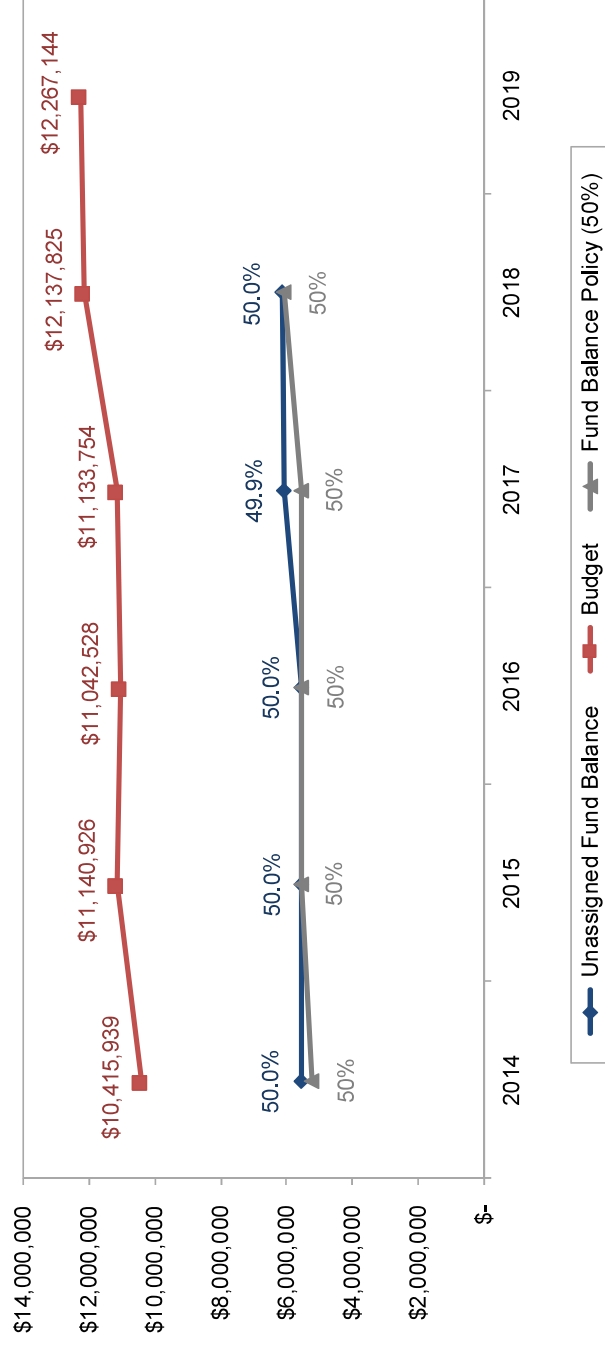
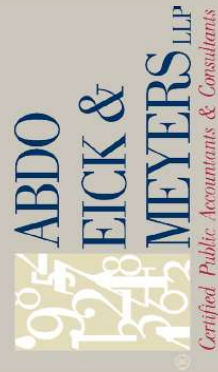


Prior Year Finding

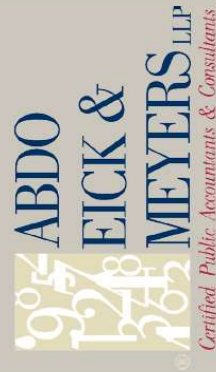
Material
Audit and
Accounting
Adjustments

Update:
During our
2018 audit, no
material
adjustments
were needed
to be made.

General Fund - Fund Balances

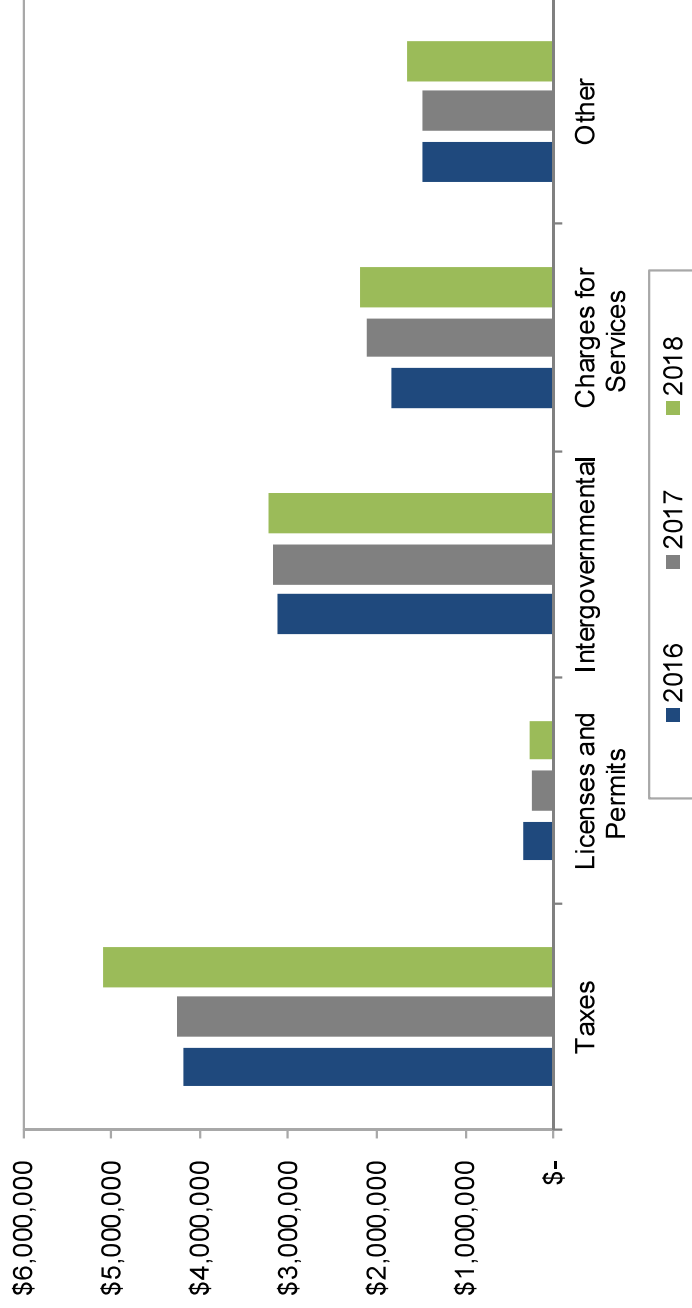
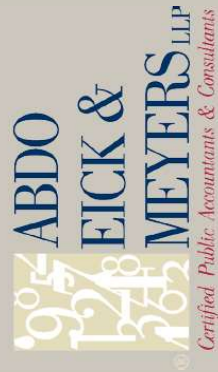


