



# MEMO

To: Mayor and City Council Members

From: Scott Jones, Economic Development Director

Date: May 17, 2023

RE: **April 10 to May 19 Economic Development Department activity**

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- Public Facilities Corporation documents received and corporation is operational
- Completed RFP for City's Branding Services Scope of Work to be considered by Council and advertised for bids
- Met with major retailer's tax advisor firm Ernst & Young interested in incentives and locating in Manor in Manor Crossing project
- Zoom meeting with IT training firm ClusterIT/Kvistas interested in expanding into Manor
- Met with Capital Metro staff regarding current issues and future participation and assistance
- Met with mechanical contracting firm with **150 jobs** contemplating relocation to Manor considering former Bentoli building on 290; confirmed **5F Mechanical will relocate here**
- Zoom meeting with Carhart Enterprises regarding potential multimedia production studio startup in Manor; feasibility started; discussed state and local incentives available
- Met potential downtown developer/owner of a lot on Parsons interested in building and discussed their current impediments and potential assistance
- Toured industrial property with 10 Wonik Materials executives and broker (8 from Korea) 4/19 and discussed property pricing, workforce and utility availability, prior to their tour of Taylor, Hutto and Georgetown; follow-up Zoom meetings
- Met with **Hillmat Coatings, LLC** of Korea, **new purchaser of property** in Manor Commercial Park, about annexation and zoning, utilities and other building needs to establish business in Manor; **3-4 jobs initially**
- Met with Stacy Rhone of Big Austin on issues involving their Planet K property
- Met with Redventures principals regarding development plans and opportunities for their 23 acre industrial property on Old Kimbro Rd.; discussed utilities, annexation and alternatives
- Met on Blue Bluff Rd. Austin-Manor ETJ/CCN Transfers
- Zoom meeting with Vault Development on Kimbro Rd. property development plans/status
- Multiple calls, research and meetings on PFC/affordable housing and W2 offer with counsel
- Completed City Comprehensive Plan binding project



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- Zoom meeting with Matt Leach of Fiberlight on potential fiberling system opportunity sourced by Opportunity Austin
- Conducted Business View Magazine interview with Mayor, City Manager, and Development Services Director with Karen Surca regarding PR article about Manor for upcoming issue
- Conducted Austin Business Journal interview with Mayor, City Manager, and Development Services Director with Justin Sayers regarding PR article about Manor for upcoming issue.
- Zoom meeting with Matt Woodard and National Fitness Campaign regarding partial grant funding for Fitness Course program for park installation
- Zoom call with Mayor, City Manager and YMCA regarding future facility, interest level, location/colocation, process and funding opportunities
- Attended TML Legislative Webinar; witnessed in-person Capitol hearing for HB5
- Attended 2 Chamber of Commerce Lunches and Manor PD presentation; visited Hutto City Hall for facility tour; attended Opportunity Austin Regional Partners Meeting at Austin Board of Realtors HQ with Governor's Office of ED representatives; attended Central Texas Commercial Area Realtors luncheon at Norris Conference Center
- Obtained Chapter 380 Agreement and Development Agreement for Manor Commons Phase 3 from legal to return to Greenview Development for final review
- Obtained Ordinance from legal to cancel (expired) previously established Ordinance 309 Reinvestment Zones to allow further TIRZ and Reinvestment Zones within the city or prevent confusion therewith
- Meeting at City Hall with First United Bank to form strategic alliance for future lending and capital resource opportunities
- Scheduled call with Han's Laser Technology for 5/19 on former Drayer tract plans
- National Economic Development Week luncheon and presentation at Pflugerville CDC
- Attended 3 staff meetings; 2 City Council Meetings; 1 City Council Workshop; 1 CBAC bond committee meeting