

FourTrust91 Partners



Cyber Proposal

Date: March 10th , 2025

To: Mangum City Hospital Authority,

On behalf of the New Mexico, Oklahoma, and Texas state hospital associations, we are pleased to offer this proposal for participation in the FourTrust91 Cyber Protection Project. This proposal includes the premium indication, expense components, and coverage summary for protection provided by FourTrust91.

Created in 2024, FourTrust91 provides industry leading cyber and risk management resources to help hospitals combat cyber criminals attacking our nation's healthcare system. It also allows the entire group to work together, share best practices and seek the highest level of cyber risk management excellence.

The program is underwritten, and coverage provided by Tokio Marine HCC, rated A++(Superior) by A.M. Best. This carrier offers significant support with its best-in-class claims team and ongoing cyber threat monitoring.

FourTrust91 has teamed up with Hospital Services Corporation (HSC) who will bring firsthand, hospital focused, risk control consulting and their CyberCrashCart™.

Terms and Conditions in this proposal are for the program. The insurance terms are defined by the carrier's policy forms and conditions.

Thank you,

FourTrust91 Partners



Cyber Program Partners

Program Manager: Envision Captive Consultants
Insurance Broker: INSURICA
Risk Control: Hospital Services Corporation
Insurance Carrier: Tokio Marine HCC



Envision is a best-in-class captive partner and industry advisor providing the most unique captive solutions in the industry. With Envision as a partner, we can offer bespoke services to build and run the best captive for you. Whether you are a business or broker, Envision is your resource for solutions-based advice, guidance, programs, and education. Give your business ultimate control with a broker always by your side.



Our approach is not to sell an individual policy but rather understanding our clients' entire business structure and developing a comprehensive insurance management plan. Our proprietary risk management process, "RM4U," identifies the strengths and weaknesses of a company's risk management plan. Our professionals work with our clients to build upon strengths and address opportunities for improvement to create Best-In-Class Businesses. With an in-depth understanding of our clients' business operations, we uncover unseen risks and opportunities that can dramatically lower exposure and costs.

Placing over \$1 billion in annual premiums for our clients, INSURICA is among the 50 largest insurance brokers in the United States. INSURICA employs more than 800 colleagues in offices located throughout Oklahoma, Arizona, Arkansas, California, Colorado, Georgia, Kansas and Texas.

Our focus on finding quality and experienced partners positions INSURICA as one of the preeminent insurance brokerages in the country and further emphasizes our customer pledge that we "Specialize in You."



HSC was formed in 1985 as a wholly owned subsidiary of New Mexico Hospital Association (NMHA), a statewide trade association of hospitals that pay membership dues on a voluntary basis.

HSC was originally established to develop and offer services to the NMHA member hospitals but has evolved and diversified its services to attract a broader range of healthcare customers such as health plans, physician offices, and medical clinics, as well as large and small businesses outside of the healthcare industry. Customers include those based in New Mexico and in eighteen other states.

FourTrust91 is pleased to announce they have contracted with Hospital Services Corporation (HSC) to provide Risk Control for its members. They will be provided the following to each hospital that joins the program:

- Five hours of risk consulting. This includes an assessment to prepare each hospital for a breach.
- CyberCrashCart™ which is a physical cart that will be stored in a safe place with clear instructions for what your team must do in the event of a breach. The program includes one CyberCrashCart™ But additional carts may be purchased directly from HSC.

Note: The intent is to provide additional tools and resources to each hospital to upgrade their defense against cyber threats.



TOKIO MARINE
HCC

Tokio Marine HCC is an international insurance group with offices in the U.S. and Europe. They are leading the insurance industry, underwriting more than 100 classes of specialty insurance in 180 countries. TMHCC was founded in 1974 and has achieved over 40 targeted acquisitions since their founding. TMHCC has over 3,000 worldwide employees with headquarters located in Houston, Texas.

TMHCC – Cyber & Professional Lines Groups of specialty insurance products and services focus on what matters most, bringing peace of mind to business, knowing they have protection in place for the risks they face.

Tokio Marine HCC Financial Power:

S&P	A+ (Strong)
Fitch Ratings	AA- (Very Strong)
A.M. Best	A++ (Superior)

Definition of Terms

The information below is provided for informational and marketing purposes only and does not constitute advice.