General Fund Budget to Actual

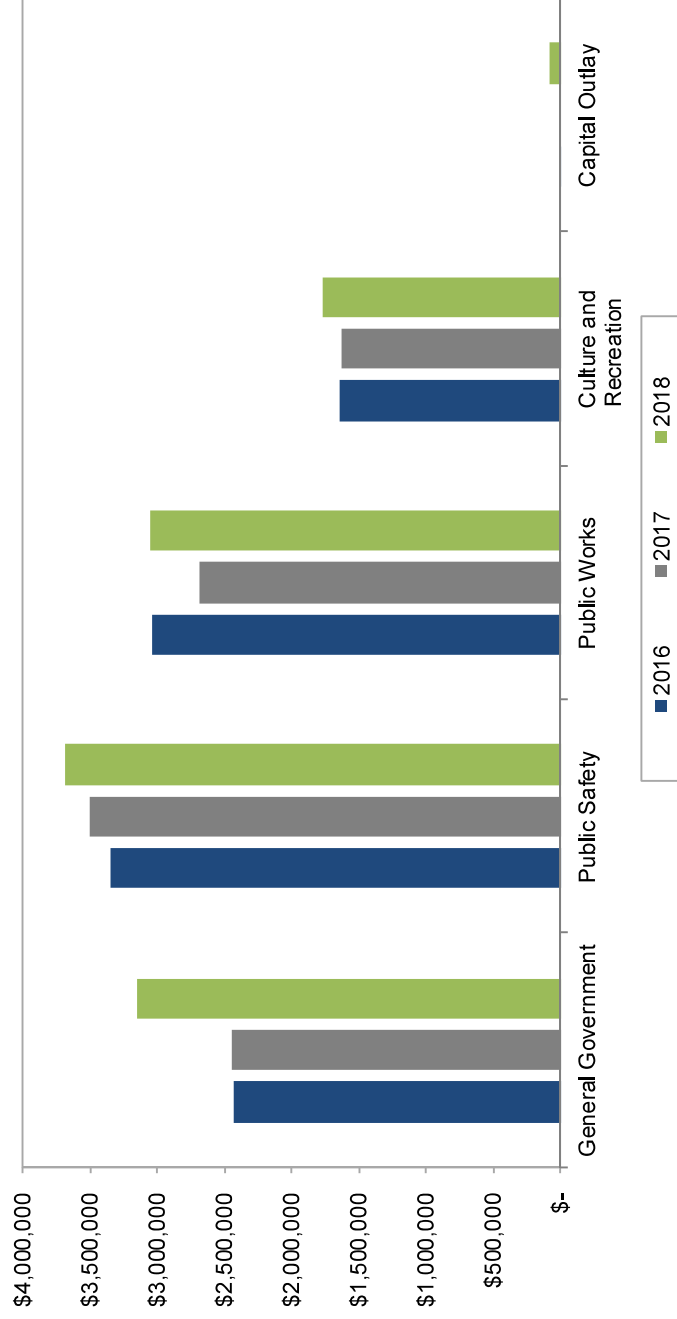
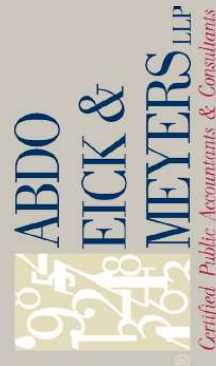


	Final Budgeted Amounts	Actual Amounts	Variance with Final Budget
Revenues	\$ 11,735,710	\$ 12,102,675	\$ 366,965
Expenditures	12,162,825	12,202,478	(39,653)
Excess of Revenues Over Expenditures	(427,115)	(99,803)	327,312
Other Financing Sources (Uses)			
Sale of capital assets	30,000	5,160	(24,840)
Transfers in	327,105	327,105	-
Total Other Financing Sources (Uses)	357,105	332,265	(24,840)
Net Change in Fund Balances	(70,010)	232,462	302,472
Fund Balances, January 1	7,396,711	7,396,711	-
Fund Balances, December 31	\$ 7,326,701	\$ 7,629,173	\$ 302,472

