

Hospital Vendor Contract Summary Sheet

1. Existing Vendor New Vendor
2. **Name of Contract: Werfen Capital Purchase Proposal**
3. **Contract Parties: MCHA dba MRMC and Werfen USA, LLC**
4. **Contract Type Services: Hemochron Signature Elite Coag Analyzer**
5. **Impacted Hospital Departments: ER, CLINIC, FLOOR, and Lab**
6. **Contract Summary: Replacement Coag Analyzer purchase**
7. **Cost: 1st Year \$9,218.30 (Includes 2-year service warranty); 2nd Year \$668.30; 3rd \$900.00 For Service Agreement and \$668.30 for supplies. Cost= (\$1,568.30) going forward.**
8. **Term: N/A**
9. **Termination Clause: N/A**
10. **Other: CLIA surveyors have asked that we discontinue using our current Coagulation Analyzer. Most importantly the new analyzer will be more accurate and timely allowing for quicker treatment decisions in potential life-threatening situations.**
11. **The previous analyzer is costing us \$7,787.56 for a 2-year supply of quality control reagents. We spend over \$2, 984.75 a year in other supplies for the current analyzer. A one-year contract is \$3, 895. Total cost = (\$14,667.31)**
12. **First year it will save (\$5,449.01)**
13. **Second year it will save (\$13,999.01)**
14. **Third year it will save (\$13,099.01)**