

**Mangum Regional Medical Center  
FY 2023 BUDGET - Income Statement Summary**

**Key Impact Items**

|   | <u>Impact</u>  | <u>Favorable</u> | <u>Unfavorable</u> |                 |
|---|----------------|------------------|--------------------|-----------------|
| Beginning Balance (FY22) * projected              |                |                  |                    | (2,229,499)     |
| <b><u>Projected Favorable Impact Items:</u></b>   |                |                  |                    |                 |
| Net patient revenue increase                      | 315,812        | 315,812          |                    |                 |
| 340B Profit                                       | 264,710        | 264,710          |                    |                 |
| Labor (shift to Core)                             | 64,462         | 64,462           |                    |                 |
| Rent expense decrease                             | 25,900         | 25,900           |                    |                 |
| Interest expense decrease                         | <u>145,292</u> | 145,292          |                    |                 |
| <b><u>Projected Unfavorable Impact Items:</u></b> |                |                  |                    |                 |
| COVID \$ recognized in PY                         | 635,940        |                  | 635,940            |                 |
| Professional fees increase                        | 31,078         |                  | 31,078             |                 |
| Purchase services increase                        | 95,925         |                  | 95,925             |                 |
| Supplies expense increase                         | 71,065         |                  | 71,065             |                 |
| All other expenses increase                       | <u>18,119</u>  |                  | 18,119             |                 |
|   |                | <u>816,175</u>   | <u>852,129</u>     | <u>(35,953)</u> |
| Projected Budget                                  |                |                  |                    | (2,265,453)     |
| Final Budget                                      |                |                  |                    | (2,265,453)     |
| Variance s/b \$0                                  |                |                  |                    | <u>-</u>        |