- A) Program Sponsors:** Created by the combination of four parties who are committed to fighting back against the cyber threats to our hospitals. This group consists of Texas Hospital Association, Oklahoma Hospital Association, New Mexico Hospital Association and Envision Captive Consultants. These four parties (hence the name FourTrust91) are committed to long-term success for the hospitals by providing additional cyber risk control services and leveraging strength in numbers to negotiate broad coverage terms and competitive pricing.
- B) Carrier:** The program has partnered with Tokyo Marine HCC to provide cyber insurance coverage. The coverage template is included in your review.
- C) Member:** A hospital that agrees to bind coverage and pays the final, bindable premium with accompanying taxes and fees. Each member will be insured on an individual policy.
- D) Program Manager:** Envision Captive Consultant's role is to function as the aggregator of underwriting information for the group, invoice and collect premiums from brokers, pay contracted parties, and provide leadership and organization to the program.
- E) Premium:** The premium is calculated annually by the carrier based on each hospital's underwriting data and loss experience.
- F) Incentives to Reduce Premium:** As the program grows, we believe in rewarding those hospitals that are committed to preventing claims. With the help of our Cyber Risk Control Consultants, we are developing recommendations for each hospital which will qualify members for premium credits. Premium credits will be dependent upon favorable loss experience and proper controls, so we encourage each member to avoid losses and consider investments to make your network more secure.
- G) Risk Control Fee:** In addition to the premium paid to the carrier, the FourTrust91 program will charge an additional \$1,500 to each hospital. This fee will be used for risk control services (including Cyber Crash Cart™) that we hope will upgrade each hospital's cyber risk management services. This fee is subject to be changed on a year-to-year basis, as required by the needs and needs of the members. This fee is fully earned upon binding.

Cyber Quote Proposal – Mangum City Hospital District		Effective Dates: 4/21/25 – 4/21/26
Premium	\$11,820.00	
Risk Management Fee	\$1,500.00	
<u>Surplus Lines Taxes & Fees</u>	<u>\$861.14</u>	
Annual Cost	\$14,181.14	
Cyber Policy - Claims Made & Reported Insuring Agreements include, but are not limited to:		
e-MD 3rd Party Liability Coverages (Claims Made & Reported)	Each Claim OCC/AGG	Deductible Each Claim
Multimedia Liability	\$1MIL/\$1MIL	\$10K
Security & Privacy Liability	\$1MIL/\$1MIL	\$10K
Privacy Regulatory Defense and Penalties Coverage	\$1MIL/\$1MIL	\$10K
PCI DSS Liability	\$1MIL/\$1MIL	\$10K
Bodily Injury Liability	\$250K/\$250K	\$10K
Property Damage Liability	\$50K/\$50K	\$10K
TCPA Defense Coverage	\$50K/\$50K	\$10K
e-MD 1st Party Coverages (Event Discovered & Reported)	Each Claim OCC/AGG	Deductible Each Claim
Breach Event Costs Coverage	\$1MIL/\$1MIL	\$10K
Post Breach Remediation Costs Coverage	\$25K/\$25K	\$10K
BrandGuard Coverage	\$1MIL/\$1MIL	2 Weeks Waiting/6 mo. period of Indemnity
System Failure Coverage	\$1MIL/\$1MIL	**
Dependent System Failure Coverage	\$1MIL/\$1MIL	***
Cyber Extortion Coverage	\$1MIL/\$1MIL	\$10K
Bricking Loss Coverage	\$1MIL/\$1MIL	\$10K
Property Damage Loss Coverage	\$50K/\$50K	\$10K
Reward Expenses Coverage	\$50K/\$50K	\$10K
Court Attendance Costs Coverage	\$25K/\$25K	None
Cyber Crime Coverage		
Financial Fraud Sublimit	\$250K/\$250K	\$10K
Telecommunications and Utilities Fraud Sublimit	\$250K/\$250K	\$10K
Phishing Fraud Sublimit - Your Phishing Fraud Loss	\$250K/\$250K	\$10K
Phishing Fraud Sublimit - Client Phishing Fraud Loss	\$50K/\$50K	\$10K
Phishing Fraud Aggregate Limit	\$250K	N/A
Cyber Crime Aggregate	\$250K	N/A
Limits:		
Retroactive Date - Full Prior Acts	INCLUDED	
Breach Event Costs Outside the Limit Enhancement	INCLUDED	
Biometric Claims Sublimit and Deductible Endorsement	\$10K	\$100K Each Claim
Maximum Policy Aggregate & e-MD Aggregate Deductible:	\$30K	\$1MIL
e-MD Additional Defense Costs Limit		\$1MIL

****System Failure: Data Recovery Ded: \$50K, Non-Physical BI – Waiting Period: 8 Hours, Period of Indemnity – 4 months**

*****Dependent System Failure: Data Recovery DED: \$50K, Non-Physical Waiting Period: 8 Hours, Period of Indemnity: 4 months**

Commitment to Proceed

On behalf of all parties involved, we appreciate you choosing to move forward as a member of FourTrust91 Cyber Protection Program. You are taking a major step towards improving your cyber risk profile while helping the hospital industry defend itself against cyber threats. We are excited for your involvement in the program.

Thank you,

FourTrust91 Partners

Acceptance of the Proposed Terms and Conditions

I _____ agree to bind insurance coverages outlined above provided by the *FourTrust91 Cyber Protection Program* including payment all premium, taxes and fees associated with the program within 30 days of this commitment. I also agree to participate in risk management services designed to assist in the cyber security provided by Hospital Services Corporation. Note: HSC will be requiring internal documentation, including internal policies and procedures to create your facility specific Cyber Crash Cart™. A secure process will be utilized for the exchange of information, ensuring security and confidentiality.

Signature

Date

Note: Please email "Commitment to Proceed" statement with confirmation to bind coverages sent to shelli.barrios@INSURICA.com