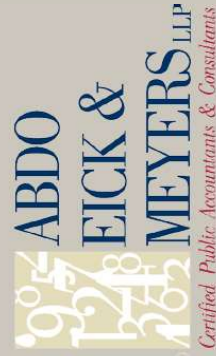
General Fund Revenues by Type



General Fund Expenditures by Type

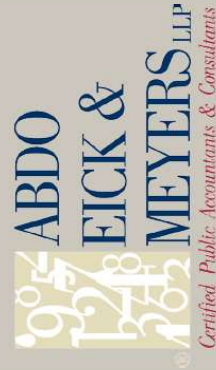


Capital Projects Fund Balances



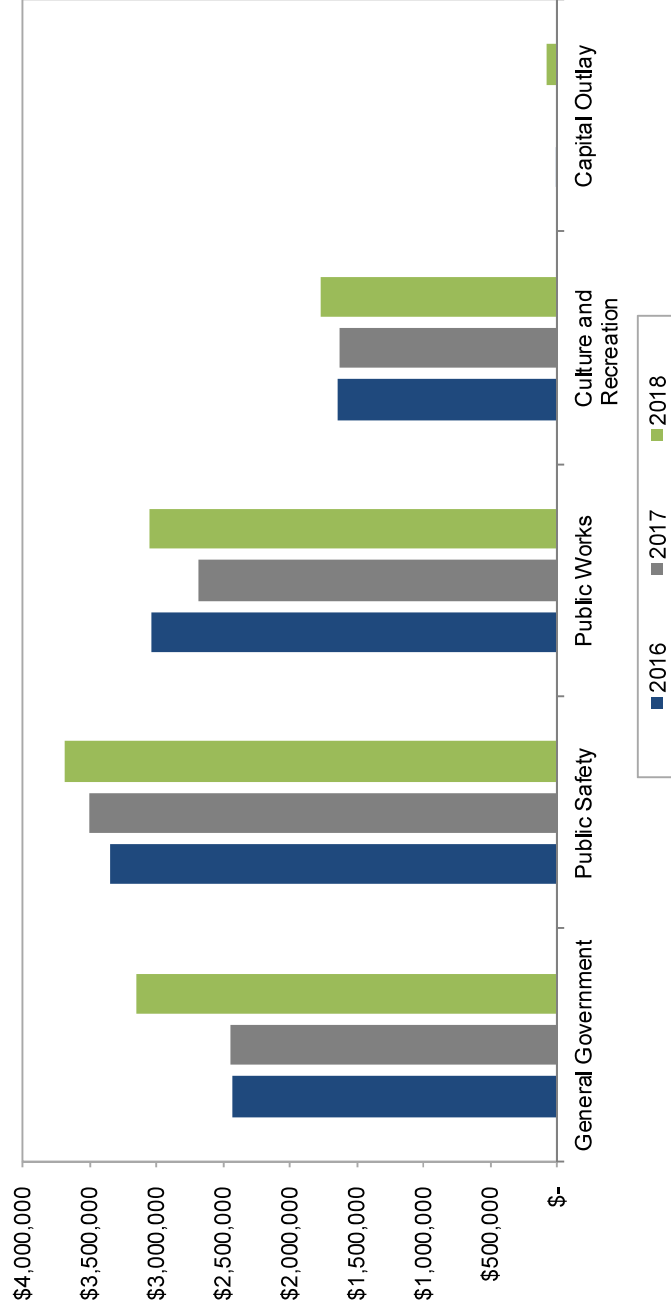
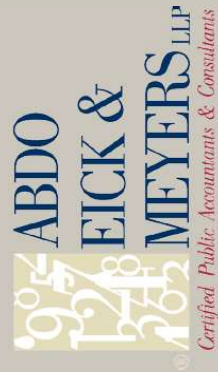
Fund	Fund Balances December 31,		Increase (Decrease)
	2018	2017	
Major			
2017 Public Improvements	\$ 292,344	\$ 1,323,654	\$ (1,031,310)
Nonmajor			
Municipal State Aid	513,062	527,083	(14,021)
Marshall Industrial Park	1,529,206	1,528,200	1,006
Capital Improvement Fund	772,823	743,297	29,526
SMASC Ball Parks	(368,682)	(1,261,126)	892,444
Liberty Park Improvements	164,924	66,088	98,836
Saratoga/Highway 23	615,399	642,924	(27,525)
2011 Public Improvements	-	201,181	(201,181)
2011 Improvements	-	67,791	(67,791)
2012 Public Improvements	-	222,193	(222,193)
2013 Merit Center	-	984,103	(984,103)
2013 Amateur Sports Center	2,063,412	2,269,505	(206,093)
2013 Public Improvements	-	(96,592)	96,592
2015 Public Improvements	-	(94,068)	94,068
East Wind Star Street Project	-	18,786	(18,786)
2016 Public Improvements	-	(38,669)	38,669
City Hall Building	713,610	-	713,610
Public Improvement Revolving	1,179,542	495,964	683,578
2007 Public Improvements	-	(94,017)	94,017
2008 Public Improvements	-	(90,488)	90,488
2010 Public Improvements	-	1,106,803	(1,106,803)
Total	\$ 7,475,640	\$ 8,522,612	\$ (1,046,972)

Special Revenue Fund Balances

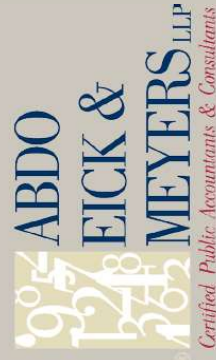


Fund	Fund Balances December 31,		Increase (Decrease)
	2018	2017	
Major			
Tax Increment Financing	\$ 5,153,917	\$ 4,816,902	\$ 337,015
Sales/Lodging Tax	1,496,083	1,478,315	17,768
Nonmajor			
Marshall Celebrations	18,259	18,259	-
Small Cities Development Program	15,053	21,486	(6,433)
2018 Small Cities Development Program	539,290	-	539,290
Program Income SCDP - Local	124,523	112,463	12,060
Community Education Drivers Training	79,601	67,328	12,273
ASC Arena	47,737	-	47,737
Emergency Response and Industrial Training Center	61,565	60,707	858
Endowment - Avera / WMMC	2,002,316	2,033,094	(30,778)
Park and Recreation Donations	-	16,539	(16,539)
Total	\$ 9,538,344	\$ 8,625,093	\$ 913,251

Special Revenue Fund Balances

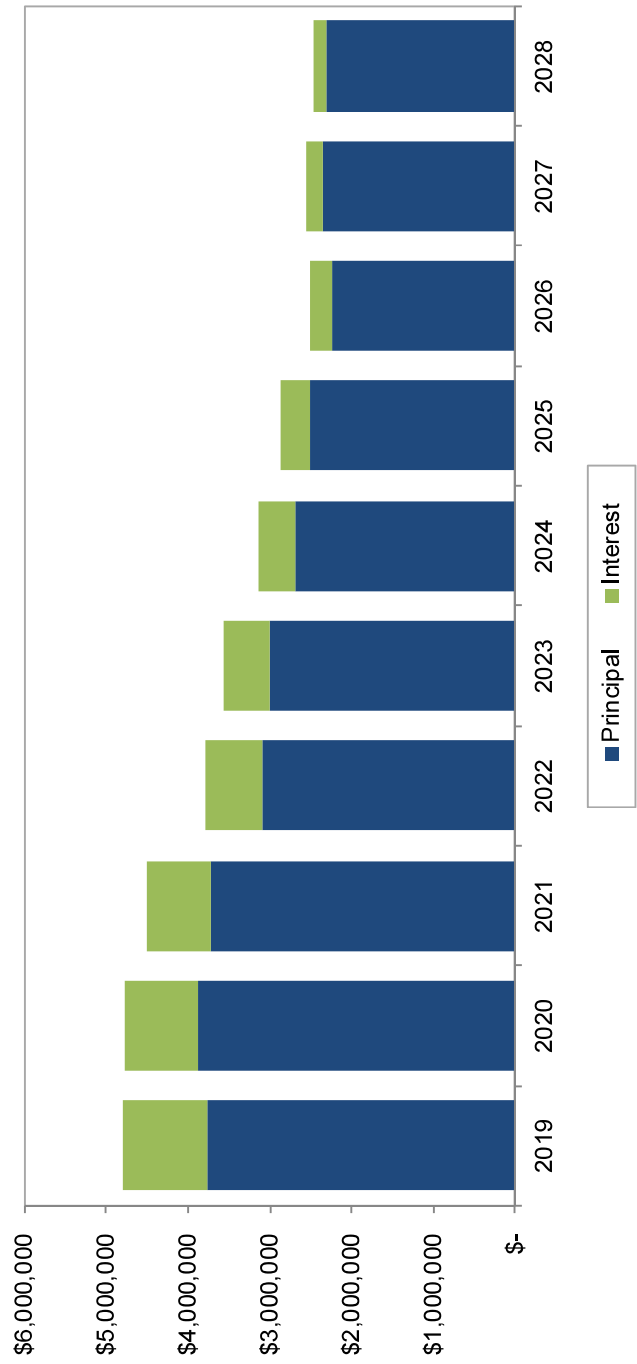
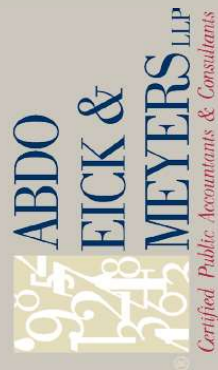