Mangum Regional Medical Center  
 FY 2023 BUDGET - Income Statement Summary

| KEY STATISTICAL DATA                   |                    |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | CY vs PY           |                 |               |
|--|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|--------------------|-----------------|---------------|
| Month                                  | FY22               | Jan-23           | Feb-23           | Mar-23           | Apr-23           | May-23           | Jun-23           | Jul-23           | Aug-23           | Sep-23           | Oct-23           | Nov-23           | Dec-23           | FY 2023 Budget     | Incr (Decr)     | % Incr (Decr) |
| Days in Month                          | 365                | 31               | 28               | 31               | 30               | 31               | 30               | 31               | 31               | 30               | 31               | 30               | 31               | 365                | 0               | 0.00%         |
| Business Days                          | 254                | 21               | 20               | 23               | 20               | 22               | 22               | 20               | 23               | 20               | 22               | 21               | 20               | 254                | 0               | 0.00%         |
| Acute Patient Days                     | 616                | 52               | 47               | 52               | 51               | 52               | 51               | 52               | 52               | 51               | 52               | 51               | 53               | 616                | 0               | 0.00%         |
| Swing-Bed Patient Days                 | 3399               | 289              | 261              | 289              | 279              | 289              | 279              | 289              | 289              | 279              | 289              | 279              | 288              | 3399               | 0               | 0.00%         |
| Acute and Swing-Bed Patient Days       | 4015               | 341              | 308              | 341              | 330              | 341              | 330              | 341              | 341              | 330              | 341              | 330              | 341              | 4015               | 0               | 0.00%         |
| Observation Hours                      | 48                 | 4                | 4                | 4                | 4                | 4                | 4                | 4                | 4                | 4                | 4                | 4                | 4                | 48                 | 0               | 0.00%         |
| TOTAL OP VISITS or Dept Specific Stats | 2914               | 247              | 224              | 247              | 240              | 247              | 240              | 247              | 247              | 240              | 247              | 240              | 248              | 2914               | 0               | 0.00%         |
| ER visits                              | 1790               | 152              | 137              | 152              | 147              | 152              | 147              | 152              | 152              | 147              | 152              | 147              | 153              | 1790               | 0               | 0.00%         |
| Patient service revenue, gross         | 18,263,914         | 1,629,607        | 1,472,810        | 1,632,242        | 1,577,881        | 1,630,867        | 1,580,516        | 1,628,232        | 1,632,242        | 1,577,881        | 1,630,867        | 1,579,256        | 1,634,269        | 19,206,667         | 942,753         | 5.2%          |
| Contractual adjustments                | (2,006,542)        | (222,002)        | (158,723)        | (221,903)        | (202,350)        | (222,798)        | (204,251)        | (223,197)        | (224,803)        | (205,150)        | (225,498)        | (206,655)        | (230,958)        | (2,548,289)        | (541,748)       | 27.0%         |
| Provision for bad debts                | (1,209,336)        | (109,835)        | (99,267)         | (110,013)        | (106,349)        | (109,920)        | (106,527)        | (109,743)        | (110,013)        | (106,349)        | (109,920)        | (106,442)        | (110,150)        | (1,294,529)        | (85,193)        | 7.0%          |
| Patient service revenue, net           | 15,048,036         | 1,297,769        | 1,214,820        | 1,300,325        | 1,269,182        | 1,298,148        | 1,269,738        | 1,295,292        | 1,297,425        | 1,266,382        | 1,295,448        | 1,266,159        | 1,293,161        | 15,363,848         | 315,812         | 2.1%          |
| Other revenue                          | 679,346            | 3,618            | 3,613            | 3,618            | 3,616            | 3,618            | 3,616            | 3,618            | 3,618            | 3,616            | 3,618            | 3,616            | 3,618            | 43,405             | (635,940)       | -93.6%        |
| 340B REVENUES                          | -                  | 54,703           | 52,002           | 59,881           | 52,002           | 57,180           | 57,180           | 52,002           | 59,881           | 52,002           | 57,180           | 54,703           | 52,452           | 661,169            | 661,169         | 0.0%          |
| Total operating revenue                | 15,727,382         | 1,356,091        | 1,270,435        | 1,363,824        | 1,324,800        | 1,358,946        | 1,330,534        | 1,350,912        | 1,360,924        | 1,322,000        | 1,356,246        | 1,324,479        | 1,349,231        | 16,068,422         | 341,040         |               |
| Salaries                               | 3,287,296          | 316,135          | 286,143          | 317,337          | 305,720          | 316,710          | 306,922          | 315,508          | 317,337          | 305,720          | 316,710          | 306,347          | 315,613          | 3,726,201          | 438,905         | 13.4%         |
| Contract labor                         | 5,621,711          | 433,230          | 391,292          | 433,230          | 419,251          | 433,230          | 419,251          | 433,230          | 433,230          | 419,251          | 433,230          | 419,251          | 433,274          | 5,100,948          | (520,763)       | -9.3%         |
