

Hospital Vendor Contract Summary Sheet

1. Existing Vendor New Vendor
2. **Name of Contract: Werfen Capital Purchase Proposal**
3. **Contract Parties: MCHA dba MRMC and Werfen USA, LLC**
4. **Contract Type Services: Hemochron Signature Elite Coag Analyzer**
5. **Impacted Hospital Departments: ER, Medsurg and Lab**
6. **Contract Summary: Replacement Coag Analyzer purchase**
7. **Cost: 1st Year \$11,356 (Includes 2 year service warranty); 2nd Year \$1,712; 3rd Year and going forward \$2,306 (\$594 for service warranty)**
8. **Prior Cost: \$6,564 Yearly**
9. **Term: N/A**
10. **Termination Clause: N/A**
11. **Other: CLIA surveyors recently suggested replacement of our current Coag Analyzer to avoid future issues with compliance. Most importantly the new analyzer will be more accurate and timely allowing for quicker treatment decisions in potential life-threatening situations.**