

Axon Enterprise, Inc. 17800 N 85th St. Scottsdale, Arizona 85255 United States VAT: 86-0741227 Domestic: (800) 978-2737 International: +1.800.978.2737

#### Q-606102-45527.881AS

Issued: 08/23/2024

Quote Expiration: 09/15/2024

Estimated Contract Start Date: 12/15/2024

Account Number: 114763 Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Manor Police Dept TX 402 W Parsons St Manor, TX 78653-4704 USA	Manor Police Dept - TX PO Box 317 Manor TX 78653-0317 USA Email: 74-1664745	Adam Smith Phone: 602-751-1798 Email: asmith@axon.com Fax: (480) 463-2201	James Allen Phone: (512) 272-8177 Email: jallen@manortx.gov Fax:

### **Quote Summary**

Program Length	60 Months
TOTAL COST	\$258,835.28
ESTIMATED TOTAL W/ TAX	\$258,835.28

### **Discount Summary**

Average Savings Per Year	\$17,320.94
TOTAL SAVINGS	\$86,604.72

#### **Payment Summary**

Date	Subtotal	Tax	Total
Nov 2024	\$17,826.60	\$0.00	\$17,826.60
Nov 2025	\$60,252.17	\$0.00	\$60,252.17
Nov 2026	\$60,252.17	\$0.00	\$60,252.17
Nov 2027	\$60,252.17	\$0.00	\$60,252.17
Nov 2028	\$60,252.17	\$0.00	\$60,252.17
Total	\$258,835.28	\$0.00	\$258,835.28

Quote Unbundled Price:	\$345,440.00
Quote List Price:	\$270,098.00
Quote Subtotal:	\$258,835.28

## Pricing

#### All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Тах	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	\$184.14	\$184.14	\$0.00	\$184.14
100552	TRANSFER CREDIT - GOODS	1			\$1.00	\$12,860.64	\$12,860.64	\$0.00	\$12,860.64
C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	40	60	\$133.44	\$102.91	\$93.65	\$224,760.00	\$0.00	\$224,760.00
C00013	BUNDLE - TASER 10 CERTIFICATION ADD-ON	5	60	\$35.07	\$28.17	\$25.63	\$7,689.00	\$0.00	\$7,689.00
A la Carte Software									
20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	5	60		\$23.87	\$21.72	\$6,516.50	\$0.00	\$6,516.50
A la Carte Services									
20379	AXON VR - PSO - 1 DAY	1			\$7,500.00	\$6,825.00	\$6,825.00	\$0.00	\$6,825.00
Total							\$258,835.28	\$0.00	\$258,835.28

# **Delivery Schedule**

#### Hardware

Bundle	ltem	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION ADD-ON	100399	AXON TASER 10 - CARTRIDGE - LIVE	50	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION ADD-ON	100400	AXON TASER 10 - CARTRIDGE - HALT	30	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100126	AXON VR - TACTICAL BAG	2	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	40	2	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	1	2	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	40	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	1	1	11/15/2024
<b>BUNDLE - TASER 10 CERTIFICATION WITH VR</b>	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100395	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE	3	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100396	AXON TASER 10 - MAGAZINE - INERT RED	30	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100399	AXON TASER 10 - CARTRIDGE - LIVE	800	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100400	AXON TASER 10 - CARTRIDGE - HALT	240	1	11/15/2024
<b>BUNDLE - TASER 10 CERTIFICATION WITH VR</b>	100401	AXON TASER 10 - CARTRIDGE - INERT	300	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	40	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100623	AXON TASER - TRAINING - ENHANCED HALT SUIT V2	1	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100748	AXON VR - CONTROLLER - TASER 10	2	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100832	AXON VR - CONTROLLER - HANDGUN VR19H	2	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	101122	AXON VR - HOLSTER - T10 SAFARILAND GREY - RH	2	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	101294	AXON VR - TABLET	2	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	101300	AXON VR - TABLET CASE	2	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	20018	AXON TASER - BATTERY PACK - TACTICAL	40	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	20018	AXON TASER - BATTERY PACK - TACTICAL	1	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	20018	AXON TASER - BATTERY PACK - TACTICAL	7	1	11/15/2024