Debt Service Funds

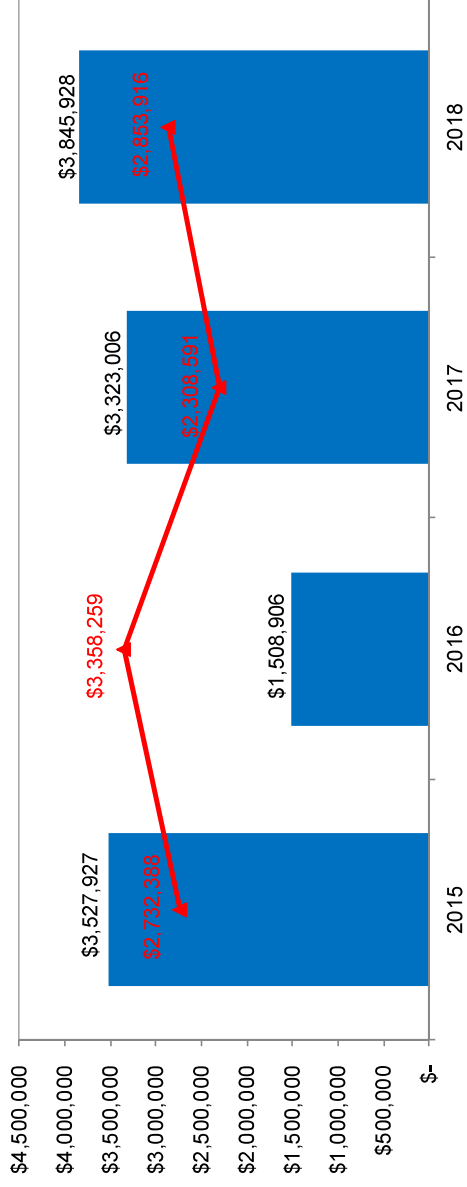
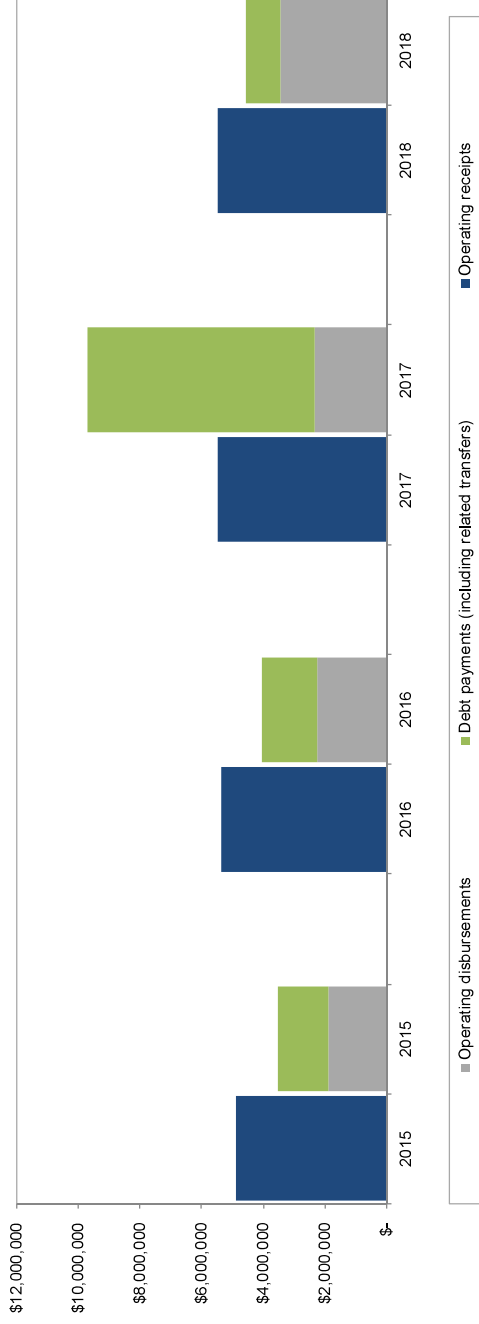


Debt Description	Total Cash and Investments	Total Assets	Outstanding Debt	Maturity Date
General Obligation Bonds				
G.O. Equipment Certificates of 2013A	\$ -	\$ -	\$ 495,000	02/01/23
G.O. Bonds of 2015A	130,833	136,027	1,510,000	02/01/31
G.O. Bonds of 2016B	-	-	570,000	02/01/25
G.O. Bonds of 2017A	-	-	170,000	02/01/23
G.O. Tax Increment Bonds				
G.O. Tax Increment Bonds of 2011A	677,879	704,827	830,000	02/01/23
G.O. Tax Increment Bonds of 2017B	-	-	2,930,000	02/01/33
G.O. Tax Abatement Bonds				
G.O. Tax Abatement Bonds of 2016C	118,146	123,223	2,695,000	02/01/37
G.O. Special Assessment Bonds				
G.O. Improvement Bonds of 2008B	247,065	563,408	175,000	02/01/19
G.O. Improvement Bonds of 2010B	1,244,654	1,792,038	920,000	02/01/21
G.O. Improvement Bonds of 2011B	144,625	214,946	835,000	02/01/27
G.O. Improvement Bonds of 2012A	639,011	1,315,165	1,240,000	02/01/28
G.O. Improvement Bonds of 2013A	698,047	1,124,681	1,855,000	02/01/25
G.O. Improvement Bonds of 2014C	125,820	413,426	1,390,000	02/01/26
G.O. Improvement Bonds of 2014B	14,795	14,795	12,020,000	02/01/28
G.O. Improvement Bonds of 2015B	88,206	471,672	665,000	02/01/24
G.O. Improvement Bonds of 2016B	526,439	961,556	1,310,000	02/01/25
G.O. Improvement Bonds of 2017A	147,756	150,276	1,035,000	02/01/28
G.O. Improvement Bonds of 2017B	535,982	537,149	360,000	02/01/28
G.O. Improvement Bonds of 2018B	471,433	789,538	2,328,608	
Total All Debt Service Funds	\$ 5,810,691	\$ 9,312,727	\$ 33,333,608	
Future Interest on Debt			\$ 5,838,324	

