

Hospital Vendor Contract – Summary Sheet

1. Name of Contract: **I-STAT Replacement Lab Testing System**
2. Contracted Parties: **Abbott and Mangum City Hospital Authority**
3. Contract Type Services: **Replacement Lab Testing System and 5 year warranty.**
4. Description of Services: **Details attached.**
5. Cost: ☒ (Monthly) -and- ☒ **\$12,180** (Purchase Price)
6. Term: **5** Years
7. Termination Clause: **NA**

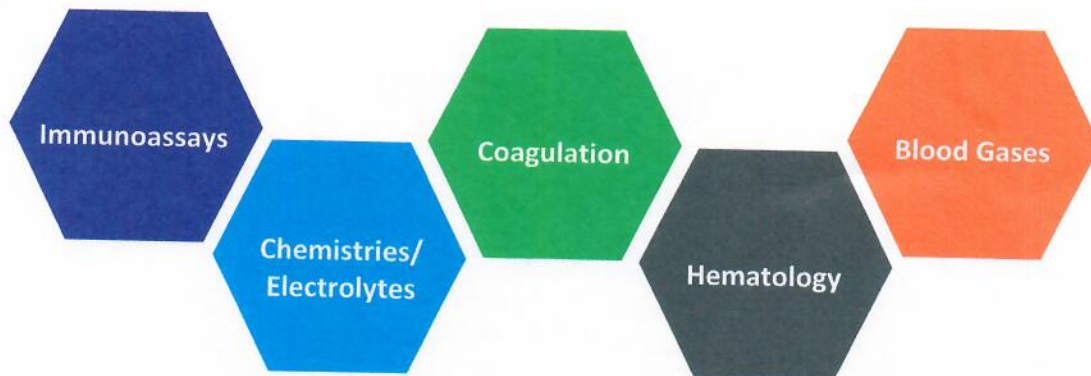


ABBOTT POINT OF CARE i-STAT PROPOSAL

**Mangum Regional Medical Center
1 Wickersham Rd
Mangum, OK 73554**

Evan Bratcher
ebratcher@mangumregional.org

6.16.21



Prepared By:

Ashley Lee
Abbott Point of Care Division
713-480-7234
Ashley.lee@abbott.com



Proposal is valid for 30 days.
Ashley Lee, 713-480-7234

CHOOSE TRANSFORM

tt



THE i-STAT SOLUTION

Abbott Point of Care understands the need for fast, accurate, and reliable test results that give health care professionals the confidence they need to make critical patient care decisions. We manufacture the *i-STAT System*, an advanced, handheld blood analyzer that provides real-time, lab-quality results within minutes to accelerate the patient care decision-making process.

The advanced biosensor technology of the *i-STAT System* enables patient-side blood testing, so that health care professionals can access real-time, lab quality results within minutes, rather than hours. By accelerating the availability of diagnostic test results, the *i-STAT System* provides health care professionals with the information they need to make treatment decisions sooner, which may lead to enhanced quality of care and improved departmental efficiency.

Lightweight, portable, and easy to use, the i-STAT System features single-use disposable cartridges that perform a broad menu of the most commonly performed diagnostic tests, including immunoassays, blood gases, chemistries and electrolytes, lactate, coagulation, and hematology. To perform a test, apply a few drops of blood to the cartridge, and then insert it into the handheld reader. Results are reported in just minutes and easily uploaded to the patient chart.

At Abbott Point of Care, our goal is to provide our customers with products and services that are safe and effective, meet and or exceed customer expectations and are in compliance with worldwide regulatory quality system requirements.



FOR REIMBURSEMENT INFORMATION, PLEASE REFER TO:
www.codemap.com/abbott

Proposal is valid for 30 days.
Ashley Lee, 713-480-7234

CHOOSE TRANSFORMATION

Abbott



REAGENT CARTRIDGE PRICING

CLIA Waived Test Panels:

Item Description	Test Panel Description	Abbott Item #	Item #	Price
Chemistry				
CHEM 8 (BX/25)	Na, K, Cl, iCa, TCO ₂ †, Glu, BUN/Urea, Crea, Agap†, Hct, Hgb†	09P31-25	897037	\$
CREATININE (BX/25)	Creatinine	03P84-25	581701	\$
G (BX/25)	Glucose	03P83-25	581741	\$
Electrolytes, Hematology				
E3+ (BX/25)	Na, K, Hct, Hgb†	03P82-25	581742	\$
EC4+ (BX/25)	Na, K, Glu, Hct, Hgb†	03P81-25	581737	\$
6+ (BX/25)	Na, K, Cl, BUN/Urea, Glu, Hct, Hgb†	03P80-25	581735	\$

