



Northern Steel Tanks, LLC

7301 Parkview Drive
Mounds View, MN 55112
218-779-2409 Phone

To: Robert Van Moer
City of Marshall

Proposal: Bolted Tank Reseal – 101X28 SRDO
Marshall, MN

Date: March 5, 2021

We are pleased to offer the following proposal:

Scope:

Reseal Tank Interior Seams

Interior Reseal – Sidewall:

1. Hot water, high pressure wash of interior panel perimeter to clean reseal area.
2. Strip existing interior sheet edge sealant fillet.
3. Wire brush sheet edge and bolt line areas for clean, competent surface.
4. Place CIM industrial membrane over interior lap joints and bolt lines; extending 1” beyond sheet edge and bolt line. CIM Trowel Grade to be used; providing 1/8” build thickness over sheet edge for corrosion protection.
5. Includes necessary tools, equipment, and scaffolding to perform work.

Clarifications/Exclusions:

1. Customer to drain and wash tank; tank to be fully isolated from process train to allow safe access without risk of immersion and air quality concerns. Wash to remove loose sludge from tank.
2. Customer to provide water and hose bibb near tank for use in pressure wash.
3. Excludes tank pipe painting touch-ups or accessory modifications. Decant nozzles on tank interior and interior surface of side-mount mixer nozzle will be brushed and receive CIM coating.
4. Northern Steel Tanks may remove, at its discretion, one sidewall sheet to allow access for personnel, scaffolding, and materials to interior of tank.
5. **Excludes special access requirements.** Based upon performing work uninterrupted by other trades after tank cleaning. Suitable site access for crew and delivery trucks to be provided and maintained by Customer.
6. Any electrical, controls, or sensors supply, install, disconnect or reconnect.
7. Excludes supply of water and filling of tank for hydrostatic testing. Northern Steel Tanks will address any sidewall leaks should they occur during initial fill test following tank reseal.
8. Excludes tank disinfection or bac T testing. Northern Steel Tanks will sweep clean tank interior.

9. Overtime pay (schedule acceleration), prevailing wages, union labor, or other hiring preferences.
10. Any Owner or site specific safety requirements beyond OSHA standards or restrictive work rules.
11. Temporary toilets, 1ph 120V 20A electrical power supply.

Service Price Summary:

Interior Reseal of 101' Dia. by 28' Tall Bolted Steel Tank w/ Dome Roof and Concrete Floor
Per Tank \$ 67,900.00

Interior Reseal: CIM over lap-joint and bolt lines

CREDIT: Deduct \$1,000 from second tank interior reseal if both performed in 2021

Add Option: Furnish and Install Magnesium Anode (Floor Mounted)
Per Tank (24 anodes) \$ 10,800.00

Price valid only if ordered and performed with Tank Reseal. Subject to change if performed separately.

Add Option: Tank Interior Concrete Floor Gap Fill
Per Tank \$ 2,750.00

Price valid only if ordered and performed with Tank Reseal. Subject to change if performed separately. Includes pressure wash of gap between interior tank wall and concrete floor, vacuum to remove water, and placement of low viscosity gap filling polyurethane.

Terms and Conditions

Agreement: This proposal scope and pricing is subject to execution of a mutually acceptable form of agreement between Contractor and Customer.

Payment: 30% Due Upon Order. 70% At Completion; Net 30 Days.

Schedule: Submittals to be provided four (4) weeks after receipt of order (if applicable). Based upon mutually agreed upon schedule for performance; time of performance subject to crew availability.

Validity: Price is **firm** for 30 days. Price is subject to change due to fluctuating material and labor costs. Any regulatory change impacting the cost of the work will result in a price adjustment.

Quality: Installation service offered in the Proposal will be performed by trained personnel regularly engaged in the installation of bolted storage tanks. All work will be performed in an excellent workmanship manner and in accordance with the tolerances and specifications called for by the manufacturer. In the absence of a technical specification, the manufacturer's specifications shall prevail.

Safety: Northern Steel Tanks has a comprehensive safety program that complies with OSHA standards and general industry safety requirements and is the standard for its employees and subcontractors.

Bonding: Bonds are not included.

Insurance: We will provide a certificate of insurance covering our portion of the work.

After you have had an opportunity to review the above proposal and should you have questions please contact Aaron Nelson at 218-779-2409.

Thank you for this opportunity.

Sincerely,
NORTHERN STEEL TANKS, LLC

Aaron Nelson, Member

Customer Acceptance:

Signature: _____

Name: _____

Date: _____