



## Capital Purchase Proposal

From: Jack Kane  
Werfen USA LLC  
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Bedford, MA 01730  
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Date: February 15, 2023  
Quote: 6000181133  
Expiration date: August 29, 2023  
Payment Term: Net 30 days  
Term: 12 months

To: MANGUM REGIONAL MEDICAL CENTER  
ONE WICKERSHAM DR  
MANGUM, OK 73554  
Attn: Tonya Mangum  
Administrator

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Werfen USA, LLC (Werfen) is pleased to present the attached proposal for your consideration.

Customer agrees to exclusively use consumable products supplied by Werfen to run tests on the instrument(s) included in this proposal. See Product Addendum for all consumables pricing.

The proposal once accepted by the customer and Werfen is not subject to cancellation. Invoicing will commence within 60 days following hardware installation or at system acceptance whichever comes sooner.

Only the terms and conditions set forth herein and those contained herein shall control the transactions between Werfen and MANGUM REGIONAL MEDICAL CENTER. It is expressly understood and agreed that any terms and conditions put forth by MANGUM REGIONAL MEDICAL CENTER, including, but not limited to the terms and conditions in any purchase order issued to Werfen, shall be without force and effect.

This Proposal may involve a discount, rebate or price reduction in connection with the products sold. Werfen hereby notifies customer of its disclosure obligation, and customer agrees to properly disclose and appropriately reflect the net prices of all products under this agreement in any costs claimed or charges made to Medicare, Medicaid, and any other federal or state health care programs requiring discount disclosure, and as required by 42 U.S.C § 1320a-7b(b)(3)(A).

To initiate this order, the following documents are required:

- \* Purchase Order issued to Werfen USA LLC for instrument(s) referencing Quote N° 6000181133
- \* Purchase Order issued to Werfen USA LLC for initial supplies or for one year of sequestered materials



## Instrument Addendum

MANGUM REGIONAL MEDICAL CENTER  
ONE WICKERSHAM DR  
MANGUM, OK 73554  
Quote: 6000181133

Instrument(s) delivery Terms: 120 days after receipt of order  
Instrument(s) shipping Terms: FOB destination

	<b>Product</b>	<b>Qty.</b>	<b>Avg. Price</b>	<b>Ext. Price</b>
<b>Instruments</b>				
HEMOCHRON SIGNATURE ELITE	000ELITE	1	\$6,800.00	\$6,800.00
	<b>Instrument Total</b>	<b>1</b>		<b>\$6,800.00</b>

### Warranty / Service

HEMOCHRON SIGNATURE ELITE Includes 2 -Year Warranty

Service will be provided in accordance with Werfen Standard Service Agreement Terms and Conditions available at: [www.werfen.com/na/en/support-client-services](http://www.werfen.com/na/en/support-client-services)

**Instrument Order Total** **\$6,800.00**



## Product Addendum

MANGUM REGIONAL MEDICAL CENTER  
ONE WICKERSHAM DR  
MANGUM, OK 73554  
Quote: 6000181133

Product	Description	Qty	Unit Price	Annual Value
<b>Reagents</b>				
000J201	PT Whole Blood Cuvettes (45 / box)	0	\$172.00	\$0.00
000J103	APTT Whole Blood Cuvettes (45 / box)	0	\$178.00	\$0.00
<b>Calibrators and Controls</b>				
000DCJAPTT-N	directCHECK APTT Normal Controls	0	\$84.00	\$0.00
000DCJPT-N	Direct Check Normal PT (15 vials)	0	\$84.00	\$0.00
000DCJPT-A	Direct Check Abnormal PT (15 vials)	0	\$84.00	\$0.00
000DCJAPTT-A	Direct Check Abnormal APTT (15 vials)	0	\$84.00	\$0.00

<b>Estimated monthly consumable spending</b>	<b>\$0.00</b>
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<b>Annual Total</b>	<b>\$0.00</b>
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The quantities on this Addendum are the estimated quantities needed to perform the testing that has been communicated to Werfen.

Shipment of reagent and supply product(s) placed under pre-scheduled standing orders (a maximum of one per month) shall be FOB Destination with all freight charges paid by Werfen. Additional reagent and supply product(s) may be added to the standing order and will be shipped by Werfen at no additional shipping charge. All other shipments from Werfen, requested by customer, shall be FOB Destination with all freight charges pre-paid by Werfen and invoiced to customer.