



MEMO

To: Mayor and City Council Members

From: Scott Jones, Economic Development Director

Date: March 15, 2023

RE: **February 11 to March 10 Economic Development Department activity**

- Continuing Hubspot initialization and training with IT Dept.; will include additional staff in future training.
- Still pursuing legal review of draft Chapter 380 Agreement from Greenview Development on Manor Commons Phase 3 by City Attorney for submittal to Council of developer incentives request.
- Met with branding consultant Buie & Co. and department heads; developing RFQ.
- Attended 2 Zoom calls with Ryan Companies and Whole Foods to discuss Hill Land improvements by City, timeline and occupancy in April.
- Attended Senior Access Advisory Council Zoom meeting.
- Follow-up with all Project List prospects.
- Follow-up on Drayer property with buyer's and seller's brokers; due diligence ongoing; on track to close end of March.
- Awaiting word from Hanwha from broker yet on Zalam purchase or other alternatives; awaiting one figure to complete Economic Impact Analysis.
- Researched and met with Bickerstaff's counsel Gregory Miller re: establishing approved PFC to help fill Manor's housing gap and RFP for affordable housing developer prospects.
- Met with Austin ED Director Sylvania Holt-Rabb.
- Met with CSW Development, Wonik QnC (from Korea), BuildBlock (about 107 W. Boyce), The Retail Connection (Manor Crossing Pre-Dev Meeting), owners of 101 N. Lexington, Greenfield OZ (CAYSA), Vault Partners (24 acres adjoining Zalam 52 ac), Wonik Materials (from Korea), PflugerArchitects.
- Hanwha (from Korea) site tour #2.
- Attended Black History Month Lunch at St. David's, attended Manor Chamber of Commerce Monthly meeting, met with Austin Business Journal.
- Met with BVRT regarding private option for new wastewater treatment plant.
- Attended two City Council Meetings, one Parliamentary Procedures Workshop, and two City Staff Meetings.