



December 11, 2024

Mr. Jason Anderson
Director of Public Works / City Engineer
344 West Main Street
Marshall, Minnesota, 56258

Re: Southwest Minnesota Regional Airport
Runway 12 Instrument Landing System (ILS)
Contract Award Recommendation
State Project No. A4201-110
TKDA Project No. 21164.000

Dear Mr. Anderson:

Bids on the above-referenced project were received and opened at 2:00 PM on December 10, 2024. Four bidders submitted a bid as follows for the Base Bid, which was the basis of award:

Werner Brothers, Inc.	\$360,306.00
Neo Electrical Solutions	\$496,394.00
Vinco, Inc.	\$567,000.00
Strata Corporation	\$1,078,741.00

The Engineer's Estimate for this construction was \$450,736.00 for the Base Bid, as shown on the attached bid tabulation. We have reviewed the bids and found no improprieties in the bid proposal from the low bidder, Werner Brothers, Inc. The individual bids vary by 300% from low to high, and the low bid is 25.1% below the Engineer's Estimate.

The project will be funded utilizing State Airport Funds (SAF) and City of Marshall funds. The Minnesota Department of Transportation has offered a state grant to fund 70% of the project. The City's local share of construction cost would therefore be \$108,091.80.

We therefore recommend that a contract be awarded to Werner Brothers, Inc. of Marshall, Minnesota, the lowest responsible bidder, contingent upon receipt of the State Grant. The resulting contract value for the Runway 12 Instrument Landing System construction would total \$360,306.00

Please contact us at your convenience with any related questions or comments.

Sincerely,

Daniel A. Sherer, PE
Project Manager

Enclosures

c: Luke Bourassa, MnDOT Aeronautics, elec. w/encl.
John Dalton, MnDOT Aeronautics elec. w/encl.