Debt Service Funds

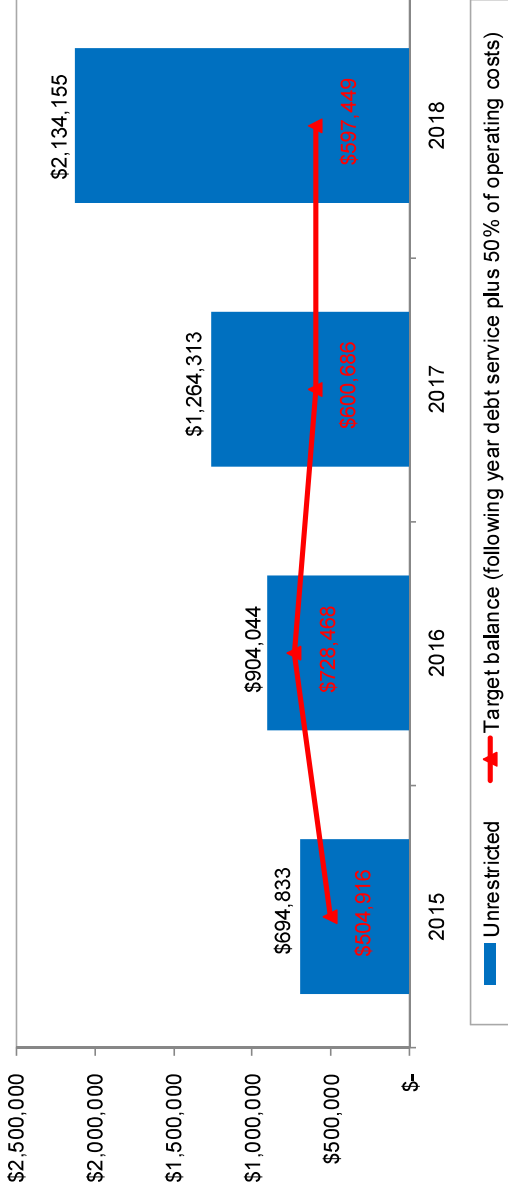
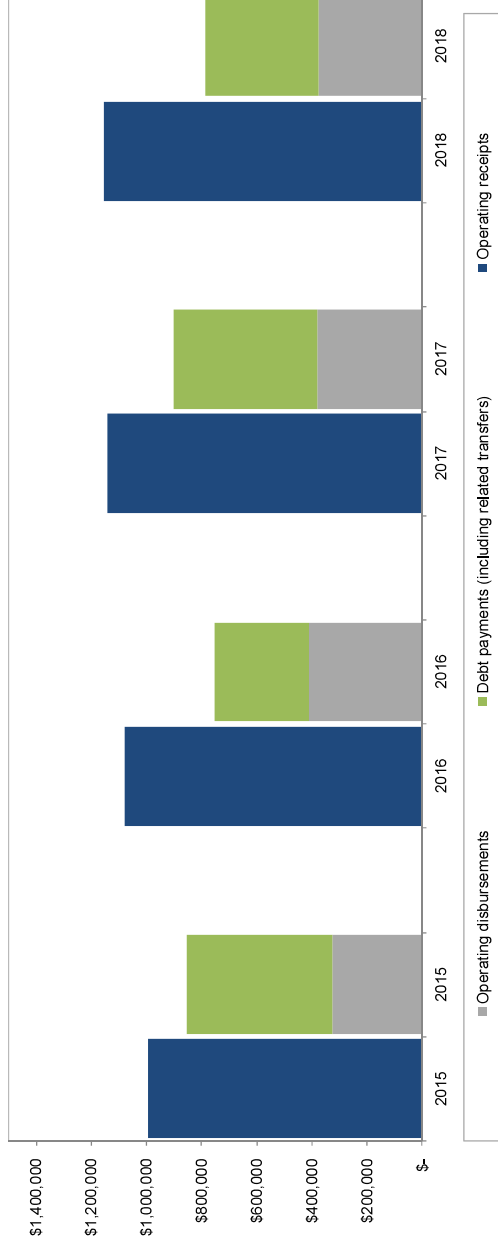
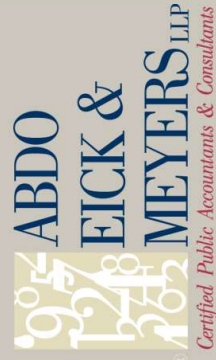