| Benefits                               | 579,871            | 49,772           | 49,772           | 49,772           | 49,772           | 49,772           | 49,772           | 49,772           | 49,772           | 49,772           | 49,772           | 49,772           | 49,772           | 597,267            | 17,396          | 3.0%          |
| Professional fees                      | 1,655,415          | 141,790          | 134,768          | 142,250          | 139,289          | 142,010          | 139,750          | 141,549          | 142,250          | 139,289          | 142,010          | 139,529          | 142,008          | 1,686,494          | 31,078          | 1.9%          |
| Purchase Services                      | 1,201,757          | 109,941          | 100,366          | 110,282          | 106,631          | 110,104          | 106,972          | 109,763          | 110,282          | 106,631          | 110,104          | 106,809          | 109,796          | 1,297,683          | 95,925          | 8.0%          |
| Management fees                        | 2,700,000          | 225,000          | 225,000          | 225,000          | 225,000          | 225,000          | 225,000          | 225,000          | 225,000          | 225,000          | 225,000          | 225,000          | 225,000          | 2,700,000          | -               | 0.0%          |
| Supplies expense                       | 973,664            | 88,562           | 80,844           | 88,610           | 85,951           | 88,585           | 85,999           | 88,537           | 88,610           | 85,951           | 88,585           | 85,976           | 88,519           | 1,044,729          | 71,065          | 7.3%          |
| Rental expense                         | 382,496            | 29,926           | 28,848           | 29,926           | 29,567           | 29,926           | 29,567           | 29,926           | 29,926           | 29,567           | 29,926           | 29,567           | 29,926           | 356,596            | (25,900)        | -6.8%         |
| Utilities                              | 201,461            | 16,788           | 16,788           | 16,788           | 16,788           | 16,788           | 16,788           | 16,788           | 16,788           | 16,788           | 16,788           | 16,788           | 16,788           | 201,461            | -               | 0.0%          |
| Travel & Meals                         | 14,032             | 1,219            | 1,166            | 1,219            | 1,201            | 1,219            | 1,201            | 1,219            | 1,219            | 1,201            | 1,219            | 1,201            | 1,219            | 14,501             | 469             | 3.3%          |
| Repairs & Maintenance                  | 143,569            | 12,129           | 11,950           | 12,129           | 12,070           | 12,129           | 12,070           | 12,129           | 12,129           | 12,070           | 12,129           | 12,070           | 12,130           | 145,135            | 1,566           | 1.1%          |
| Insurance expense                      | 148,559            | 12,596           | 12,596           | 12,596           | 12,596           | 12,596           | 12,596           | 12,596           | 12,596           | 12,596           | 12,596           | 12,596           | 12,596           | 151,146            | 2,588           | 1.7%          |
| Other expense                          | 258,093            | 21,829           | 21,797           | 21,829           | 21,818           | 21,829           | 21,818           | 21,829           | 21,829           | 21,818           | 21,829           | 21,818           | 21,829           | 261,875            | 3,782           | 1.5%          |
| 340B EXPENSES                          | -                  | 33,672           | 30,413           | 33,672           | 32,586           | 33,672           | 32,586           | 33,672           | 33,672           | 32,586           | 33,672           | 32,586           | 33,672           | 396,459            | 396,459         | 0.0%          |
| Total operating expenses               | 17,167,924         | 1,492,589        | 1,391,745        | 1,494,641        | 1,458,239        | 1,493,571        | 1,460,291        | 1,491,519        | 1,494,641        | 1,458,239        | 1,493,571        | 1,459,310        | 1,492,140        | 17,680,495         | 512,571         | 3.0%          |
| EBIDA                                  | (1,440,542)        | (136,499)        | (121,310)        | (130,817)        | (133,439)        | (134,625)        | (129,757)        | (140,607)        | (133,717)        | (136,239)        | (137,325)        | (134,831)        | (142,909)        | (1,612,073)        | (171,531)       | 11.9%         |
| Interest expense                       | 224,845            | 10,690           | 9,876            | 9,056            | 8,230            | 7,397            | 6,783            | 6,163            | 5,539            | 4,910            | 4,276            | 3,638            | 2,994            | 79,553             | (145,292)       | -64.6%        |
| Depreciation                           | 564,112            | 45,398           | 48,039           | 48,039           | 48,039           | 48,039           | 48,039           | 48,039           | 48,039           | 48,039           | 48,039           | 48,039           | 48,039           | 573,827            | 9,715           | 1.7%          |
| Net income (loss)                      | (2,229,499)        | (192,587)        | (179,225)        | (187,912)        | (189,708)        | (190,061)        | (184,578)        | (194,809)        | (187,295)        | (189,188)        | (189,640)        | (186,508)        | (193,942)        | (2,265,453)        | (35,953)        | 1.6%          |
| Non-Operating Income                   | -                  | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                  | -               | 0.0%          |
| <b>Change in net assets</b>            | <b>(2,229,499)</b> | <b>(192,587)</b> | <b>(179,225)</b> | <b>(187,912)</b> | <b>(189,708)</b> | <b>(190,061)</b> | <b>(184,578)</b> | <b>(194,809)</b> | <b>(187,295)</b> | <b>(189,188)</b> | <b>(189,640)</b> | <b>(186,508)</b> | <b>(193,942)</b> | <b>(2,265,453)</b> | <b>(35,953)</b> | 1.6%          |