



STAFF REPORT

Meeting Type: Board of Directors
Title: Approve Amendment No. 1 to Agreement MA 6312 with Red Canary, Inc. for Managed Security Services
From: Bret Uppendahl, Finance Director
Through: Ben Horenstein, General Manager
Meeting Date: April 21, 2026

TYPE OF ITEM: X Action Information

RECOMMENDATION: Approve Amendment No. 1 to MA 6312 to renew an agreement with Red Canary, Inc., a Managed Security Service Provider (MSSP) for Managed Detection and Response (MDR), Endpoint Protection MDR, User Protection, and Active Remediation for Endpoints for an additional three-year term, effective on April 20, 2026 through April 29, 2029 for the total amount of \$146,142 and Authorize the General Manager to execute the agreement

SUMMARY: Protection of the District’s IT infrastructure and assets from cybersecurity threats is achieved through a “defense-in-depth” strategy, consisting of layers of defense from a variety of best of breed solutions and providers. The Red Canary services provide constant monitoring of activity and behavior across all workstations and server endpoints on District networks. This telemetry is analyzed and correlated to identify potential threats. These analytic matches are then subject to expert investigation to separate real threats from false positives. Finally, a response is mounted to the threats identified without intervention by District IT staff – to isolate the infected PC or to neutralize the detected threat. The solution is comprehensive, fully automated, collects data 24x7, and will shut down detected threats before they have an opportunity to spread throughout the enterprise.

DISCUSSION: The District has utilized cybersecurity services from Red Canary for the past three years. The service was initially recommended to the District as part of a remediation plan which resulted from a cybersecurity vulnerability assessment conducted in conjunction with the federal Cybersecurity & Infrastructure Security Agency (CISA). After an extensive review of industry leading MDR solutions, Red Canary was chosen based on its demonstrated detection accuracy, speed of response, depth of integration with existing security tools, and the breadth of its threat intelligence capabilities. Red Canary continually monitors activity throughout the District’s IT infrastructure, collecting and analyzing hundreds of millions of data points daily.

Staff recommends that the Board approve Amendment No. 1 of agreement MA 3612 for the renewal agreement for MSSP services through April 29, 2029 with Red Canary for a total amount of \$146,142 and authorize the General Manager to execute the amendment.

ENVIRONMENTAL REVIEW: Not Applicable.

FISCAL IMPACT: This renewal covers all services from Red Canary, including Red Canary MDR Complete, End Point Protection MDR, User Protection MDR, and Active Remediation for Endpoints to cover 300 end-points and users for a period of 36 months. Funding for this agreement is currently available within the Information Technology Department’s budget.

ATTACHMENT(S): None.

DEPARTMENT OR DIVISION	DIVISION MANAGER	APPROVED
Finance		
	Bret Uppendahl Finance Director	Ben Horenstein General Manager