Moderately Complex Test Panels:

Item Description	Test Panel Description	Abbott Item #	Item #	Pricing
Cardiac Markers				
TROPONIN (BX/25)	Troponin I	06P23-25	1051278	\$
BNP (BX/25)	BNP	03P93-25	581744	\$
CK-MB (BX/25)	CK-MB	03P92-25	581740	\$
Blood Gas				
G3+ (BX/25)	pH, PCO ₂ , PO ₂ , TCO ₂ †, HCO ₃ †, BEecf†, sO ₂	03P78-50	981547	\$
CG4+ (BX/25)	pH, PCO ₂ , PO ₂ , TCO ₂ †, HCO ₃ †, BEecf†, sO ₂ †, Lactate	03P85-50	981548	\$
Blood Gas, Electrolytes, Hematology				
CG8+ (BX/25)	Na, K, iCa, Glu, pH, PCO ₂ , PO ₂ , TCO ₂ †, HCO ₃ †, BEecf†, sO ₂ †, Hct, Hgb†	03P88-25	581697	\$
EG7+ (BX/25)	Na, K, iCa, pH, PCO ₂ , PO ₂ , TCO ₂ †, HCO ₃ †, BEecf†, sO ₂ †, Hct, Hgb†	03P76-25	581696	\$
EC8+ (BX/25)	Na, K, Cl, pH, PCO ₂ , BUN/Urea, Glu, TCO ₂ †, HCO ₃ †, BEecf†, Agap†, Hct, Hgb†	03P79-25	581743	\$
EG6+ (BX/25)	Na, K, pH, PCO ₂ , PO ₂ , TCO ₂ †, HCO ₃ †, BEecf†, sO ₂ †, Agap†, Hct, Hgb†	03P77-25	581695	\$
Coagulation				
PT/INR (BX/24)	Prothrombin Time	03P89-24	581694	\$
Celite ACT (BX/25)	Celite ACT	03P86-25	581700	\$
Kaolin ACT (BX/25)	Kaolin ACT	03P87-25	581699	\$
Pregnancy				
β-hCG (BX/25)	β-hCG	05P58-25	976165	\$

- At least two months of dating is guaranteed on cartridge shipments.

Proposal is valid for 30 days.
Ashley Lee, 713-480-7234

CHOOSE TRANSFORMATION

Abbott



CONTROL SOLUTION PRICING

Item Description	Abbott Item #	Price
ACT CONTROL LEVEL 1(5vial human plasma x 5 vials CaCl ₂ = 10 vials	06P17-15	
ACT CONTROL LEVEL 2(5vial human plasma x 5 vials CaCl ₂ = 10 vials	06P17-16	

- Each box of TriControls come with 10 ampoules of aqueous control solution.
- Controls are to be run in accordance of best practices outlined by your accrediting laboratory entity.
- Additional control solution may be required for certain moderately complex test cartridges. Please consult with your Abbott sales representative and confirm which controls are required for your test cartridge assortment.

Proposal is valid for 30 days.
Ashley Lee, 713-480-7234

CHOOSE TRANSFORMATION

Abbott



ANALYZER / Equipment (Kits)

Description	Abbott Item #	Units	Price
i-STAT 1 ANALYZER w/ 1 year manufacture's warranty (06F20-20)	06F20-20	1	\$8,001.85
i-STAT 1 Downloader Recharger Kit (04P73-04)	04P73-04	1	1,440.77
i-STAT 1 Printer Kit (04P74-04)	04P74-04	1	\$786.30
i-Stat Electronic Simulator (06F11-01)	06F11-01	1	\$782.82
i-STAT 1 Rechargeable Power Pack (06F23-55)	06F23-55	1	\$167.44
5 year comprehensive warranty (06F20-25)	06F20-25	1	\$1,000.00
Total:			\$12,179.18
Training / 24-hour phone support			Included
Software Updates Semi-Annually (\$6,000 annual value)			Included

***The i-STAT 1 Network Downloader Recharger is required to perform periodic software updates to the i-STAT 1 analyzer.*

3 and 5 year comprehensive service packages are steeply discounted when purchased along with the analyzer. If purchased at a later date, (as of Jan 2019) warranty currently runs \$803/analyzer/year.

Proposal is valid for 30 days.
Ashley Lee, 713-480-7234

CHOOSE TRANSFORMATION

Abbott