

Billing Address:
 MANOR POLICE DEPARTMENT
 105 E EGGLESTON ST
 MANOR, TX 78653
 US

Quote Date:11/10/2023
 Expiration Date:02/08/2024
 Quote Created By:
 Ike Eastman
 Ike.Eastman@
 motorolasolutions.com

End Customer:
 MANOR POLICE DEPARTMENT

Contract: 17212 - CITY OF AUSTIN (TX)

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
	APX™ NEXT	APX NEXT SINGLE BAND					
1	H45TGT9PW8AN	APX NEXT SINGLE BAND MODEL 4.5 PORTABLE	52		\$6,641.00	\$4,515.88	\$234,825.76
1a	QA00569AP	ADD: 7/800MHZ BAND	52		\$0.00	\$0.00	\$0.00
1b	BD00001AA	ADD: CORE BUNDLE	52		\$3,106.00	\$2,112.08	\$109,828.16
1c	H499KC	ENH: SUBMERSIBLE (DELTA T)	52		Included	Included	Included
1d	H38DA	ADD: SMARTZONE OPERATION	52		Included	Included	Included
1e	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	52		Included	Included	Included
1f	Q361CD	ADD: P25 9600 BAUD TRUNKING	52		Included	Included	Included
1g	QA09028AA	ADD: VIQI VC RADIO OPERATION	52		Included	Included	Included
1h	QA03399AK	ADD: ENHANCED DATA	52		Included	Included	Included
1i	Q387CB	ADD: MULTICAST VOTING SCAN	52		Included	Included	Included
1j	QA00580BA	ADD: TDMA OPERATION	52		Included	Included	Included
1k	QA09001AM	ADD: WIFI CAPABILITY	52		Included	Included	Included



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1l	BD00010AA	ADD: SECURITY BUNDLE	52		\$1,023.00	\$695.64	\$36,173.28
1m	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	52		Included	Included	Included
1n	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	52		Included	Included	Included
1o	H797DW	ENH: DVP-XL ENCRYPTION AND ADP	52		Included	Included	Included
1p	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	52		Included	Included	Included
1q	BD00015AA	ADD: OPERATIONAL BUNDLE	52		\$207.00	\$140.76	\$7,319.52
1r	QA01843AR	ADD: MANDOWN OPERATION	52		Included	Included	Included
1s	QA00631AL	ADD: DVRS PSU ACTIVATION	52		Included	Included	Included
1t	QA09113AA	ADD: BASELINE RELEASE SW	52		\$0.00	\$0.00	\$0.00
1u	QA07710AA	ALT: STUBBY 7-800MHZ 6CM ANTENNA	52		\$0.00	\$0.00	\$0.00
1v	QA08510AA	ALT: BATTERY LI-ION IMPRES 2 IP68 5650T	52		\$193.60	\$131.65	\$6,845.80
1w	Q698AE	ALT: PLASTIC CARRY HOLSTER WITH 3 INCH CLIP	52		\$0.00	\$0.00	\$0.00
1x	H636AB	ADD: APX NEXT APPLICATION BUNDLE PROMO+	52		-\$300.00	-\$300.00	-\$15,600.00
1y	QA09030AA	ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS*	52		\$0.00	\$0.00	\$0.00
1z	H637AB	ADD: RADIO CENTRAL PROGRAMMING PROMO CARVE OUT+	52		-\$32.04	-\$32.04	-\$1,666.08
1aa	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	52		\$0.00	\$0.00	\$0.00



