

Hospital Vendor Contract Summary Sheet

1. **Existing Vendor** **New Vendor**
2. **Name of Contract: Service Agreement Quotation**
3. **Contract Parties: SYSMEX /MRMC**
4. **Contract Type Services: BeyondCare Remote for XN-550 (Lab Analyzer)**
5. **Impacted Hospital Departments: Laboratory (Hematology)**
6. **Contract Summary:** Total Coverage: Unlimited troubleshooting/repair visits during normal business hours (Monday - Friday, 8am - 5pm). All necessary spare parts replaced free of charge. BeyondCare Remote monitors all of our quality controls. We are also able to print and view reports from this program. If there are any issues with the Hematology analyzer it will alert service to come out.
7. **Cost: \$9,282.90 / YR (This is paid annually)**
8. **Term: 11/17/2025 to 11/16/2026**
9. **Termination Clause:** Either Party may terminate this Agreement without cause at any time by submitting a fifteen (15) calendar day written termination notice.
10. **Other: Last year's total was \$6,462**

Per Tyson:

In 2017 we applied for a 25% service discount off the GPO contracted price. That was locked in for 5 years. In the 2 years since the contract expired, I was able to extend the discount per my manager's approval. I can no longer get a discount approved by management and per our GPO contract agreement since the equipment is over 7 years old there is an additional 10% increase on the service pricing. All of this is why you are seeing such an increase in your service pricing.