Wastewater Fund - Cash Flows from Operations and Cash Balances

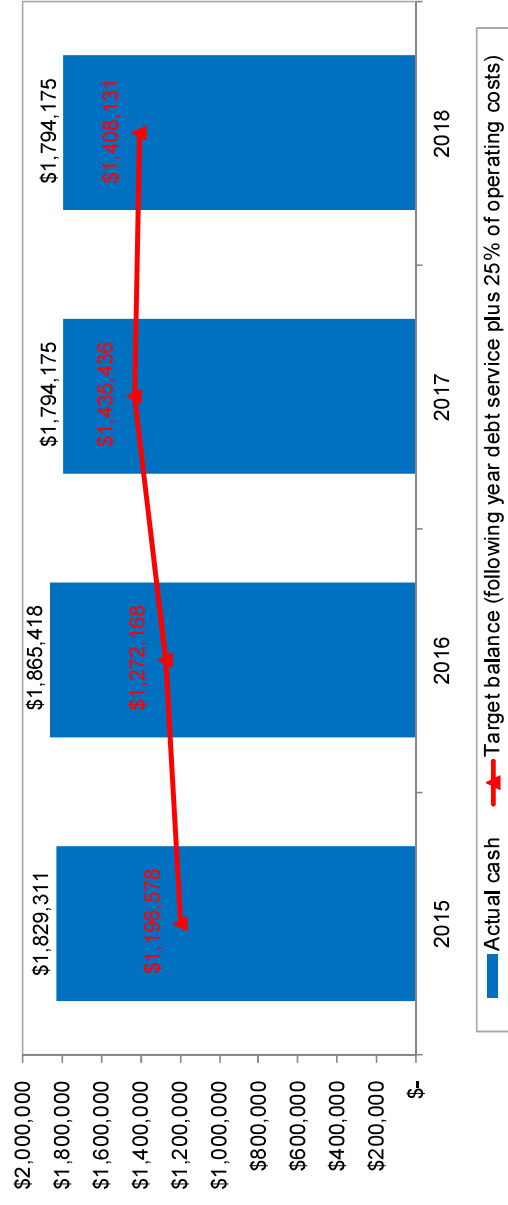
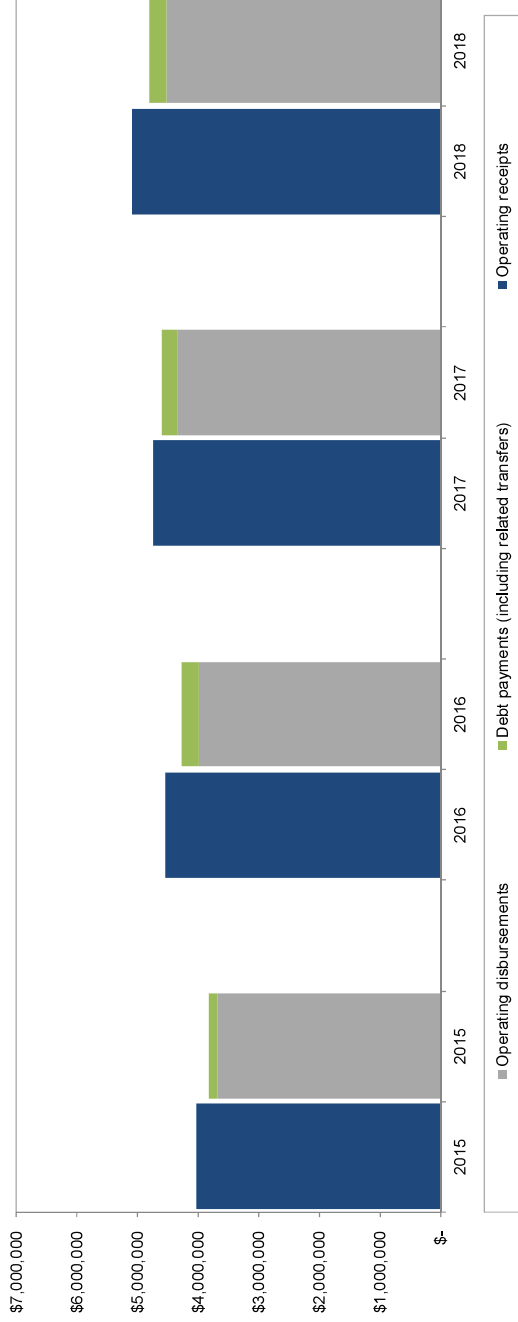


■ Actual cash
 —▲ Minimum target balance (following year debt service plus 50% of operating costs)

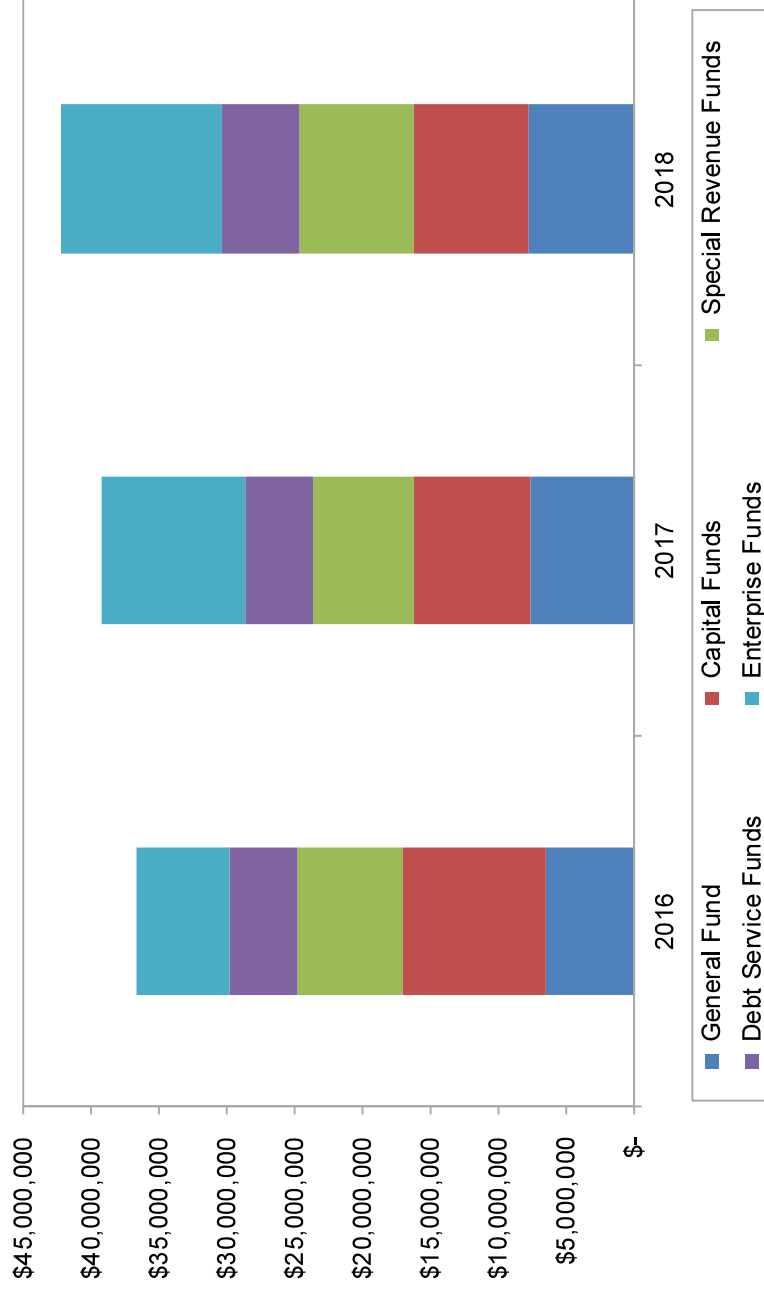
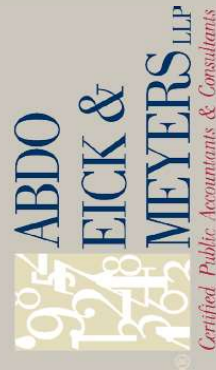
Surface Water Fund - Cash Flows from Operations and Cash Balances



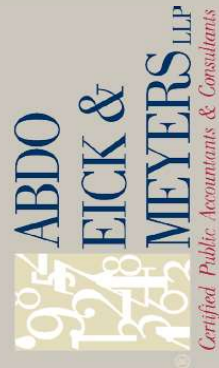
Liquor Fund - Cash Flows from Operations and Cash Balances



