



PUBLIC WORKS DIVISION  
344 WEST MAIN STREET  
MARSHALL, MN 56258-1313  
PHONE: 507-537-6773

March 29, 2024

Mr. Luke Bourassa, PE  
South Region Engineer  
MnDOT Office of Aeronautics  
395 John Ireland Boulevard | Mail Stop 410  
St. Paul, MN 55155-1800

Re: Southwest Minnesota Regional Airport / Ryan Field (MML)  
SFY 2024 Equipment Solicitation Request–Skid Loader

Mr. Bourassa:

The City of Marshall hereby requests a grant agreement for State funding for a 2024 Bobcat S76 skid loader for the Southwest Minnesota Regional Airport (MML).

The total equipment cost is \$67,474.03, less a trade-in value of \$28,750 for our 2004 Bobcat S250 machine. State funding is requested in the amount of \$27,106.82, which represents a 70% State funding share of the cost for the 2024 Bobcat S76 after trade-in.

Included with this request letter is a cost breakdown summary that identifies our costs for the purchase of this machine. In addition, we've included the signed quote sheet that was provided by Sterling Equipment & Repair, Inc., of Cottonwood, MN.

Thank you for your consideration. If you have any questions concerning this SFY 2024 grant request, please contact me at 507-537-6773 or [Jason.Anderson@ci.marshall.mn.us](mailto:Jason.Anderson@ci.marshall.mn.us).

Respectfully,

Jason R. Anderson, P.E.  
Director of Public Works/City Engineer

Cc: Dan Sherer, TKDA

Enclosures: Cost Breakdown Summary  
Signed Quote

**Airport:** Southwest Minnesota Regional Airport/Ryan Field  
**Ident:** MML  
**Sponsor:** City of Marshall  
**State Project:**  
**State Agreement #:**  
**Description:** 2024 Equipment Solicitation Request--Skid Loader  
**Version Date:** 3/27/2024

Construction	Description	Total	State Funding Rate	State	Local
	2024 Bobcat S76	\$ 67,474.03	70%	\$ 47,231.82	\$ 20,242.21
		<b>CONSTRUCTION SUBTOTAL</b>		<b>\$ 47,231.82</b>	<b>\$ 20,242.21</b>
Engineering	Description	Total		State	Local
		\$ -	0%	\$ -	\$ -
		\$ -	70%	\$ -	\$ -
	2004 Bobcat S250	\$ (28,750.00)	70%	\$ (20,125.00)	\$ (8,625.00)
		<b>ENGINEERING SUBTOTAL</b>		<b>\$ (20,125.00)</b>	<b>\$ (8,625.00)</b>
Administration	Description	Total		State	Local
		\$ -	0%	\$ -	\$ -
		\$ -	0%	\$ -	\$ -
		\$ -	70%	\$ -	\$ -
		<b>ADMINISTRATION SUBTOTAL</b>		<b>\$ -</b>	<b>\$ -</b>
		<b>Grant Amounts</b>	<b>\$ 38,724.03</b>	<b>\$ 27,106.82</b>	<b>\$ 11,617.21</b>
		<b>Grant Percentages</b>	<b>100.00%</b>	<b>70.00%</b>	<b>30.00%</b>

PROPOSAL A

March 21, 2024

TO THE HONORABLE MAYOR AND THE  
COMMON COUNCIL OF THE CITY OF  
MARSHALL, MINNESOTA

Ladies and Gentlemen:

The undersigned being familiar with all requirements and conditions hereby proposes to **FURNISH ONE (1) NEW SKIDLOADER FOR THE MARSHALL AIRPORT DEPARTMENT WITH TRADE-IN** in accordance with the base bid specifications attached hereto for the following price, to-wit:

The undersigned has completed the attached "MINIMUM SPECIFICATIONS" sheet including explanation of any items which exceed the minimum specifications.

BASE BID: ONE (1) NEW SKIDLOADER

YEAR	<u>2024</u>
MAKE	<u>Bobcat</u>
MODEL	<u>S76</u>

TRADE-IN: 2004 S250 Bobcat skid loader  
Approximately 5000 hours

BASE BID AMOUNT *	\$ <u>67,474.03</u>
LESS TRADE-IN AMOUNT	(\$ <u>28,750.00</u> )
SUBTOTAL	\$ <u>38,724.03</u>
VEHICLE TAX (EXEMPT)	\$ <u>0.00</u>
TOTAL BID AMOUNT	\$ <u>38,724.03</u>

DELIVERY DATE: June 2024

Contact Dean Coudron, Public Ways Superintendent at (507) 829-5806 regarding questions on the specifications of the new vehicle or questions/viewing of the trade-in vehicle.