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Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1ab	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	52		\$6.00	\$4.08	\$212.16
2	NNTN9089A	BATTERY PACK,IMPRES GEN2, LIION, IP68, 5850T	52		\$290.40	\$217.80	\$11,325.60
3	SSV01P01407B	SMARTPROGRAMMING PROMO+	52	1 YEAR	\$75.00	\$75.00	\$3,900.00
4	SSV01P01406A	SMARTCONNECT PROMO+	52	1 YEAR	\$75.00	\$75.00	\$3,900.00
5	SSV01P01476A	SMARTLOCATE PROMO+	52	1 YEAR	\$75.00	\$75.00	\$3,900.00
6	SSV01P01902A	SMARTMAPPING PROMO+	52	1 YEAR	\$75.00	\$75.00	\$3,900.00
7	SSV01P01685B	ELIGIBLE FOR PROMO - CC AWARE STARTER+	52	1 YEAR	\$0.00	\$0.00	\$0.00
8	LSV01S03446A	APX NEXT DMS ESSENTIAL	52	5 YEARS	\$384.60	\$384.60	\$19,999.20
9	LSV01P03092A	RADIOCENTRAL PROGRAMMING PROMO	52	1 YEAR	\$32.04	\$32.04	\$1,666.08
10	LSV01S03082A	RADIOCENTRAL PROGRAMMING	52	4 YEARS	\$128.16	\$128.16	\$6,664.32
11	SSV01S01407A	SMARTPROGRAMMING	52	5 YEARS	\$720.00	\$720.00	\$37,440.00
12	SSV01S01406A	SMARTCONNECT	52	5 YEARS	\$720.00	\$720.00	\$37,440.00
13	PSV00S01424A	APX NEXT PROVISIONING*	1		\$0.00	\$0.00	\$0.00
14	PSV03S02465A	APX DMS PROVISIONING PD3*	1		\$0.00	\$0.00	\$0.00
15	PSV01S02940A	SMARTMAPPING ENABLEMENT	1		\$0.00	\$0.00	\$0.00
	APX™ 6500 / Enh Series	ENHANCEDAPX6500					
16	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	41		\$3,383.12	\$2,300.52	\$94,321.32
16a	GA09008AA	ADD: GROUP SERVICES	41		\$165.00	\$112.20	\$4,600.20
16b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	41		\$6.00	\$4.08	\$167.28



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
16c	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYP APX AND ADP	41		\$879.00	\$597.72	\$24,506.52
16d	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	41		\$480.00	\$480.00	\$19,680.00
16e	G996AS	ENH: OVER THE AIR PROVISIONING	41		\$110.00	\$74.80	\$3,066.80
16f	GA00580AA	ADD: TDMA OPERATION	41		\$495.00	\$336.60	\$13,800.60
16g	G66BJ	ADD: DASH MOUNT E5 APXM	41		\$138.00	\$93.84	\$3,847.44
16h	G51AU	ENH: SMARTZONE OPERATION APX6500	41		\$1,320.00	\$897.60	\$36,801.60
16i	GA01606AA	ADD: NO BLUETOOTH/WIFI/GPS ANTENNA NEEDED	41		\$0.00	\$0.00	\$0.00
16j	GA09001AA	ADD: WI-FI CAPABILITY	41		\$330.00	\$224.40	\$9,200.40
16k	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	41		\$814.00	\$553.52	\$22,694.32
16l	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	41		\$66.00	\$44.88	\$1,840.08
16m	G444AH	ADD: APX CONTROL HEAD SOFTWARE	41		\$0.00	\$0.00	\$0.00
16n	G806BL	ENH: ASTRO DIGITAL CAI OP APX	41		\$567.00	\$385.56	\$15,807.96
16o	GA01767AG	ADD: RADIO AUTHENTICATION	41		\$110.00	\$74.80	\$3,066.80
16p	GA01670AA	ADD: APX E5 CONTROL HEAD	41		\$717.00	\$487.56	\$19,989.96
16q	W22BA	ADD: STD PALM MICROPHONE APX	41		\$79.00	\$53.72	\$2,202.52
16r	QA09113AB	ADD: BASELINE RELEASE SW	41		\$0.00	\$0.00	\$0.00
16s	GA01630AA	ADD: SMARTCONNECT	41		\$0.00	\$0.00	\$0.00
16t	G174AD	ADD: ANT 3DB LOW-PROFILE 762-870	41		\$47.00	\$31.96	\$1,310.36



