



MEMO

To: Mayor and City Council Members

From: Scott Jones, Economic Development Director

Date: May 21, 2025

RE: April 6 to May 1 Economic Development Department Activity

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- Attended 3-day P3 Development Conference & Expo in Dallas w/City Manager; met with and qualified potential responders to the open City Hall/Library RFQ-P;
 - Sponsored Korean Language Business Workshop event for Greater Austin Asian Chamber and spoke about current Manor real estate opportunities (translated in Korean) at Certain Affinity's former HQ;
 - Attended Chick-Fil-A and Frost Bank ribbon cuttings, Chick-Fil-A store dedication;
 - Discussed prospective future annexation and development with 247 acre tract's owner representative;
 - Negotiating with owners/developers for incentives on retail and other commercial opportunities on multiple sites inside the City Limits and the ETJ:
 - Met w/prospect planning to purchase, annex and develop 10 acres in Manor Commercial Park for industrial use...needs utilities;
 - Discussed utility needs with prospect planning to purchase 2.5 acres in Manor Commercial Park for light industrial/service use...will annex, needs incentives to assist with costs;
 - Negotiating with developer representing 2 big box retailers that could lease sites east of 973 on 290 already annexed if rents can be subsidized through incentives and site development costs are not unreasonable;
 - Met and discussed water scenarios and future needs, contract and options; met with current water provider to negotiate future water supply needs for the City;
 - Met with foreign manufacturing prospect to show property and discuss their labor and site/building requirements, impacts on the economy, and timing of their needs;
 - Attended TML Legislative briefing and follow-up on legislative agenda issues;
 - Met with data center prospect and land owner/developer regarding potential partnership for sale and development of 60 acres in the City; discussed site requirements and timing;
 - Prepared and distributed press release on Storage Cafe growth study (Manor 6th fastest growing city in nation for 10 years);
 - Met with SAFEbuilt data center/semiconductor facility developer to discuss needs;
 - Attended 1 City Council Meeting, 1 City Council Special Executive Session; 1 City Council Budget Workshop, 1 P&Z Meeting, 1 Manor Chamber Meeting, 2 Manor Capital Committee Meetings, 3 City Staff Meetings.