



# STAFF REPORT

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**Meeting Type:** Board of Directors  
**Title:** Award of Contract No. 2062 Roads and Trails On-Call Maintenance  
**From:** Shaun Horne, Director of Watershed Resources  
**Through:** Ben Horenstein, General Manager  
**Meeting Date:** March 17, 2025

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**TYPE OF ITEM:** X Action Information

**RECOMMENDATION:** Approve a resolution authorizing the award of Contract No. 2062, Roads and Trails On-Call Maintenance, to Piazza Construction in an amount not to exceed \$2,113,276.00

**SUMMARY:** The Mt. Tamalpais Watershed Road and Trail Management Plan (RTMP) outlines the best management practices and environmental protection measures for maintaining watershed roads and trails. Since the RTMP's adoption, the District has been implementing its management practices and measures on the watershed. The District awarded an On-Call Road and Trail Maintenance Contract on May 17, 2022, for a two-year term and extended the contract for one additional year in 2024 per the terms of the contract, which expired on June 30, 2025. After the contract expired, the District advertised a new On-Call Roads and Trails Maintenance Contract (CN-2057) and opened bids in October 2025. The District received nine (9) bids. Upon review, staff determined that three (3) were non-responsive, including the lowest bid. After reviewing the bids and considering that three bids were found to be non-responsive, staff recommend rejecting all bids and reissuing the invitation for bids for this on-call work.

The District re-advertised the bid under Contract No. 2062 Roads and Trails On-Call Maintenance. The District received seven (7) bids and recommends award to the lowest responsive bidder, Piazza Construction in an amount not to exceed \$2,113,276.00, with the term to run through fiscal year 2028. Therefore, staff recommends that the Board of Directors approve a resolution awarding Contract No. 2062 to Piazza Construction in the amount of \$2,113,276.00 and authorize the General Manager to execute any necessary amendments to Contract No. 2062, which do not exceed a 15% contingency of \$316,991.40.

**DISCUSSION:** In April 2005, the District adopted the Mt. Tamalpais Watershed Road and Trail Management Plan (RTMP), which outlines best management practices and environmental protection measures for maintaining watershed roads and trails. As part of this plan, the District proactively maintains service roads to support emergency access and water infrastructure servicing, and repairs trails to ensure safe public access and prevent environmental degradation.

To implement these activities, the District utilizes a combination of staff, volunteers and contractors. Currently, the District is focused on several key efforts, including repairing approximately 70 watershed culverts, constructing the Azalea Hill Trail Project Parking Lot, and performing routine annual road and trail maintenance to protect water quality and maintain access to critical water distribution facilities.

These projects often require the use of heavy equipment and specialized skills that exceed the capacity of other contractors such as the California Conservation Corps and California Conservation Corps North Bay, who have historically supported lighter maintenance tasks.

To support these ongoing needs, the District advertised Contract No. 1981 for on-call watershed roads and trail maintenance on April 9, 2022, and awarded the contract to Piazza Construction on May 17, 2022. Contract No. 1981 expired on June 30, 2025.

In October 2025, the District released a notice inviting bids for a three (3) year On-call Roads and Trails Maintenance contract. The notice was published in the local newspaper and posted on the District's external bid posting website to inform contractors of the opportunity. The bid opening occurred on October 30, 2025, and nine sealed bids were received. The lowest bid was non-responsive because it did not include a signed addendum and did not meet the required bidder instructions. The second-lowest bid was deemed non-responsive due to a mathematical error that overstated the bid amount.

During the bid review process, the District received a bid protest from Piazza Construction regarding the District's determination that its bid was non-responsive. Staff identified a mathematical error in Piazza Construction's total bid amount that constitutes a material defect under public contracting requirements. Because this error rendered the bid eligible for withdrawal without forfeiture of the bid bond, it created a potential competitive advantage not available to other bidders. Accordingly, staff determined that the bid could not be considered responsive.

After further reviewing the bids and the protest and considering that three bids were found to be non-responsive including the apparent first and second lowest bids, staff recommended rejecting all bids and reissuing the invitation for bids for this on-call work. The Board approved a resolution rejecting all bids for the Roads and Trails On-Call Maintenance Project, Contract No. 2057 and found the bid protest moot at the regularly scheduled meeting on January 6, 2026.

The District re-advertised a notice inviting bidders on January 28, 2026, for an On-Call Roads and Trails Maintenance contract under Contract No. 2062. The District received and publicly opened seven (7) bids on February 24, 2026.

District staff reviewed the bids for responsiveness, and the lowest qualified bidder was selected. Therefore, staff recommends that the Board of Directors approve a resolution awarding Contract No. 2062 to Piazza Construction in the amount of \$2,113,276.00 and authorize the General Manager to execute any necessary amendments to Contract No. 2062, which do not exceed a 15% contingency of \$316,991.40.

Rank	Company Name	Bid Amount
1	Piazza Construction	\$2,113,276.00
2	North Bay Excavation, Inc.	\$2,275,387.00
3	ETIC	\$2,287,222.00
4	Land Revision	\$2,475,545.00
5	Passenger Construction Corp.	\$2,592,826.00
6	Ground Control Inc.	\$2,634,475.98
7	Valentine Corporation	\$2,759,042.00

**Budget:**

FY 2026 (Date of Notice to Proceed – June 30, 2026): \$485,990.00

FY 2027 (July 1, 2026 – June 30, 2027): \$705,926.00

FY 2028 (July 1, 2027 – June 30, 2028): \$921,360.00

Total budget: \$2,113,276.00

Budget Category: A1E04 and A1E05

Work is scheduled to take place across Fiscal Years 2026, 2027 and 2028.

**ENVIRONMENTAL REVIEW:** The District as the Lead Agency, has prepared a Programmatic Environmental Impact Report (PEIR), pursuant to the provisions of the California Environmental Quality Act for roads and trails maintenance, which was adopted in 2005 and covers all work being proposed under this contract.

**FISCAL IMPACT:** The total maximum expenditures under the proposed contract will not exceed \$2,113,276.00 to perform the roads and trails maintenance work over the approximately three-year term, during FY26, FY27 & FY28. Funds for this contract are budgeted in the District’s Watershed Division roads and trails Operations and Capital budgets.

**ATTACHMENT(S):**

1. Proposed Resolution Authorizing Award of Contract No. 2062

DEPARTMENT OR DIVISION	DIVISION MANAGER	APPROVED
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Watershed

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**Shaun Horne**  
**Watershed Resources**  
**Director**



**Ben Horenstein**  
**General Manager**