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
16u	G361AH	ENH: P25 TRUNKING SOFTWARE APX	41		\$330.00	\$224.40	\$9,200.40
	APX™ 6500 / Enh Series	ENHANCEDAPX6500					
17	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	5		\$3,383.12	\$2,300.52	\$11,502.60
17a	GA09008AA	ADD: GROUP SERVICES	5		\$165.00	\$112.20	\$561.00
17b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	5		\$6.00	\$4.08	\$20.40
17c	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYP APX AND ADP	5		\$879.00	\$597.72	\$2,988.60
17d	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	5		\$480.00	\$480.00	\$2,400.00
17e	G996AS	ENH: OVER THE AIR PROVISIONING	5		\$110.00	\$74.80	\$374.00
17f	G72AD	ADD: APX O3 HANDHELD CH	5		\$1,041.00	\$707.88	\$3,539.40
17g	GA00580AA	ADD: TDMA OPERATION	5		\$495.00	\$336.60	\$1,683.00
17h	G51AU	ENH: SMARTZONE OPERATION APX6500	5		\$1,320.00	\$897.60	\$4,488.00
17i	G67DR	ADD: REMOTE MOUNT O3 APXM	5		\$327.00	\$222.36	\$1,111.80
17j	GA01606AA	ADD: NO BLUETOOTH/WIFI/GPS ANTENNA NEEDED	5		\$0.00	\$0.00	\$0.00
17k	GA09001AA	ADD: WI-FI CAPABILITY	5		\$330.00	\$224.40	\$1,122.00
17l	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	5		\$814.00	\$553.52	\$2,767.60
17m	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	5		\$66.00	\$44.88	\$224.40
17n	G444AH	ADD: APX CONTROL HEAD SOFTWARE	5		\$0.00	\$0.00	\$0.00
17o	G806BL	ENH: ASTRO DIGITAL CAI OP APX	5		\$567.00	\$385.56	\$1,927.80



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
17p	GA01767AG	ADD: RADIO AUTHENTICATION	5		\$110.00	\$74.80	\$374.00
17q	QA09113AB	ADD: BASELINE RELEASE SW	5		\$0.00	\$0.00	\$0.00
17r	GA01630AA	ADD: SMARTCONNECT	5		\$0.00	\$0.00	\$0.00
17s	QA08865AB	ADD: TELEPHONE HANDSET WITHOUT KEYPAD	5		\$189.00	\$128.52	\$642.60
17t	G174AD	ADD: ANT 3DB LOW-PROFILE 762-870	5		\$47.00	\$31.96	\$159.80
17u	G361AH	ENH: P25 TRUNKING SOFTWARE APX	5		\$330.00	\$224.40	\$1,122.00
18	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	52		\$169.56	\$127.17	\$6,612.84
19	NNTN9115A	CHARGER, MULTI-UNIT, IMPRES G2, 6-DISP, US/NA/CA/LA PLUG, ACC-CHARGER	2		\$1,420.20	\$1,065.15	\$2,130.30
20	PMMN4136B	XVP830 REMOTE SPEAKER MICROPHONE NO CHANNEL KNOB	52		\$486.00	\$364.50	\$18,954.00
	APX™ Radio Management	RADIO MANAGEMENT					
21	T7914A	RADIO MANAGEMENT ONLINE	1		\$0.00	\$0.00	\$0.00
21a	UA00049AA	ADD: RADIO MANAGEMENT LICENSES ONLINE	98		\$110.00	\$82.50	\$8,085.00
	FLASHport Series	APX6000FLASHPORT					
22	T7665A	TDMA	1		\$0.00	\$0.00	\$0.00
22a	Q498BA	ENH: ASTRO 25 OTAR W/ MULTIKEY	13		\$936.00	\$702.00	\$9,126.00
	After Market Encryption Upgrades						
23	T7936A	APX UCM UPGRADE CD	1		\$57.50	\$43.13	\$43.13



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
23a	CA00182AR	ADD: AES ENCRYPTION SOFTWARE	13		\$696.00	\$522.00	\$6,786.00
After Market Encryption Upgrades							
24	T7936A	APX UCM UPGRADE CD	1		\$57.50	\$43.13	\$43.13
24a	CA00840AK	ADD:DES,DES-XL,DES-OFB	13		\$758.00	\$568.50	\$7,390.50
Grand Total					\$890,358.26(USD)		

Pricing Summary

	List Price	Sale Price
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$1,143,954.88	\$792,814.58
Year 2 Subscription Fee	\$20,641.92	\$20,641.92
Year 3 Subscription Fee	\$20,641.92	\$20,641.92
Year 4 Subscription Fee	\$20,641.92	\$20,641.92
Year 5 Subscription Fee	\$20,641.92	\$20,641.92
Year 6 Subscription Fee	\$14,976.00	\$14,976.00
Grand Total System Price	\$1,241,498.56	\$890,358.26

Notes:

- Additional information is required for one or more items on the quote for an order.
- + Promotional pricing for 1 year Application Service trial.



