

Codi Gutierrez

From: Jason Howard <jason.howard@gomotive.com>
Sent: Tuesday, 19 November, 2024 2:53 PM
To: Codi Gutierrez
Subject: Motive Price Breakdown

Hi Codi,

Hope you are well. As per our discussion over the phone, kindly find the price breakdown below.

60 Months Monthly Billing:

| Contract Length (months): 60 | | | | | |
|-------------------------------------|----------|---------------------|----------|---------------------------|--------------------|
| Billing Frequency: Monthly | | | | | |
| Hardware Charge(s) | Quantity | Hardware List Price | Discount | Discounted Price per Unit | Total Price |
| Vehicle Gateway | 22 | \$150.00 | 100.00% | \$0.00 | \$0.00 |
| Smart Dual-Facing Dashcam | 0 | \$350.00 | 0.00% | \$0.00 | \$0.00 |
| Omni Cams | 0 | \$300.00 | 0.00% | \$0.00 | \$0.00 |
| Asset Trackers | 0 | \$300.00 | 0.00% | \$0.00 | \$0.00 |
| Software Charge(s) | Quantity | Monthly List Price | Discount | Discounted Price per Unit | Subscription Total |
| Enterprise Plan | 22 | \$50.00 | 70.00% | \$15.00 | \$330.00 |
| Smart Road-Facing Dashcam | 0 | \$50.00 | 0.00% | \$0.00 | \$0.00 |
| Omni Cams | 0 | \$30.00 | 0.00% | \$0.00 | \$0.00 |
| Asset Trackers | 0 | \$20.00 | 0.00% | \$0.00 | \$0.00 |
| Shipping Cost | | | | | TBD |
| First Invoice Total | | | | | \$330.00 |
| Monthly | | | | | \$330.00 |

36 Months Monthly Billing:

| Contract Length (months): 36 | | | | | |
|-------------------------------------|----------|---------------------|----------|---------------------------|--------------------|
| Billing Frequency: Monthly | | | | | |
| Hardware Charge(s) | Quantity | Hardware List Price | Discount | Discounted Price per Unit | Total Price |
| Vehicle Gateway | 22 | \$150.00 | 100.00% | \$0.00 | \$0.00 |
| Smart Dual-Facing Dashcam | 0 | \$350.00 | 0.00% | \$0.00 | \$0.00 |
| Omni Cams | 0 | \$300.00 | 0.00% | \$0.00 | \$0.00 |
| Asset Trackers | 0 | \$300.00 | 0.00% | \$0.00 | \$0.00 |
| Software Charge(s) | Quantity | Monthly List Price | Discount | Discounted Price per Unit | Subscription Total |
| Enterprise Plan | 22 | \$50.00 | 60.00% | \$20.00 | \$440.00 |
| Smart Road-Facing Dashcam | 0 | \$50.00 | 0.00% | \$0.00 | \$0.00 |
| Omni Cams | 0 | \$30.00 | 0.00% | \$0.00 | \$0.00 |
| Asset Trackers | 0 | \$20.00 | 0.00% | \$0.00 | \$0.00 |
| Shipping Cost | | | | | TBD |
| First Invoice Total | | | | | \$440.00 |
| Monthly | | | | | \$440.00 |

Also, this is a complete Fleet management system with Fuel reporting, DVIR's, Pre-trip, Post-trips inspection reports along with WiFi Hotspot.

Let me know if you have any further questions.

Regards.

Jason Howard

Account Executive

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