In submitting this proposal, it is understood that the right is reserved by the City to reject any or all proposals, waive any informalities, and accept the bid or bids that are in the best interest of the City.

Respectfully Submitted,

Grant Moore

OFFICIAL ADDRESS.

Sterling Equipment & Repair, Inc.  
235 E 4th Street S  
Cottonwood MN 56229

**MINIMUM SPECIFICATIONS FOR  
ONE (1) NEW CURRENT MODEL SKID STEER FOR THE AIRPORT DEPARTMENT  
CITY OF MARSHALL, MINNESOTA**

	<b>MINIMUM SPECIFICATION</b>	Meets Min. Spec? If "Yes", mark w/ "X"	Comments for Items Exceeding Minimum Specifications
1)	Rated operating Weight 8600 lbs.	1) X	1)
2)	Tipping load 5800 lbs.	2) X	2)
3)	Rated operating capacity 2900 lbs.	3) X	3)
4)	Engine Diesel Tier 4	4) X	4)
5)	Horsepower 74 HP	5) X	5)
6)	Reversing fan	6) X	6)
7)	Travel Speed (2-speed) 11 MPH minimum	7) X	7)
8)	Ride control	8) X	8)
9)	Boom Lift - Vertical	9) X	9)
10)	Height to hitch pin. 128"	10) X	10)
11)	Dump reach at max height 37" minimum	11) X	11)
12)	Lift cylinder boom suspension and boom float with self-leveling.	12) X	12)
13)	High flow hydraulics 30.0 GPM	13) X	13)
14)	Pump Pressure – 3500 PSI	14) X	14)
15)	Auxiliary hydraulics – Flush face quick couplers with auto pressure relief	15) X	15)
16)	Auxiliary hydraulics – Variable & maximum flow adjustable	16) X	16)
17)	Cylinder cushioning- Lift, tilt	17) X	17)
18)	Selectable Hand operated controls. ISO / H Pattern	18) X	18)
19)	Parking brake	19) X	19)
20)	Attachment hookup- power quick attach	20) X	20)
21)	Self-leveling bucket	21) X	21)
22)	Engine speed control Hand and foot	22) X	22)
23)	Tires 12-16.5 12PR heavy duty	23) X	23)
24)	Deluxe cab with Heat / AC and defrost	24) X	24)
25)	Cloth fully adjustable air ride heated suspension seat with seat belts.	25) X	25)
26)	2 Entry and exit grab handles	26) X	26)

**MINIMUM SPECIFICATIONS FOR  
ONE (1) NEW CURRENT MODEL SKID STEER FOR THE AIRPORT DEPARTMENT  
CITY OF MARSHALL, MINNESOTA**

27)	12-volt Electrical system	27)	X	27)
28)	Alternator 90 amp	28)	X	28)
29)	Full instrumentation with gauges and alarms. 7" touch screen.	29)	X	29)
30)	Wipers and washer	30)	X	30)
31)	LED Lights front and rear	31)	X	31)
32)	Bluetooth radio	32)	X	32)
33)	Manual horn	33)	X	33)
34)	Backup alarm	34)	X	34)
35)	Backup camera.	35)	X	35)
36)	Strobe light.	36)	X	36)
37)	Electrical – Diagnostic Capability	37)	X	37)
38)	7 Pin connector and controls for electric attachments. Must be able to hook up to existing bobcat attachments.	38)	X	38)
39)	SMV sign	39)	X	39)
40)	74" heavy duty dirt bucket with bolt on cutting edge	40)	X	40)

Also included is all equipment normally advertised as standard equipment on the make and model bid on proposal. All other items advertised as standard equipment shall be included in the bid and furnished by the successful bidder.

Pre-Delivery: Prior to delivery, the new vehicle shall be completely serviced by the vendor in accordance with the standard new care and "Make Ready" and manufacturer's recommendations. FOB City of Marshall Airport Department.