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The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

- **Any associated promotions for SmartConnect, SmartProgramming, SmartMessaging, SmartMapping, SmartLocate, ViQi Virtual Partner, RadioCentral or CommandCentral Aware are valid only for orders placed on or before December 31, 2023. A new quote is required if the order is placed beyond this date.**
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



APX NEXT RADIO SOLUTIONS

Overview

APX NEXT is Motorola Solutions' next-generation P25 platform purpose-built for first responders to access and act on information while maintaining focus in critical situations. Across all aspects of the radio experience—deployment, operation, maintenance, and evolution—APX NEXT brings critical advancements to usability and performance. Equipped with broadband, LTE, Wi-Fi, Bluetooth 5.0, and GPS capabilities, APX NEXT extends future-ready performance, applications, and full interoperability to the field and control room to transform accurate data into smarter action.

Key benefits of the APX NEXT include the following:

- **SmartTouch Experience** – Easier operation centered around a redefined 3.6" impact resistant touch display and shallow menu hierarchy. This cleaner and more intuitive visual layout increases the usability of the APX NEXT radio and helps users find the information they need without pause or distraction.
- **Ruggedized, Ergonomic Design** – Increased personnel safety and efficiency with an improved T-Grip ergonomic design, full-color top display, and tactile knobs for efficient use in emergency situations. Patented touch technology enables for reliable gloved use, while also making the screen immune to false actuations from water, snow, ice, or debris. The APX Next device meets the same MIL standards for ruggedization achieved by Motorola Solutions' APX platform radios.
- **Easy Fleet Management** – Easier and quicker radio provisioning, remote software updates, and streamlined management reduce downtime and support control center staff. Motorola Solutions' Device Management Services (DMS) maximize the effectiveness of APX NEXT, reducing maintenance risk, workload, and total cost of ownership. DMS brings RadioCentral (RC) programming to APX NEXT, as well, supporting faster provisioning and deployment to get devices in the hands of responders and out into the field.
- **Secure Communications** – Hardened End-to-End security allows only authorized units in the system to listen to transmissions. Real-time security provides seamless protection from the device and data in transit to the cloud and the LMR system

Evolving with Applications Services

APX NEXT Application Services enhance device capabilities and improve user experience. These applications are subscription-based offerings for easier optimization and scaling to meet evolving needs.

SmartConnect

First responders need to know that they are covered and supported with critical intelligence no matter where the mission takes them. The SmartConnect application keeps users connected and maintains critical LMR features through a broadband connection by extending Land Mobile Radio (LMR) networks for voice and data coverage outside normal LMR service areas. By seamlessly switching between P25 LMR and LTE cellular networks, SmartConnect extends reliable PTT communications as radio users roam onto supported broadband networks. Authentication, status, talkgroups, and encryption are all preserved automatically, without interruptions or resets to ensure that end users continue to have access to the critical features they need in emergency situations.

SmartLocate

The SmartLocate application provides dispatchers with accurate location data over a broadband network, enabling better tracking of field personnel and improved situational awareness. By using the broadband



network and CommandCentral Aware integration, SmartLocate can quickly send GPS coordinate updates and location information from the field to dispatchers to create a more effective operating picture of any situation. This gives dispatchers a greater ability to manage incidents and efficiently dispatch available units with confidence that resources are allocated where necessary. Access to CommandCentral Aware is not included with a SmartLocate subscription.

SmartProgramming

Leveraging DMS and RadioCentral provisioning capabilities, the SmartProgramming application allows APX NEXT radios to be updated anywhere within an agency's local LTE network coverage area. APX NEXT devices no longer need to be tied to a computer via USB cable, limited to WiFi network coverage, or gated by Land Mobile Radio (LMR) bandwidth. SmartProgramming allows the APX NEXT device to take advantage of LTE broadband data speeds to pull programming jobs from RadioCentral devices in minutes.

SmartMapping

The SmartMapping application provides precise and accessible location information for field users on APX NEXT's modernized map interface, improving situational awareness and informing response. Users can see their own location and the location/status of other officers at a glance and immediately tap to communicate with these personnel. SmartMapping streamlines engagement by providing access to the application directly from the APX NEXT radio's home screen to best support users wherever the mission takes them.

