



MEMO

To: Mayor and City Council Members

From: Scott Jones, Economic Development Director

Date: June 18, 2025

RE: **May 1 to June 7 Economic Development Department Activity Briefing**

- ManorPalooza; TEDC Legislative TEAMS meeting;
- ESD#12 meeting with Interim Chief and Board Member Fowler; met w/counsel re: sales tax matter; instructed counsel to prepare draft ILA to present to ESD#12 board;
- P3 Developer RFQ Evaluations completed
- Project Manager introductory meeting; MillerGRAY introduction meeting;
- Quality contractor TEAMS call; Golden Shovel intro call;
- Meeting with State Legislators, Dr. Harvey, Mr. Moore;
- Chili's Grand Opening; RBFCU Groundbreaking; NED Groundbreaking; Home Depot Grand Opening;
- Manor Chamber of Commerce Golf Tournament Event/Sponsorship;
- Met 67.5 acre owners of US290 property across from E. Manor Dev. #1 re: expectations;
- Speaking engagement at CCIM/SIOR regional event at Austin CC;
- Met Krantz Properties to discuss CLOMR permit support pending development;
- 109 Lexington TEAMS meeting w/Noel Group about prospects;
- Met St. David's staff re: signage and future hospital sites/potential development;
- Developer presentations of City Hall/Library RFQ/P response to stakeholders;
- Meet with David Cabrales of Foley & Lardner regarding referrals;
- Negotiating with owners/developers for incentives on retail and other commercial opportunities on multiple sites inside the City Limits and the ETJ:
 - Discussing big box retailer locations with San Antonio broker representing brand and seller's agent in Las Entradas to see if a deal can be struck;
 - Discussing convention center and major hotel site/incentive with seller agent;
 - Discussed annexation, utility needs and potential incentives with owner of acreage in and adjoining Manor Commercial Park;
 - Negotiating with developer/purchaser representing 3 mid-box retailers that is negotiating with brands to lease sites east north of 973 on 290 but needing creative incentives; negotiating big box retailer incentives for tract in Manor Commons;
- Attended follow-up on legislative agenda; 1200+ bills passed, 7000+ failed or died;
- Attended 3 City Council Meetings, 1 Manor PFC Meeting, 1 Manor Chamber Meeting, 3 Manor Capital Committee Meetings, 4 City Staff Meetings.