

***DIRECTV Residential Experience
PROPOSAL FOR***

Mangum Regional Medical Center

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DIRECTV



DRE

DIRECTV RESIDENTIAL EXPERIENCE

DRE

- Access to over 100 HD channels[^].
- In-Room Receivers.
- Interactive Program Guide.
- Similar to Home DIRECTV Experience.
- Streamlined HD user interface.
- Easy to clean remote features anti-microbial additives

[^] To access DIRECTV HD service, HD equipment req'd. Number of HD channels varies based on package selection.





Mounted Out of Sight

Small In-Room Receiver

IR Pass-Through Available

Compact/Ergonomic Design Comfortable in the Hand

Common Area Intuitive Design

Tactile Buttons Easy to Use

Simple Functions Few/ Large Buttons

Easy to Clean Remote Features Anti-Microbial Additives

Primary Controls Commonly Used, Centrally Located



SCOPE OF WORK

Pricing Valid for 30 Days

- Install DIRECTV dish on roof utilizing non-penetrating mount.
 - Property to provide a POE
 - Run backbone cabling from dish to the main distribution point
- Re-wire RG-11 to MDF to the beginning of the cable plant located in drop ceiling
- Hammer drill through block wall from maint shop to MDF
- Install (31) HD H25 receivers behind existing TV's in (31) rooms.
 - Includes 2% spare receivers and 10% spare remotes
 - Includes mounting bracket and IR target cable at each TV

TOTAL MONTHLY INSTALLATION PRICE

(FINANCED OVER 60 MONTHS):

\$309.48/MONTH

DIRECTV PROGRAMMING PRICE

ENTERTAINMENT Package (95+ channels)

See following page for package channel overview

Local Channels

\$8.15

\$1.10

MONTHLY PER-ROOM RATE

\$9.25
x 31 units

TOTAL DIRECTV PROGRAMMING PRICE

\$286.75

TOTAL MONTHLY INSTALLATION PRICE

\$309.48

(FINANCED OVER 60 MONTHS)

TOTAL MONTHLY INVOICE

\$596.23

TOTAL PRICE OF:

\$596.23 PER MONTH
\$0 UP FRONT COSTS!

PROGRAMMING PACKAGE INFO

ENTERTAINMENT

Package features over 105 channels and includes popular sports programming such as ESPN, ESPNNEWS, ESPN2 and ESPNU. Plus, over 60 channels in crystal-clear HD. Local channels available for an additional cost.

