

Mangum Regional Medical Center
Return on Investment for 340B Compliance
As of 10/31/2022

* Doesn't include partnering with another pharmacy
Transferring from Mangum to Granite (same owner)
Currently contracted with Pockets (100% of #'s below)

	Annual Projected Income W/O 340B Compliance Partners	Annual With 340B Compliance Partners	Annual Estimated Benefit of 340B Compliance Partners
Revenue			
340B Revenue	467,568	467,568	-
Potential Referral Claims Revenue		92,229	92,229
Total Revenue	467,568	559,797	92,229
Expenses			
PharmaForce Monthly TPA Fee	6,000	6,000	-
PharmaForce Claim Fee	1,200	1,210	10
<i>340B Compliance Partners Monthly Fee (a)</i>	8,500	30,360	21,860
Pharmacy Dispensing Fees	127,752	152,024	24,272
Referral Rx Capture Service Fee	-	5,412	5,412
Drug Cost	70,135	83,970	13,834
Meals	360	360	-
Travel	780	780	-
Total Expense	214,727	280,116	65,388
Net Income	252,841	279,681	26,840

(a) = \$8,500 External audit fee required by HRSA included in 340B Compliance Partner's Fee

Additional Benefits:

We are currently only capturing revenue for full-time providers. 340B Compliance Partners will be able to increase our 340B revenue by including part-time providers and referrals. The increased revenue should more the offset the cost of this proposal.

340B Compliance Partners arrangement will also prepare and support us during HRSA audits of the 340B programs. They can assist with review of our policies and procedures and support us during the development, rollout and ongoing internal audit process.

340B Compliance Partners will cover the ESP data submission process which will ensure that our hospital is receiving the appropriate 340B discount from manufacturers.