



## Capital Purchase Proposal

From:	Lisa Herbig Werfen USA LLC 180 Hartwell Rd Bedford, MA 01730 Cell phone: 314-440-6641 E-mail: lherbig@werfen.com	Date:	August 05, 2024
		Quote:	6000215550
		Expiration date:	February 16, 2025
		Payment Term:	Net 30 days
		Term:	60 months
To:	MANGUM REGIONAL MEDICAL CENTER ONE WICKERSHAM DR MANGUM, OK 73554	National Account:	PREMIER
Attn:	Tonya Mangum Administrator		

---

Werfen USA, LLC (Werfen) is pleased to present the attached proposal for your consideration.

Customer agrees to exclusively use consumable products supplied by Werfen to run tests on the instrument(s) included in this proposal. See Product Addendum for all consumables pricing.

The proposal once accepted by the customer and Werfen is not subject to cancellation. Invoicing will commence within 60 days following hardware installation or at system acceptance whichever comes sooner.

Only the terms and conditions set forth herein and those contained herein shall control the transactions between Werfen and MANGUM REGIONAL MEDICAL CENTER. It is expressly understood and agreed that any terms and conditions put forth by MANGUM REGIONAL MEDICAL CENTER, including, but not limited to the terms and conditions in any purchase order issued to Werfen, shall be without force and effect.

This Proposal may involve a discount, rebate or price reduction in connection with the products sold. Werfen hereby notifies customer of its disclosure obligation, and customer agrees to properly disclose and appropriately reflect the net prices of all products under this agreement in any costs claimed or charges made to Medicare, Medicaid, and any other federal or state health care programs requiring discount disclosure, and as required by 42 U.S.C § 1320a-7b(b)(3)(A).

To initiate this order, the following documents are required:

- \* Purchase Order issued to Werfen USA LLC for instrument(s) referencing Quote N° 6000215550
- \* Purchase Order issued to Werfen USA LLC for initial supplies or for one year of sequestered materials



## Instrument Addendum

MANGUM REGIONAL MEDICAL CENTER  
ONE WICKERSHAM DR  
MANGUM, OK 73554  
Quote: 6000215550

Instrument(s) delivery Terms: 120 days after receipt of order  
Instrument(s) shipping Terms: FOB destination

	Product	Qty.	Avg. Price	Ext. Price
<b>Instruments</b>				
HEMOCHRON SIGNATURE ELITE	000ELITE	1	\$8,550.00	\$8,550.00
	<b>Instrument Total</b>	<b>1</b>		<b>\$8,550.00</b>

### Warranty / Service

HEMOCHRON SIGNATURE ELITE  
**Post-Warranty Service Pricing**  
HEMOCHRON SIGNATURE ELITE

Includes 2 -Year Warranty

Service after warranty is available at an estimated price of \$900.00 annually per instrument.

Service will be provided in accordance with Werfen Standard Service Agreement Terms and Conditions available at: [www.werfen.com/na/en/support-client-services](http://www.werfen.com/na/en/support-client-services)

**Instrument Order Total** **\$8,550.00**



## Product Addendum

MANGUM REGIONAL MEDICAL CENTER  
ONE WICKERSHAM DR  
MANGUM, OK 73554  
Quote: 6000215550

Product	Description	Qty	Unit Price	Annual Value
<b>Reagents</b>				
000J201	PT Whole Blood Cuvettes (45 / box)	1	\$279.50	\$279.50
000J201C	PT Citrate Cuvettes (45 / box)	0	\$279.50	\$0.00
000J103	APTT Whole Blood Cuvettes (45 / box)	0	\$303.30	\$0.00
000J103C	APTT Citrate Cuvettes (45 / box)	0	\$303.30	\$0.00
<b>Calibrators and Controls</b>				
000DCJPT-N	Direct Check Normal PT (15 vials)	1	\$194.40	\$194.40
000DCJPT-A	Direct Check Abnormal PT (15 vials)	1	\$194.40	\$194.40
000DCJACT-N	Direct Check Normal ACT+ (15 vials)	0	\$194.40	\$0.00
000DCJLR-N	Direct Check Normal ACT-LR (15 vials)	0	\$194.40	\$0.00
000DCJAPTT-N	directCHECK APTT Normal Controls	0	\$194.40	\$0.00
000DCJLR-A	Direct Check Abnormal ACT-LR (15 vials)	0	\$194.40	\$0.00
000DCJACT-A	Direct Check Abnormal ACT+ (15 vials)	0	\$194.40	\$0.00
000DCJAPTT-A	Direct Check Abnormal APTT (15 vials)	0	\$194.40	\$0.00
000DCJCPT-N	Direct Check Normal CIT PT, APTT (15 via	0	\$194.40	\$0.00
000DCJCPT-A	Direct Check Abnormal CIT PT (15 vials)	0	\$194.40	\$0.00
000DCJCAPTT-A	directCHECK Cit APTT Abnormal Controls	0	\$194.40	\$0.00

<b>Estimated monthly consumable spending</b>	<b>\$55.69</b>
--	----------------

<b>Annual Total</b>	<b>\$668.30</b>
---------------------	-----------------

The quantities on this Addendum are the estimated quantities needed to perform the testing that has been communicated to Werfen.

Shipment of reagent and supply product(s) placed under pre-scheduled standing orders (a maximum of one per month) shall be FOB Destination with all freight charges paid by Werfen. Additional reagent and supply product(s) may be added to the standing order and will be shipped by Werfen at no additional shipping charge. All other shipments from Werfen, requested by customer, shall be FOB Destination with all freight charges pre-paid by Werfen and invoiced to customer.