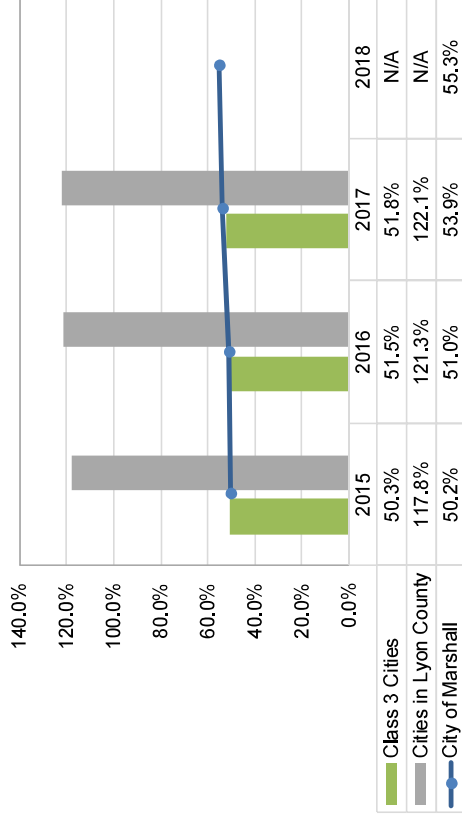
Cash and Investments by Balances by Fund Type



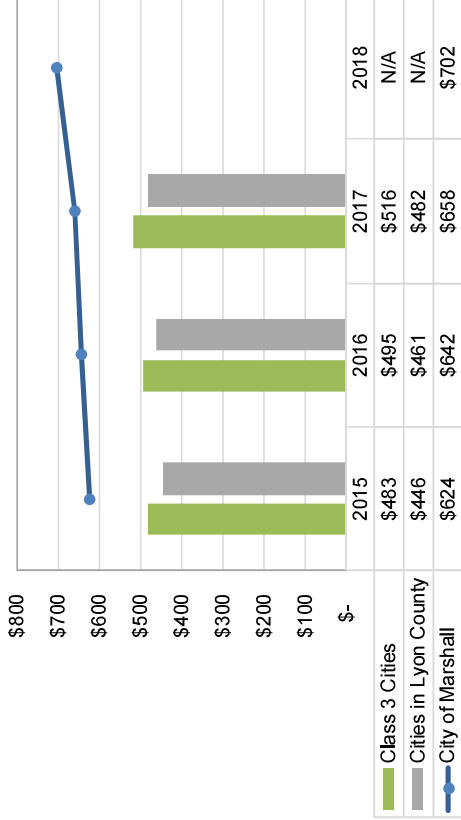
Key Ratios



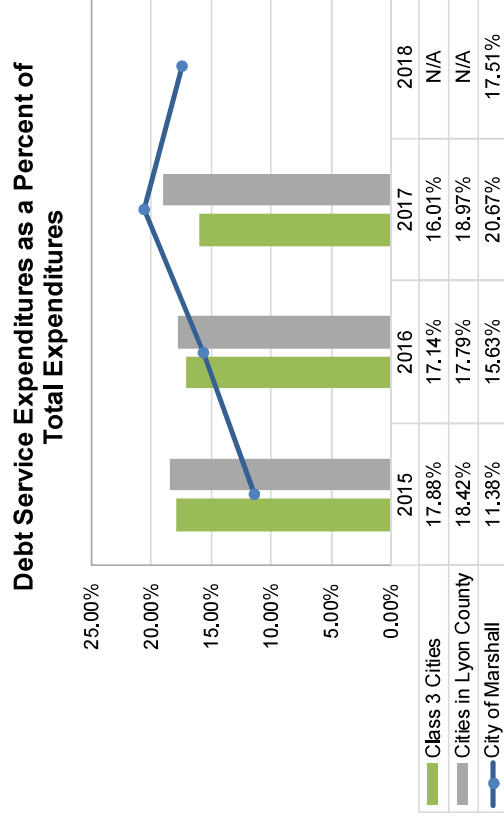
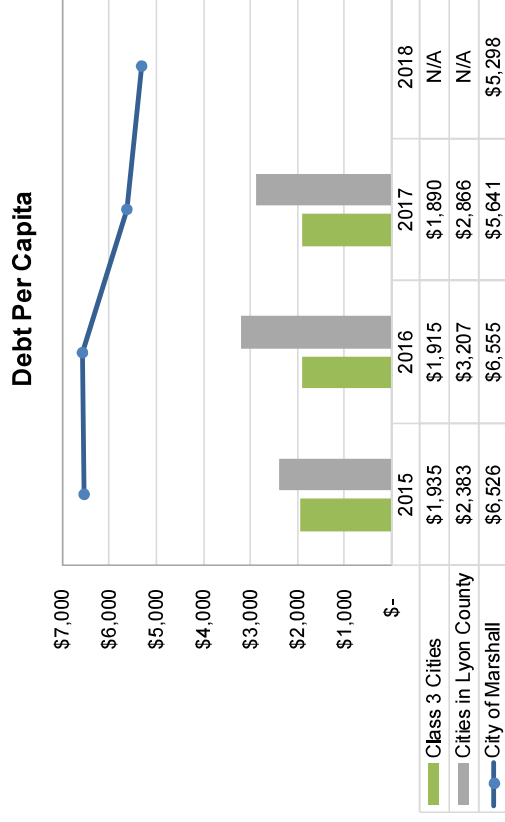
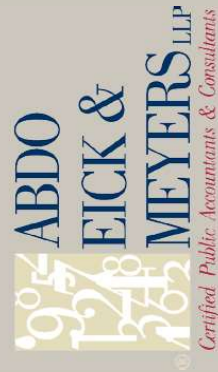
Tax Rates



