



MEMO

To: Mayor and City Council Members

From: Scott Jones, Economic Development Director

Date: November 15, 2023

RE: **October 12 to November 6 Economic Development Department activity**

- Qually status update meeting; 2 GBA project status meetings;
- Prospect meeting with large retailer regional broker to set up tour for 11/15/23; met with prospective music/entertainment venue operator and film industry representative interested in Manor sites;
- Pre-application Zoom meeting Manor 263 (Han's Laser Technology); Pre-development virtual meeting with BuildBlock; Cottonwood WWTP and regional facility proforma/budgeting virtual meeting with Manor Springs developers/counsel;
- Met with Wonik Materials representatives from Korea and US re: 23 acre purchase on Old Kimbro and plans to annex, zone plus water, WW, incentives;
- Lunch w/Zoe Zhang of BBG Real Estate Services (appraisal/environmental) regarding CAYSA property; Kitchell Project Management Group regarding future PM work;
- 5 legal calls w/Gregory Miller and Deron Henry on multiple subjects; Dalfen/Manor Downs discussion; Moody's bond rating call w/Jeff Norred;
- Attended Opportunity Austin Business Retention/Expansion Blitz Delegate Orientation and Dinner and meetings/virtual meetings downtown and for 3 days in/around Austin area with local businesses to obtain business locational and operational data for the organization (Samsung, Indeed, Adthena, Bay Advanced Technologies, Restaurant365, Cypress Industries, Favor Delivery, Fabworx) to assist in future BRE follow-up and partnership data maintenance;
- Attended 2 City Council Meetings; 1 City Council Workshop w/Chickenango; 4 Staff meetings; Manor Chamber of Commerce monthly meeting; Manor Chamber of Commerce Annual Golf Tournament; Bond Initiative Open House;
- Attended Opportunity Austin November Regional Partners Meeting at TSU Round Rock campus with biotech speaker panel and CHIPS DC team meeting downtown Austin 11/6
- Toured developer-owned site of anticipated city facility with local historian for due diligence purposes;
- Due diligence on potential land purchases: CAYSA, Las Entradas; Wilbarger Creek WWTP virtual meeting;
- Branding contract extension and due diligence with Chickenango; downtown strategic plan due diligence and negotiations with Catalyt.