#### Hardware

Taraware					
Bundle	ltem	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION WITH VR	20378	AXON VR - HEADSET - HTC FOCUS 3	2	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	11/15/2024
BUNDLE - TASER 10 CERTIFICATION ADD-ON	100399	AXON TASER 10 - CARTRIDGE - LIVE	20	1	11/15/2025
BUNDLE - TASER 10 CERTIFICATION ADD-ON	100400	AXON TASER 10 - CARTRIDGE - HALT	40	1	11/15/2025
BUNDLE - TASER 10 CERTIFICATION WITH VR	100399	AXON TASER 10 - CARTRIDGE - LIVE	120	1	11/15/2025
BUNDLE - TASER 10 CERTIFICATION WITH VR	100400	AXON TASER 10 - CARTRIDGE - HALT	320	1	11/15/2025
BUNDLE - TASER 10 CERTIFICATION ADD-ON	100399	AXON TASER 10 - CARTRIDGE - LIVE	10	1	11/15/2026
BUNDLE - TASER 10 CERTIFICATION ADD-ON	100400	AXON TASER 10 - CARTRIDGE - HALT	40	1	11/15/2026
BUNDLE - TASER 10 CERTIFICATION WITH VR	100399	AXON TASER 10 - CARTRIDGE - LIVE	120	1	11/15/2026
BUNDLE - TASER 10 CERTIFICATION WITH VR	100400	AXON TASER 10 - CARTRIDGE - HALT	320	1	11/15/2026
BUNDLE - TASER 10 CERTIFICATION WITH VR	100210	AXON VR - TAP REFRESH 1 - TABLET	2	1	05/15/2027
BUNDLE - TASER 10 CERTIFICATION WITH VR	101009	AXON VR - TAP REFRESH 1 - SIDEARM CONTROLLER	2	1	05/15/2027
BUNDLE - TASER 10 CERTIFICATION WITH VR	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	2	1	05/15/2027
BUNDLE - TASER 10 CERTIFICATION WITH VR	20373	AXON VR - TAP REFRESH 1 - HEADSET	2	1	05/15/2027
BUNDLE - TASER 10 CERTIFICATION ADD-ON	100399	AXON TASER 10 - CARTRIDGE - LIVE	20	1	11/15/2027
BUNDLE - TASER 10 CERTIFICATION ADD-ON	100400	AXON TASER 10 - CARTRIDGE - HALT	40	1	11/15/2027
BUNDLE - TASER 10 CERTIFICATION WITH VR	100399	AXON TASER 10 - CARTRIDGE - LIVE	120	1	11/15/2027
BUNDLE - TASER 10 CERTIFICATION WITH VR	100400	AXON TASER 10 - CARTRIDGE - HALT	320	1	11/15/2027
BUNDLE - TASER 10 CERTIFICATION ADD-ON	100399	AXON TASER 10 - CARTRIDGE - LIVE	10	1	11/15/2028
BUNDLE - TASER 10 CERTIFICATION ADD-ON	100400	AXON TASER 10 - CARTRIDGE - HALT	40	1	11/15/2028
BUNDLE - TASER 10 CERTIFICATION WITH VR	100399	AXON TASER 10 - CARTRIDGE - LIVE	120	1	11/15/2028
BUNDLE - TASER 10 CERTIFICATION WITH VR	100400	AXON TASER 10 - CARTRIDGE - HALT	320	1	11/15/2028

#### Software

Bundle	ltem	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION ADD-ON	101180	AXON TASER - DATA SCIENCE PROGRAM	5	12/15/2024	12/14/2029
BUNDLE - TASER 10 CERTIFICATION ADD-ON	20248	AXON TASER - EVIDENCE.COM LICENSE	5	12/15/2024	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	101180	AXON TASER - DATA SCIENCE PROGRAM	40	12/15/2024	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	20248	AXON TASER - EVIDENCE.COM LICENSE	40	12/15/2024	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	20248	AXON TASER - EVIDENCE.COM LICENSE	1	12/15/2024	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	40	12/15/2024	12/14/2029
A la Carte	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	5	12/15/2024	12/14/2029

#### Services

Bundle	Item	Description	QTY
BUNDLE - TASER 10 CERTIFICATION ADD-ON	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	5
BUNDLE - TASER 10 CERTIFICATION WITH VR	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	40
BUNDLE - TASER 10 CERTIFICATION WITH VR	101193	AXON TASER - ON DEMAND CERTIFICATION	1
A la Carte	20379	AXON VR - PSO - 1 DAY	1