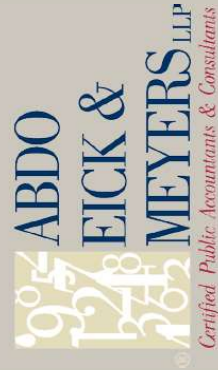
Taxes Per Capita



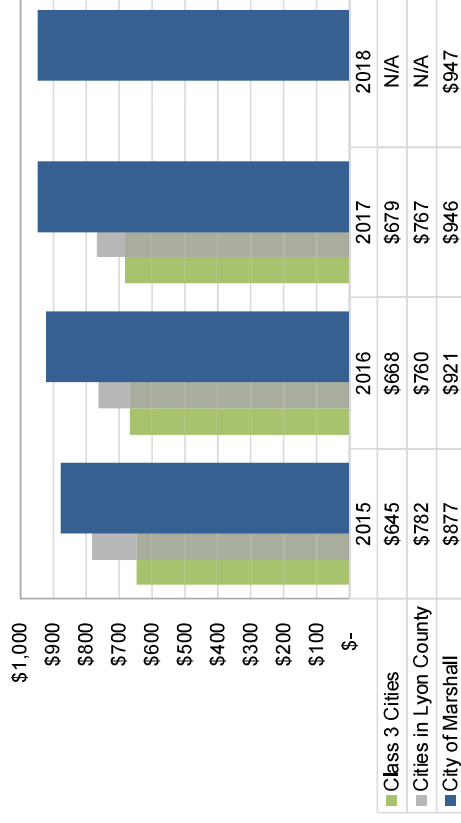
Key Ratios



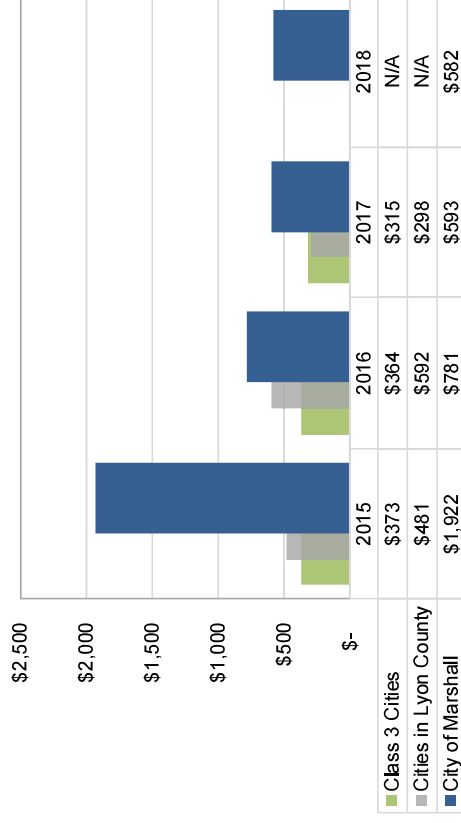
Key Ratios



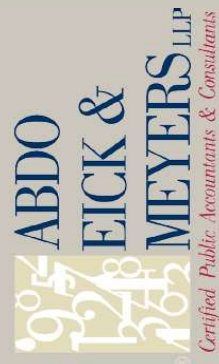
Current Expenditures Per Capita



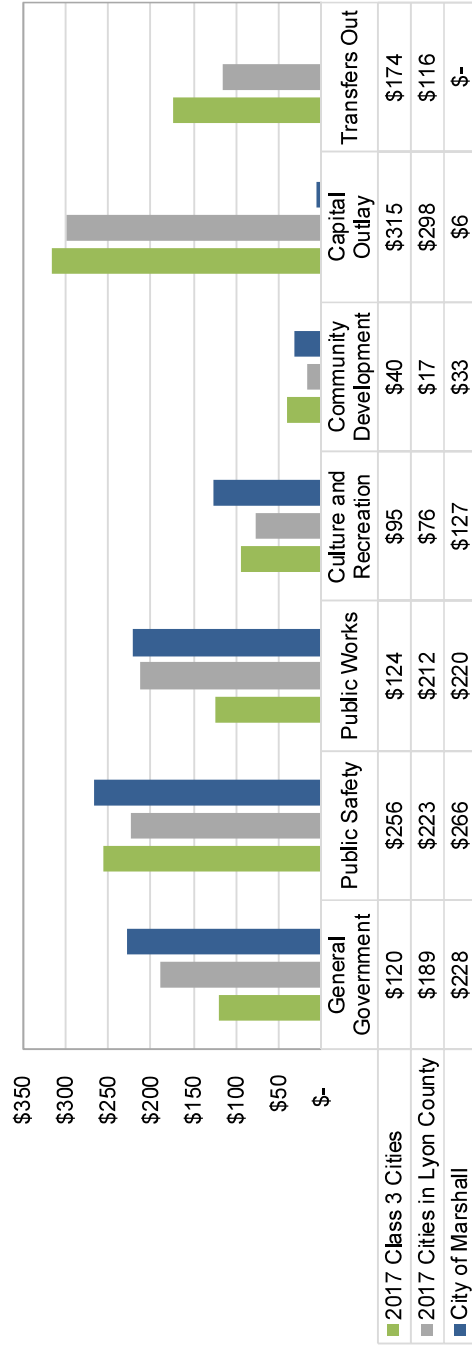
Capital Expenditures Per Capita



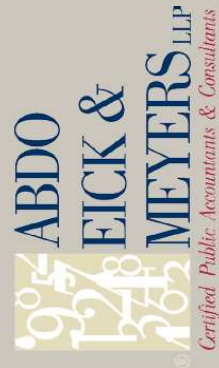
Key Ratios



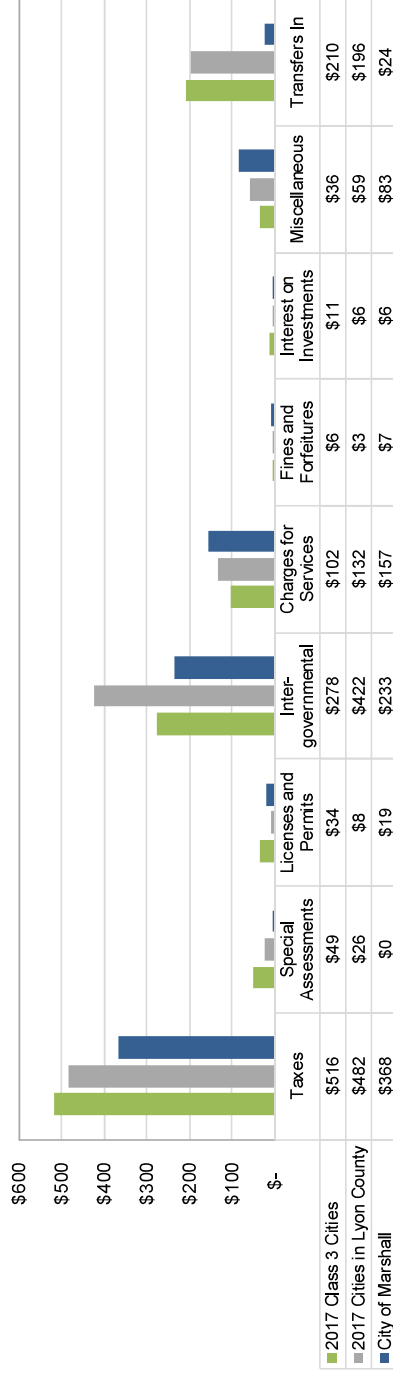
Expenditures by Program Per Capita



Key Ratios



Per Capita Revenues by Source



Questions?

Audit Team

Kyle Meyers

Tom Olinger

Erin Enstad

Chad Hess

Cliff Crimmins

Zach Valentin

Hunter/Lindsay