Product Quotation  
 Quotation Number: **MB408994**  
 Quote Sent Date: **Mar 18, 2024**  
 Expiration Date: **Apr 17, 2024**

Your Bobcat Contact  
**Mason Brekke**  
 Phone:  
 E-mail: [mason.brekke@doosan.com](mailto:mason.brekke@doosan.com)

Your Customer Contact

Deliver to  
**CITY OF MARSHALL**  
 344 W MAIN ST  
 MINNEOTA, MN, 56264

Bobcat Dealer  
 Craig Kesteloot  
**Sterling Equipment & Repair, Inc.,**  
**Cottonwood, MN**  
 235 EAST 4TH STREET SOUTH  
 COTTONWOOD, , 56229

Bill to  
**NEW GOVERNMENT CUSTOMER**  
**2391333**  
 250 E Beaton Dr  
 West Fargo, ND, 58078-2656

Item Name	Item Number	Quantity	Price Each	Total
<b>S76 T4 Bobcat Skid Steer Loader</b>	M0369	1	48,078.72	48,078.72
<b>Standard Equipment:</b>				
74.0 HP Tier 4 V2 Bobcat Engine			Horn	
Auxiliary Hydraulics: Variable Flow			Instrumentation: Standard 5" Display (Rear Camera Ready) with	
Backup Alarm			Keyless Start, Engine Temperature and Fuel Gauges, Hour meter,	
Bob-Tach			RPM and Warning Indicators. Includes maintenance interval	
Bobcat Interlock Control System (BICS)			notification, fault display, job codes, quick start, auto idle, and	
Controls: Bobcat Standard			security lockouts.	
Cylinder Cushioning - Lift, Tilt			Lift Arm Support	
Engine/Hydraulic Performance De-rate Protection			Lift Path: Vertical	
Glow Plugs (Automatically Activated)			Lights, Front and Rear LED	
			Operator Cab	
			Includes: Vinyl Adjustable Vinyl Suspension Seat, Top and	
			Rear Windows, Parking Brake, Seat Bar and Seat Belt	
			Roll Over Protective Structure (ROPS) meets SAE-J1040 and	
			ISO 3471	
			Falling Object Protective Structure (FOPS) meets SAE-J1043	
			and ISO 3449, Level I; (Level II is available through Bobcat	
			Parts)	
			Vinyl suspension seat with 2-point seat belt	
			Parking Brake: Wedge Brake System	
			Tires: 12-16.5, 12PR, Bobcat Heavy Duty	
			Telematics - Machine IQ	
			Warranty: 2 years, or 2000 hours whichever occurs first	
<b>Deluxe Package</b>	M0369-P11-C12	1	11,058.48	11,058.48
<i>Included:</i> Deluxe Package:, Clear Side Auto				
HVAC Cab, Integrated Bluetooth Radio,				
Adjustable Heated Cloth Air Ride Seat,				
Power Bob-Tach, 7" Touch Display,				
Premium and Side Lights, Keyless Start,				
Two-Speed Travel, 7-Pin Attachment				
Control, Dual Direction Bucket Positioning,				
Rear Camera, Sound Reduction, Ride				
Control, 3yr Machine IQ Health & Security				
Subscription				

Selectable Joystick Controls	M0369-R01-C04	1	627.12	627.12
High-Flow Hydraulics	M0369-R03-C03	1	1,998.72	1,998.72
74" Heavy Duty Bucket	7272680	1	1,414.36	1,414.36
Bolt-On Cutting Edge, 74"	6718007	1	302.85	302.85
Reversing Fan Kit	7360690	1	1,108.28	1,108.28
Strobe Light Kit, Amber	7375339	1	281.66	281.66
Total for S76 T4 Bobcat Skid Steer Loader				<b>64,870.19</b>
SMV Kit	7447402	1	175.34	175.34
Total for SMV Kit				<b>175.34</b>

Quote Total - USD	65,045.53
Dealer P.D.I.	200.00
Freight Charges	1,325.00
Destination Charges	116.00
Dealer Assembly Charges	787.50
Discount	
<i>a 2004 Bobcat S250 with a 72" Bucket.</i>	-28,750.00
<i>4,900hrs</i>	
<b>Quote Total - USD</b>	<b>38,724.03</b>

**Comment:**

\*Plus applicable taxes. IF Tax Exempt, please include Tax Exempt Certificate with the order.

\*Prices per the Sourcewell Contract #\_040319-CEC.

\*Sourcewell Member Number (if applicable): \_\_\_\_\_

\*All orders should include 1) Accounts Payable Contact and email address, 2) W9 with correct legal entity name, and 3) Bill to Address.

\*Orders may be placed with the contract holder or authorized dealer as allowed by the terms and conditions of the contract. \*A Copy of all orders must be provided to Heather.Messmer@Doosan.com.

\*Contact Holder Information: Clark Equipment Company dba Bobcat Company, Govt Sales, 250 E Beaton Drive, West Fargo, ND 58078. TID# 38-0425350.

\*Payment Terms: Net 60 Days. Credit cards accepted.

\*Remittance address: Clark Equipment Company d/b/a Bobcat Company, P. O. Box 74007382, Chicago, IL 60674-7382

\*Questions can be submitted via email to randy.fuss@doosan.com or by phone at: 1-800-965-4232