



MEMORANDUM

DATE: June 30, 2026
TO: Transfusion Service Facilities
FROM: Client Relations & Contracting
RE: 2026-31 Transfusion Service Contract Renewal and 2026-27 Fee Schedule

On behalf of Our Blood Institute (OBI), thank you for teaming with us to serve patients and their families with life-saving transfusions and blood related care. An updated Agreement between your Facility and Oklahoma Blood Institute is enclosed, along with the applicable fee schedule for 2026-27. These documents have an effective date of August 1, 2026. **Please respond to this notice with the name and email address of the individual who will sign on behalf of your organization, or with any requested changes or edits, or to make alternate arrangements for signature.**

Upon receipt of the signer's name and email address, a final version will be forwarded via DocuSign for signature.

The Transfusion Service contract language contains several updates that have been implemented since the previous contract, and an overview of these changes is as follows:

- 2.2 Fees for extended term are capped at 5% per year, excluding any of the changes outlined in section 2.1
- 3.0 Billing and Payment. As detailed in this section, the contract now includes an ACH Authorization Form, which will only be utilized 45+ days post invoicing for any undisputed balance. Additionally, per section 3.1 any balance due from a previous Agreement must be paid prior to initiation of a new Agreement.
- 6. Delivery and Storage terms have been updated to include storage requirements for Facilities without a refrigerator approved for blood product storage.
- 10. OBI Medical Services language has been added to define Medical Services provided by OBI.
- 20. Termination includes without cause termination (60 day notice) or with cause (30 day notice)
- 23. Inventory Control now includes language regarding stocking by type and inventory limitations due to availability constraints.
- 30. Communications and Community Relations – this language outlines expectations for assisting OBI in collections efforts. Transfusion Service facilities are expected to host or co-sponsor four blood drives per year with minimum collections of 40 units annually, unless Parties mutually agree upon alternative standards.
- 31. Service Performance Indicators have been added to document expected service parameters including Transfusion Service Turnaround Time.
- Schedule 24.0 Credit/Return Policy has been updated to include more detail regarding units returned for quarantine or evaluation.
- Exhibit C – Transfusion Service Remediation Request form. This form is included as an example of the form that would be used for events requiring remediation.



We understand the budget pressures you are currently facing, and we continue to work to control our portion of medical costs. OBI can hold blood product, reference testing, and clinical services fee increases to 4% this year. This is although we are facing increased collection costs because of the changing blood collection environment, increased staffing costs, and significant increases in vendor and supplier costs to provide these services.

Please note that there are a few additional changes to the fee schedule to reflect new services offered and an upcoming billing process change. A summary of these updates is as follows.

<u>Billing Code(s)</u>	<u>Description</u>	<u>Explanation</u>
44PD5 44PD10	Pooled Cryoprecipitate (5 or 10) – Whole Blood Derived	New products available to Transfusion Service
64 61I	Leukoreduced Pooled Platelets – Whole Blood Derived (64I includes Irradiation)	New products available to Transfusion Service in Oklahoma (licensure pending)
Removed: 40, 40PED, 42PED, 42	Plasma billing codes no longer in use	These billing codes represent types of plasma collections that have been discontinued. Note, plasma billing codes 40-2, 50, and 42HR are still in distribution and are not new this year.
NCIRR	Credit for Irradiation Not Requested	If orders are filled with irradiated products not ordered as irradiated, this credit offsets the irradiation portion of the product fee.
AGGENO	Antigen typing required by molecular methods	New service added to fee schedule
HLABID	HLA Antibody ID	New service added to fee schedule
OTH	Rare Antigen Type – Ag types requiring rare antisera	Description changed, no longer includes “or genotyping”. See new billing code AGGENO.



Thank you for continuing to engage in this life-saving partnership with Our Blood Institute. Advocates like you are key to ensuring the health of the blood supply for local patients. If you have comments, questions, or concerns about the blood supply, pricing, or other topics in blood banking, please contact us. We welcome the opportunity to be of service.

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