\$8.15/room
PER MONTH*

| | | | | | | | |
|---|-------|---|-----|--------------------------------------|-------|---|-------|
| A&E HD | 265 | E! HD | 236 | ION Television (East) (HD only) HD | 305 | SonLife Broadcasting Network (HD only) HD | 344 |
| AccuWeather (HD only) HD | 361 | Enlace ² | 448 | i24 News | 343 | SundanceTV HD | 557 |
| AMC HD | 254 | ESNE ² | 456 | JBS ¹ | 388 | Syfy HD | 244 |
| American Heroes HD | 287 | ESPN HD | 206 | Jewelry Television | 313 | TBN Inspire (HD only) HD | 371 |
| Animal Planet HD | 282 | ESPN2 HD | 209 | Jewish Life Television ¹ | 325-1 | TBS HD | 247 |
| Aqui ² | 401 | ESPNNEWS HD | 207 | Lifetime HD | 252 | TBS West (HD only) ¹ HD | 247-1 |
| AXS TV (HD only) ¹ HD | 340 | ESPNU HD | 208 | Living Faith Network | 379 | TCM HD | 256 |
| BabyFirstTV™ ¹ | 293 | EWTN | 370 | MAVTV HD | 214 | TCT Network | 377 |
| Barvanna | 9581 | FEV | 323 | MotorTrend (HD only) ¹ HD | 281 | TeenNick | 303 |
| BBC America HD | 264 | Food Network HD | 231 | MSNBC HD | 356 | TheGrio (HD only) ¹ HD | 342 |
| BET HD | 329 | FOX Business Network HD | 359 | MTV HD | 331 | The Word Network | 373 |
| BET West (HD only) ¹ HD | 329-1 | FOX News Channel HD | 360 | MTV West (HD only) ¹ HD | 331-1 | TLC HD | 280 |
| Bloomberg TV HD | 353 | Free Speech TV ¹ | 348 | MTV2 HD | 332 | TNT HD | 245 |
| Boomerang | 298 | Freeform HD | 311 | NASA TV ¹ | 352 | TNT West (HD only) ¹ HD | 245-1 |
| Bravo HD | 237 | FS1 HD | 219 | National Geographic HD | 276 | Trinity Broadcasting Network (TBN) HD | 372 |
| BYUtv | 374 | FX HD | 248 | Newsmax HD | 349 | truTV HD | 246 |
| Cartoon Network (East) HD | 296 | FX HD | 259 | NHK (HD only) ¹ HD | 322 | TV Land HD | 304 |
| Cartoon Network (West) | 297 | Galavisión HD | 404 | Nickelodeon/Nick at Nite (East) HD | 299 | TV One (HD Only) | 328 |
| Celebrity Shopping Network | 223 | GEB America ¹ | 363 | Nickelodeon/Nick at Nite (West) | 300 | Univision (East) HD | 402 |
| Cheddar News HD | 354 | GEM Shopping Network | 228 | NRB | 378 | USA Network HD | 242 |
| CMT HD | 327 | GOD TV ¹ | 365 | Once Mexico | 447 | VH1 HD | 335 |
| CNBC HD | 355 | Hallmark Channel HD | 312 | Ovation HD | 274 | VICE HD | 271 |
| CNN HD | 202 | Hallmark Movies & Mysteries (HD only) ¹ HD | 565 | Paramount Network HD | 241 | Victory | 366 |
| Comedy Central HD | 249 | HGTV HD | 229 | PBS Kids | 288 | WE tv HD | 260 |
| Comedy Central West (HD only) ¹ HD | 249-1 | HISTORY HD | 269 | Pursuit Channel | 604 | World Harvest Television (WHT) | 367 |
| C-SPAN | 350 | HITN TV ² | 461 | QVC HD | 317 | | |
| C-SPAN2 | 351 | HLN HD | 204 | QVC2 | 315 | | |
| CTN | 376 | Hope Channel ¹ | 368 | QVC3 | 318 | | |
| Daystar | 369 | HSN HD | 240 | ReelzChannel HD | 238 | | |
| Discovery HD | 278 | HSN2 | 310 | Revolt (HD only) ¹ HD | 384 | | |
| Disney Channel (East) HD | 290 | IFC HD | 333 | RFD-TV (HD only) HD | 345 | | |
| Disney Channel (West) | 291 | IMPACT ¹ | 380 | Shop LC | 226 | | |
| Disney Junior HD | 289 | INSP HD | 364 | ShopHQ | 316 | | |
| Disney XD HD | 292 | Investigation Discovery HD | 285 | So Yummy (HD only) ¹ HD | 563 | | |

Plus, Big Ten Network a la carte at no additional cost with ENTERTAINMENT

LOCAL CHANNELS

Local Channels Package^{HD††}

Includes all local channels available in your market

\$1.10/room
PER MONTH

DIRECTV INSTALLATION PROCESS

Certified Technician Surveys Property



System Design and Engineering



Final Proposal Sent



Customer Acceptance



Payment Received



Equipment Shipped



Installation Scheduled



Professional installation completed to customer satisfaction



CUSTOMER ACCEPTANCE

I agree to pay DIRECTV the amount listed above for my DIRECTV installation. If I elect to finance the installation cost I understand that additional documents will be required to sign and return upon completion of DIRECTV installation.

If I elect to finance the installation price, I understand that the required finance documentation is due immediately upon completion of installation. If the required documentation is not signed and submitted upon completion of installation, payment for up-front installation is due to DSI upon receipt of invoice.

If I decide to cancel my DIRECTV installation after equipment is shipped, but before installation starts, I agree to pay a 20% cancelation fee plus return shipping and restocking charges.

By signing below, I confirm I am an authorized signatory for my company and I agree to the terms above.

CUSTOMER NAME

DATE

DIRECTV

