

CITY OF MANOR HOTEL OCCUPANCY TAX

Hotel Occupancy Tax Application

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Organization	In	formati	on

Date: 7/21/2021 Name of Organization: City of Manor	
Address: 105 E Eggleston St	
City, State, Zip: Manor, TX 78653	
Contact Name: Lydia Collins Contact Phone Number: 512-272-5555	
Contact Email Address: Lollins@cityofmanor.org Amount Requested: \$100,000.00	
Web site address for event or sponsoring entity:	
Organization's tax status: non-profit A private/for profitTax ID # 74-1664745	
Organization's creation date: <u>1872</u> Purpose of Organization:	
Municipality	
Event or program	
Name of event or program: Sesquicentennial for City of Manor	
Date of event or program: 2022	
Primary location of event or program: City of Manor	
Primary purpose of funded event/program: Celebrate Manor	
Projected number of attendees: 5,000	

Projected number of overnight visitors: 100
Projected number of overnight stays: 2
Relevant historical data: Sesquicentennial for City of Manor

Relevant Manor hotel activity (as it pertains to this event or program or previous ones; include information about room blocks): Red Roof Inn



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Percentage of attendees staying in Manor hotels: 100

Please provide information about past events or programs; identify hotel occupancy tax funding assistance; and number

of hotel rooms utilized: Manorpalooza

Identify methods to measure the impact of event or program on Manor hotel activity: Special rates for Red Roof Inn

List other organizations, grants, or funding sources for event or program (include other municipalities):

Friends of Manor Parks sponsorship

Please list all events that your organization hosts:

4th of July

Are any of the above events held at a Manor hotel? (Please list)

No

Supplemental information required with application:

- P&L from previous year's program
 - _____Projected budget for entire program
 - _____List of board of directors with contact phone numbers
 - _____Schedule of activities relating to your event/expenditure
 - _____Copy of tax exempt certificate
 - _____Copy of previous year finances upon request

Hotel occupancy tax funds, if awarded, are to be used solely for this event or program, in accordance with the Texas tax code, chapter 351.

Return application/post event form to: City of Manor City Secretary 105 E. Eggleston / P.O. Box 387 Manor, TX 78653



2022 SESQUICENTENNIAL ADVERTISING

AJR MEDIA REP – CONNIE BLAIR

PROPOSAL:

Texas Highways.com – Online Banners Media Details: <u>http://www.ajrmediagroup.com/media-kit/TexasHighways/Texas-Highways-Digital-Specs.pdf</u> Medium Rectangle Banner – \$495.00 per month Guarantee of 25,000 impressions per month Homepage placement (& interior pages) December 2021 – To promote the Kick-Off New Year's Eve October 2022 – To promote "Shop Small" "Shop Local" and Golf Tournament November 2022 – To promote Holidays in the Park TOTAL – \$1,485.00

TourTexas.com – Online Banners Media Details: <u>http://www.ajrmediagroup.com/media-kit/TourTexas/TT-Banners.pdf</u> Half-Page Banner – \$475.00 per month Guarantee of 25,000 impressions per month Interior placement (Event pages etc.) December 2021 – To promote the Kick-Off New Year's Eve April 2022 – To promote ManorPalooza June 2022 – To promote 4th of July TOTAL – \$1,425.00

Texas Highways Magazine

Media Details: <u>http://www.ajrmediagroup.com/media-kit/TexasHighways/Texas-Highways-</u> <u>Media-Kit.pdf</u>

1/3 Page 4C Ad – \$2,731.00 Per Month

300,000+ Total Readership | Published 12X's per year

April 2022 – To promote ManorPalooza

June 2022 – To promote 4th of July

September 2022 – To promote National Night Out

October 2022 – To promote "Shop Small "Shop Local"

November 2022 – To promote Holidays in the Park

TOTAL – \$16,386.00 (If we do 6 – otherwise the price is higher – thoughts?)

Hot & Happening Event eNewsletter Media Details: <u>http://www.ajrmediagroup.com/media-kit/TourTexas/TT-HH-eNews.pdf</u> Standard Event Listing – \$595.00 per month Sent once per month (1st Tuesday) to 100,000 opt-in subscribers Maximum 7 listings per eNewsletter December 2021 – To promote our New Year's Eve April 2022 – To promote our ManorPalooza June 2022 – To promote our 4th of July October 2022 – To promote our National Night Out November 2022 – To promote Holidays in the Park **TOTAL – \$2,975.00**

TOTAL ADVERTISING PACKAGE - \$22,271.00



2022 SESQUICENTENNIAL ADVERTISING

AUSTIN MONTHLY REP – DANA HORNER

PROPOSAL:

Austin Monthly Magazine 1/3 Page 4C Ad - \$1,300.00 Per Month December 2021 – To promote New Year's Eve April 2022 – To promote ManorPalooza June 2022 – To promote 4th of July September 2022 – To promote National Night Out October 2022 – To promote "Shop Small "Shop Local" November 2022 – To promote Holidays in the Park TOTAL - \$7,800.00

TOTAL ADVERTISING PACKAGE - \$7,800.00

Austin Monthly has a multimedia approach for proving editorial content to its readers by using: Monthly printed publication, weekly newsletters, austinmonthly.com website and social media. Circulations of these products:

- Monthly printed publication 34,000 Paid Circulations, 140,000 readers per issue, 9,000 newsstands and 8,000 hotel rooms
- Weekly Newsletter with 39,000 subscribers
- Social Media Following with 65,000 on FB and 145,000 on Instagram

Demographic of the audience:

- 57% take a trip or vacation within a 12-month period
- Average net worth is \$1.3m
- 85% are married and 30% have children at home
- 86% are 25 54
- 89% read every issue
- 65% purchase products or services from advertisements