#### Warranties

Bundle	ltem	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION WITH VR	100197	AXON VR - EXT WARRANTY - HTC FOCUS 3 HEADSET	2	11/15/2025	12/14/2029
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#### Warranties

Bundle	ltem	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION WITH VR	100213	AXON VR - EXT WARRANTY - TABLET	2	11/15/2025	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	1	11/15/2025	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	40	11/15/2025	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	101007	AXON VR - EXT WARRANTY - CONTROLLER	2	11/15/2025	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	101008	AXON VR - EXT WARRANTY - HANDGUN CONTROLLER	2	11/15/2025	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	7	11/15/2025	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	1	11/15/2025	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	40	11/15/2025	12/14/2029
BUNDLE - TASER 10 CERTIFICATION WITH VR	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	11/15/2025	12/14/2029

# Shipping Locations

Location Number	Street	City	State	Zip	Country
1	402 W Parsons St	Manor	ТХ	78653-4704	USA
2	402 W Parsons St	Manor	ТХ	78653-4704	USA

## **Payment Details**

Nov 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	5	\$126.78	\$0.00	\$126.78
Year 1	20379	AXON VR - PSO - 1 DAY	1	\$132.78	\$0.00	\$132.78
Year 1	C00013	BUNDLE - TASER 10 CERTIFICATION ADD-ON	5	\$149.58	\$0.00	\$149.58
Year 1	C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	40	\$4,372.68	\$0.00	\$4,372.68
Invoice Upon Fulfillment	100552	TRANSFER CREDIT - GOODS	1	\$12,860.64	\$0.00	\$12,860.64
Invoice Upon Fulfillment	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	\$184.14	\$0.00	\$184.14
Total				\$17,826.60	\$0.00	\$17,826.60

Nov 2025						
Invoice Plan	ltem	Description	Qty	Subtotal	Tax	Total
Year 2	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	5	\$1,597.43	\$0.00	\$1,597.43
Year 2	20379	AXON VR - PSO - 1 DAY	1	\$1,673.06	\$0.00	\$1,673.06
Year 2	C00013	BUNDLE - TASER 10 CERTIFICATION ADD-ON	5	\$1,884.85	\$0.00	\$1,884.85
Year 2	C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	40	\$55,096.83	\$0.00	\$55,096.83
Total				\$60,252.17	\$0.00	\$60,252.17

Nov 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Тах	Total
Year 3	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	5	\$1,597.43	\$0.00	\$1,597.43
Year 3	20379	AXON VR - PSO - 1 DAY	1	\$1,673.06	\$0.00	\$1,673.06
Year 3	C00013	BUNDLE - TASER 10 CERTIFICATION ADD-ON	5	\$1,884.85	\$0.00	\$1,884.85
Year 3	C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	40	\$55,096.83	\$0.00	\$55,096.83
Total				\$60,252.17	\$0.00	\$60,252.17

Nov 2027						
Invoice Plan	ltem	Description	Qty	Subtotal	Tax	Total
Year 4	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	5	\$1,597.43	\$0.00	\$1,597.43
Year 4	20379	AXON VR - PSO - 1 DAY	1	\$1,673.06	\$0.00	\$1,673.06
Year 4	C00013	BUNDLE - TASER 10 CERTIFICATION ADD-ON	5	\$1,884.85	\$0.00	\$1,884.85
Year 4	C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	40	\$55,096.83	\$0.00	\$55,096.83
Total				\$60,252.17	\$0.00	\$60,252.17

Nov 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	5	\$1,597.43	\$0.00	\$1,597.43
Year 5	20379	AXON VR - PSO - 1 DAY	1	\$1,673.06	\$0.00	\$1,673.06

Nov 2028						
Invoice Plan	ltem	Description	Qty	Subtotal	Tax	Total
Year 5	C00013	BUNDLE - TASER 10 CERTIFICATION ADD-ON	5	\$1,884.85	\$0.00	\$1,884.85
Year 5	C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	40	\$55,096.83	\$0.00	\$55,096.83
Total				\$60,252.17	\$0.00	\$60,252.17

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

# Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <a href="https://www.axon.com/sales-terms-and-conditions">https://www.axon.com/sales-terms-and-conditions</a>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

# Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-259637, Q-316263

Agency is terminating those contracts effective 12/15/2024 Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Debit of \$13,044.78

Signature

Date Signed

8/23/2024

