



# STAFF REPORT

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**Meeting Type:** Planning Committee/Board of Directors  
**Title:** Laboratory Analysis Agreements for Fiscal Years 2027 & 2028  
**From:** Paul Sellier, Director of Water Resources  
**Through:** Ben Horenstein, General Manager  
**Meeting Date:** June 30, 2026

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*PS* *BH*

**TYPE OF ITEM:**                      Approve      X      Review and Comment

**RECOMMENDATION:** Review and comment on the proposed laboratory analysis agreements for fiscal years 2027 and 2028

**SUMMARY:** Water quality analytical testing is an essential component of ensuring the delivery of safe drinking water to our customers by demonstrating compliance with state and federal regulations. The District has always had some water quality analysis performed by commercial laboratories and over the past year has transitioned to using commercial labs for the majority of the District’s compliance analysis. Staff will review the proposed laboratory analysis agreements and bring the agreements for approval at a future meeting of the Board of Directors.

**DISCUSSION:** The District routinely monitors water from source to our customers' homes and monitoring samples are analyzed at state certified labs. In the past the District has contracted with several local certified environmental laboratories for different types of analytical services. Over the past year Alpha Analytical Laboratory has been providing analysis for short-hold time samples like microbiological samples while Eurofins Eaton Analytical has performed longer hold time analysis like metals. Using the two labs for analysis allows the District to take advantage of the lower unit pricing offered by Eurofins on long-hold samples and the quick turnaround capability of Alpha for short-hold time samples.

In May of 2026, District staff requested proposals for laboratory services for fiscal years 2027 and 2028 from four local environmental laboratories: Alpha Analytical Laboratories (Alpha), McCampbell Analytical, Torrent Laboratory, and Eurofins Eaton Analytical (Eurofins). Of the three proposals received and reviewed by staff, Alpha and Eurofins best met the requirements and the costs are summarized in the table below.

*Table 1: Proposed costs for Laboratory Services*

<b>ELAP Laboratory</b>	<b>FY27 Proposed Cost</b>
Alpha Analytical Laboratory	\$427,325
Eurofins Eaton Analytical	\$254,474
Torrent Laboratory	\$823,231

While Eurofins is the lowest overall cost for analytical services, they cannot meet the short-hold time requirements necessary for microbiological samples. Therefore, like last year, staff are proposing to send the long hold samples to Eurofins to take advantage of their pricing and the short hold time samples to Alpha. In addition, staff are proposing that laboratory service contracts transition to multi-year agreements, and the costs for the multi-year agreements are shown in Table 2 below.

*Table 2: Proposed costs for Laboratory Services*

<b>ELAP Laboratory</b>	<b>FY27 Proposed Cost</b>	<b>FY28 Proposed Cost*</b>	<b>FY 27 &amp; 28 Agreement Amt.</b>
Alpha Analytical Laboratory	\$300,059	\$315,312	\$615,371
Eurofins Eaton Analytical	\$101,532	\$104,578	\$206,109
<i>Total</i>	<i>\$401,591</i>	<i>\$419,889</i>	<i>\$821,480</i>

\* FY 28 analysis costs reflect an increase of 3% for Eurofins and 5% for Alpha over the previous year

Staff will return to the Board with a recommendation for award of contracts at a regularly scheduled future meeting of the Board of Directors.

**ENVIRONMENTAL REVIEW:** Not applicable.

**FISCAL IMPACT:** The total fiscal year 2026-27 costs for analytical laboratory analysis will be \$300,059 to Alpha and \$101,532 to Eurofins for a total annual cost of \$401,591. Funding for 2026-2027 costs are included in the approved budget. Fiscal year 2027-28 analysis costs reflect an increase of 3% for Eurofins and 5% for Alpha over the previous year for a total 2028 fiscal year cost of \$419,889.

**ATTACHMENT(S):** None.